#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K Current Report

#### Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (date of earliest event reported): September 11, 2017

#### **IOVANCE BIOTHERAPEUTICS, INC.**

(Exact Name of Registrant as Specified in Charter)

 Delaware

 (State of Incorporation)

 001-36860
 75-3254381

 Commission File Number
 (I.R.S. Employer Identification No.)

 999 Skyway Road, Suite 150
 94070

 San Carlos, California
 94070

 (Address of Principal Executive Offices)
 (Zip Code)

 (650) 260-7120

(Registrant's Telephone Number, Including Area Code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425).

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12).

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)).

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)).

Indicate by check mark whether the registrant is an emerging growth company as defined in as defined in Rule 405 of the Securities Act of 1933 (230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (240.12b-2 of this chapter). Emerging growth company  $\square$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 7.01. Regulation FD Disclosure.

On September 11, 2017 Iovance Biotherapeutics, Inc. (the "Company") released an updated corporate presentation, a copy of which is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information contained in this Item 7.01, including Exhibit 99.1, shall not be deemed "filed" for any purpose, and shall not be deemed incorporated by reference to any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, regardless of any general incorporation language in any such filing, unless the Company expressly sets forth in such filing that such information is to be considered "filed" or incorporated by reference therein.

#### Item 9.01 Financial Statements And Exhibits

(d) Exhibits

Exhibt	
No.	Description
<u>99.1</u>	Iovance Biotherapeutics, Inc., Corporate Presentation-September 2017.

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#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: September 11, 2017

#### **IOVANCE BIOTHERAPEUTICS, INC.**

By: /s/ MARIA FARDIS Maria Fardis, Chief Executive Officer

Exhibit 99.1



ADVANCING IMMUNO-ONCOLOGY

### **Corporate Presentation**

September 2017



### Forward-Looking Statements

This presentation contains forward-looking statements reflecting management's current beliefs and expectations. These forward looking statements can be identified with words such as "expects", "plans", "projects", "potential", "suggests", "may", or similar expressions. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results to be materially different from any future results, performance or achievements expressed or implied by such statements. Forward-looking statements in this presentation include statements regarding (i) the success and timing of our product development activities and clinical trials, (ii) our ability, and the ability of our commercial partners, to manufacture, process and deliver our product candidates and to further improve on the manufacturing process, (iii) the size of the potential markets for our product candidates, (iv) our ability to develop next generation TIL and other more effective and efficient therapeutics, (v) our ability to maintain our collaborations and other relationships with third parties, including in particular with the National Cancer Institute/NIH, (vi) our ability to attract and retain key management and scientific personnel, (vii) our ability to obtain and maintain intellectual property protection for our product candidates, (viii) our ability to compete with other therapeutics that target the same indications as our product candidates, and (ix) our ability to achieve our manufacturing, clinical, regulatory, and other key milestones.

For more detailed information about the risks and uncertainties that could cause actual results to differ materially from those implied by, or anticipated in, these forward-looking statements, please refer to the Risk Factors section of the Company's Annual Report on Form 10-K and subsequent updates that may be contained in the Company's Quarterly Reports on Form 10-Q and current reports on Form 8-K on file with the SEC. Forward-looking statements speak only as to the date they are made. Except as required by law, the Company does not undertake to update forward-looking statements to reflect circumstances or events that occur after the date the forward looking statements are made. This presentation does not constitute an offer to sell or buy securities, and no offer or sale will be made in any state or jurisdiction in which such offer or sale would be unlawful prior to registration or qualification under the securities laws of any such state or jurisdiction.

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### Corporate Highlights

- Clinical-stage biotechnology company focused on the development and commercialization of tumor infiltrating lymphocyte (TIL) therapy for cancer patients in multiple indications
- Leveraging and enhancing the utility of TIL therapy as demonstrated by Dr. Steven Rosenberg at the NCI - 56% ORR and a 24% CR rate in 101 metastatic melanoma patients, durable responses
- Iovance has Orphan Drug Designation for its TIL product (LN-144) in metastatic melanoma:
  - Phase 2 trial of LN-144 is ongoing and has been expanded to 3 cohorts
  - Data for cohort I was presented at ASCO: responses seen in heavily pre-treated patients
  - Cohort 2 is enrolling patients

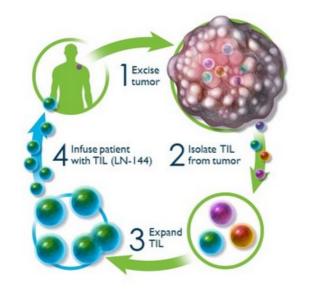
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- Iovance received Fast Track Status for its TIL product (LN-144) in advanced melanoma
- TIL therapy is also being evaluated by lovance or its collaborators in ongoing or planned trials in other solid tumors including: cervical, head and neck, ovarian, sarcomas, pancreatic cancer, and glioblastoma
- Iovance has several TIL collaborations and partnerships with NIH/NCI, Moffitt Cancer Center, Karolinska Institute/PolyBioCept, MD Anderson Cancer Center and MedImmune/AstraZeneca
- Collaborations with manufacturing CMOs including WuXi AppTec, Lonza and Moffitt Cancer Center in US and PharmaCell in EU provide expanded TIL manufacturing capacity

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INVANCE NOTHER APEUTICS

### **TIL Therapy Process**



- EXTRACTION: Patient's TIL are removed from suppressive tumor microenvironment (via surgical resection of a lesion)
- EXPANSION: TIL expanded exponentially ex vivo to yield 10<sup>9</sup> – 10<sup>11</sup> TIL
- PREPARATION: Patient receives non-myeloablative lymphodepletion, to eliminate potentially suppressive tumor microenvironment and maximize engraftment and potency of TIL therapy:
  - cyclophosphamide: 60 mg/kg x 2 doses
  - fludarabine: 25 mg/m<sup>2</sup> x 5 doses
- INFUSION: Patient is infused with their expanded TIL (LN-144) and IL-2 (600,000 IU/kg for up to 6 doses) to promote activation, proliferation, and antitumor cytolytic activity of TIL

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### Iovance Biotherapeutics Pipeline

INDICATION	REGIMEN	N	PARTNER	PRECLINICAL	PHASE I	PHASE 2
Melanoma	Combination TIL ± TBI	101				Trial completed, 56% ORR, 24% CR
Melanoma	Combination TIL + ipi					Trial completed, publishing results soon
Melanoma	Combination TIL + Keytruda	170			$\rightarrow$	Enrolling
Melanoma	Combination TIL + Opdivo	12			Enrolling	
Ocular (Uveal) Melanoma	TIL	23	NIH) MATIONAL CANCER INSTITUTE		$\rightarrow$	Not enrolling
Melanoma	TIL LN-144	60	-			Enrolling
Cervical Cancer	TIL LN-145	47	-		$\rightarrow$	Enrolling
Head & Neck Cancer	TIL LN-145	47	_			Enrolling
Glioblastoma	TIL		Tarolinska Institutet		Phase I trial to initiate in 2H 2017	
Pancreatic Cancer	TIL		(	f	Phase I trial to initiate in 2H 2017	
Ovarian, Sarcomas, Pancreatic	TIL		MDAnderson Gancer Network			Phase 2 trials to initiate 2H 2017
Non-small cell lung cancer	Combination TIL + Opdivo	18	MOFFITT		Phase I trial to initiate in 2H 2017	

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## Key Collaborations and Partnerships

<ul> <li>National Cancer Institute/NIH         <ul> <li>Cooperative Research And Development Agreement (CRADA) with Dr. Steve Rosenberg development of TIL for metastatic melanoma, bladder, lung, breast, and HPV-associated cancers and combination therapies</li> <li>TIL + PD-1 combination clinical trial to treat melanoma</li> </ul> </li> </ul>	NIH NATIONAL CANCER INSTITUTE
MedImmune/AstraZeneca – TIL + PD-L1 combination clinical trial	AstraZeneca 😕
Moffitt Cancer Center – TIL + checkpoint inhibitor combination clinical trial to treat metastatic melanoma & NSCLC	
Karolinska Institute/PolyBioCept – TIL clinical trials to treat glioblastoma and pancreatic cancer	Karolinska Institutet
MD Anderson – TIL clinical trials to treat Ovarian, Sarcomas, and pancreatic cancers	MDAnderson Cancer Network
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# TIL Therapy

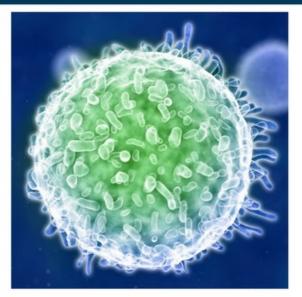
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### TIL Therapy: Elicits a Highly Individualized, Specific, and Potent Attack Against Solid Tumors

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- Leverages and enhances the body's natural defense against cancer using a patient's own TIL
- Polyclonal and can recognize multiple neoantigens

   Solid tumors are heterogeneous
- Durable response with one-time treatment
  - Potential to establish immunological memory, requiring no additional maintenance therapy after infusion
- Responses seen both in treatment naïve and refractory melanoma patients who have failed other options, including checkpoint inhibitors

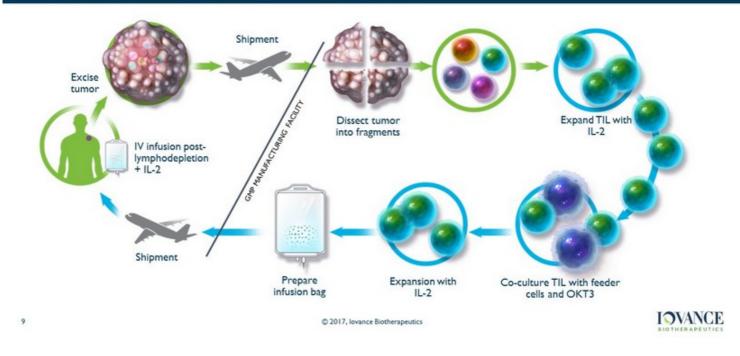






### Iovance Manufacturing Process & Logistics Gen 1 Duration: ~5-6 Weeks

Gen 2 Duration: ~3.5 Weeks Cryopreserved Product



### Manufacturing Capacity

#### Adequate Capacity to Support a Broad Clinical Development Plan

 Iovance's Manufacturing process is centralized at **I**OVANCE the following CMO sites: MDAnderson Genere Network polybiocept GENERATION - Lonza, Walkersville - Wuxi AppTech # INDICATIONS I 2 IL-2, 15, 21 4IBB - Moffitt as CMO 1 Melanoma Lonza Moffitt - PharmaCell (EU) Wuxi 2 Cervical Head and Neck Wuxi 3 · lovance developed the Gen I process through Wuxi MDA Pt Resistant Ovarian 4 modification of the NCI's TIL manufacturing MDA 5 Chondrosarcoma Wuxi method. Gen 2 and all manufacturing SOPs were developed by lovance. 6 Soft tissue sarcoma Wuxi MDA Pancreatic ductal carcinoma 7 · lovance has certain IP rights relating to the method of manufacturing used by Polybiocept GBM PBC 8 (PBC) and MDA Pancreatic PBC IOVANCE © 2017, Iovance Biotherapeutics

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# Melanoma

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### NCI Study with TIL Therapy in Melanoma

- Data from randomized Phase 2 trial in 101 patients with metastatic melanoma at the NCI confirmed TIL treatment was associated with high, durable objective response rates, including patients that were refractory to checkpoint inhibitors:<sup>(1)</sup>
  - Patient population enrolled, was broad
  - CRs rate: 24% of patients, 23/24 complete responders showed durability of 30-47 months
  - Overall response rate was 56%
  - Overall survival was ~80% at 12 months; median not yet achieved
- Complete response rate of 29% reported in 34 patients that had failed either anti-CTLA-4 or anti-PD-1
  - Overall response rate was 36% for patients who had progressed through anti-PD-1 therapy (4/11 responded)
  - Overall response rate was 25% for patients who had progress through <u>both</u> anti-PD-1 and anti-CTLA-4 (2/8 responded)

<sup>(I)</sup> Goff, S.L. et al. Randomized, Prospective Evaluation Comparing Intensity of Lymphodepletion Before Adoptive Transfer of Tumor-Infiltrating Lymphocytes for Patients With Metastatic Melanoma. *Journal of Clinical Oncology*, 34(20), 2389-2397.

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### NCI Study Treatment-Related Toxicities

ADVERSE EVENT	NMA (N=51)	TBI (N=50)
Grade 3 and 4 toxicities		
Febrile neutropenia	25	36
Bacteremia	13	5
Urinary tract infection	0	2
Atrial fibrillation	2	3
Thrombotic microangiopathy	0	13
CU transfer on index admission		
Planned observation	0	2
Cytokine-related symptoms	0	6
Sepsis	2	1
Cardiac arrhythmia	2	3
Treatment related death	0	1

The toxicities of treatment were largely associated with the known side effects of nonmyeloablative chemotherapy (NMA) or total body irradiation (TBI) and administration of high dose  $IL-2^{(1)}$ 

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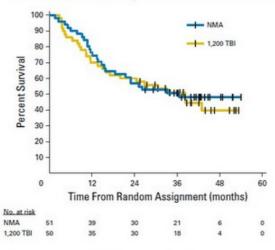
(1) Goff, S.L. et al. Randomized, Prospective Evaluation Comparing Intensity of Lymphodepletion Before Adoptive Transfer of Tumor-Infiltrating Lymphocytes for Patients With Metastatic Melanoma. Journal of Clinical Oncology, 34(20), 2389-2397.

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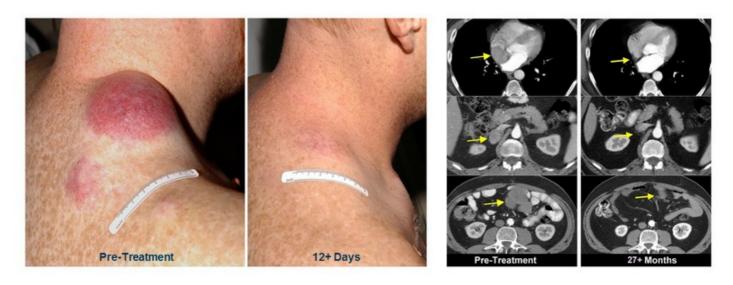
### NCI Study Survival in Melanoma

#### Overall Survival of patients in TIL ± TBI study



Goff, S.L. et al. Randomized, Prospective Evaluation Comparing Intensity of Lymphodepletion Before Adoptive Transfer of Tumor-Infiltrating Lymphocytes for Patients With Metastatic Melanoma. *Journal of Clinical Oncology*, 34(20), 2389-2397. 14 © 2017, lovance Biotherapeutics

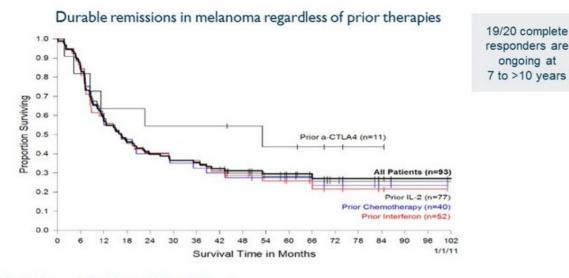
## NCI Study Melanoma Patient



Rosenberg, et al. Adoptive cell therapy for the treatment of patients with metastatic melanoma *Curr Opin Immunol, 21(2),* 233-240. 15 © 2017, Iovance Biotherapeutics



# NCI Study Survival Benefit in Second and Third Line Patients



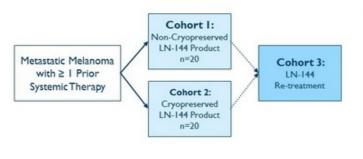
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Rosenberg, S.A., et al. Durable Complete Responses in Heavily Pretreated Patients with Metastatic Melanoma Using T-Cell Transfer Immunotherapy. *Clinical Cancer Research*, 17(13), 4550-4557.

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### Iovance C-144-01 Study Design (June 2017- ASCO Data)

Phase 2, Multicenter, 3-Cohort Study to Assess the Safety and Efficacy of Autologous Tumor Infiltrating Lymphocytes (LN-144) for Treatment of Patients with Metastatic Melanoma



#### Key Inclusion Criteria:

- Measurable metastatic melanoma and ≥ 1 lesion resectable for TIL generation
- · At least one prior line of systemic therapy
- Age ≥ 18
- ECOG PS 0-1

#### Treatment Cohorts:

- 1. Non-Cryopreserved LN-144 product
- 2. Cryopreserved LN-144 product
- 3. Retreatment with LN-144 for patients without response or who progress after initial response

#### Endpoints:

- Primary: Safety
- Secondary: Efficacy defined as ORR, CRR, DOR

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### Iovance C-144-01 Patient Characteristics- Cohort 1

CHARACTERISTIC	N=16, %	CHARACTERISTIC	N=16,%
Gender, n (%)		Baseline ECOG score, n (%)	
Male	7 (43.8)	0	9 (56.3)
Female	9 (56.3)	1	7 (43.8)
Age, n (%)		BRAF Status, n (%)	
Mean (SD)	54.8 (8.44)	Mutated	9 (56.3)
Median	54.5	Wild Type	7 (43.8)
Min, Max	41,72	Baseline LDH (U/L)	N (%)
Prior therapies, n (%)		I-2 times ULN	7 (43.8%)
IL-2	2 (12.5)	> 2 times ULN	I (6.25%)
anti-CTLA-4	14 (87.5)	Number of Metastatic Sites at enrollment	
anti-PD-1	16 (100.0)	Median (range)	4 (2-11)
		> 3	64.3%

• Median number of prior therapies: 3 (range: 1-6)

· Median Sum of Diameter for target lesions at Baseline: 10.2 cm

• 81% of patients had Stage IV disease

### The patient population was highly refractory to multiple prior lines of therapy, with significant tumor burden at Baseline, and had progressed after at least one checkpoint inhibitor

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### Iovance C-144-01 Safety: Treatment Emergent Serious Adverse Events

		144-01 (N=16)	
REFERRED TERM	ANY GRADE, n (%)	GRADE ≥3, n (%)	GRADE 5, n (%)
Number of subjects reporting at least one Treatment-Emergent SAE	9 (56.3)	9 (56.3)	I (6.3)
Febrile neutropenia	4 (25.0)	4 (25.0)	0 (0.0)
Pyrexia	I (6.3)	I (6.3)	0 (0.0)
Systemic inflammatory response syndrome	I (6.3)	1 (6.3)	0 (0.0)
Parvovirus B19 infection*	I (6.3)	I (6.3)	I (6.3)
Viral infection	I (6.3)	I (6.3)	0 (0.0)
Neutrophil count decreased	3 (18.8)	3 (18.8)	0 (0.0)
Platelet count decreased	3 (18.8)	3 (18.8)	0 (0.0)
Blood bilirubin increased	I (6.3)	1 (6.3)	0 (0.0)
White blood cell count decreased	I (6.3)	I (6.3)	0 (0.0)
Dehydration	I (6.3)	I (6.3)	0 (0.0)
Myelodysplastic syndrome	I (6.3)	I (6.3)	0 (0.0)
Confusional state	I (6.3)	0 (0.0)	0 (0.0)
Hypoxia	I (6.3)	I (6.3)	0 (0.0)
Hypotension	1 (6.3)	I (6.3)	0 (0.0)

### lovance C-144-01 Efficacy

- All patients entering the study had received an anti-PD-1 checkpoint inhibitor
- Median number of IL-2 administrations was 6

RESPONSE	PATIENTS, N=14 n (%)
Objective Response Rate	4 (29%)
Disease Control Rate	9 (64%)
Complete Response	I (7%)
Partial Response	3 (21%)
Stable Disease	5 (36%)
Progressive Disease	4 (29%)
Non-Evaluable*	I (7%)

\* In Efficacy Set I of I4 patients was not evaluable due to melanoma-related death prior to first tumor assessment.

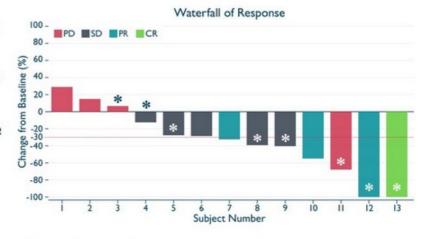
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### Iovance C-144-01 Efficacy

- ORR is 29%
- Tumor reduction was seen in 77% of patients representing those who had tumor reduction in the target lesions
- Responses were noted regardless of BRAF mutational status including one long lasting CR (15+ months)



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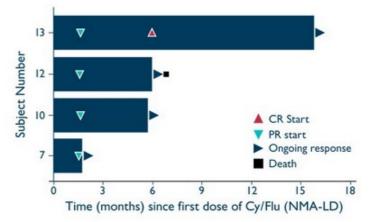


<sup>\*</sup> BRAF mutants

Of 14 patients in Efficacy Set, one patient was not evaluable due to melanoma-related death prior to first tumor assessment.
 Abbreviations: CR, complete response; PD, progressive disease; PR, partial response; SD, stable disease.
 Data Cut: 24APR2017

### Iovance C-144-01 Time to Best Response and Duration

- Mean time to first response: 1.6 months
- Median follow up for this data: 4.1 months

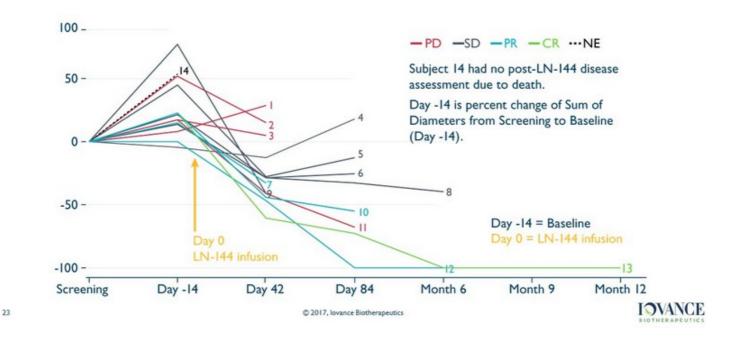


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### lovance C-144-01 Percent Change in Sum of Diameters



### Iovance C-144-01 Patient Scan Patient is in CR

#### **Pre-Treatment**



#### 6 weeks Post-Treatment



#### 14 months Post Treatment



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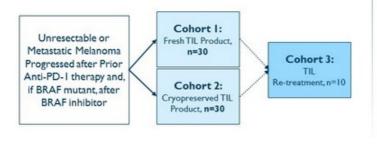


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### Iovance C-144-01 Phase 2 Trial in Metastatic Melanoma (Current Amendment)

A Phase 2, Multicenter Study to Assess the Efficacy and Safety of Autologous Tumor Infiltrating Lymphocytes (LN-144) for Treatment of Patients with Metastatic Melanoma



#### Key Inclusion Criteria:

- Measurable metastatic melanoma and ≥ 1 lesion resectable for TIL generation
- At least one prior line of systemic therapy
- Age ≥ 18
- ·ECOG PS 0-I

#### Treatment Cohorts:

- 1. Non-Cryopreserved LN-144 product
- 2. Cryopreserved LN-144 product
- 3. Retreatment with LN-144 for patients without response or who progress after initial response

#### Endpoints:

- Primary: Efficacy defined as ORR
- Secondary: Safety and Efficacy

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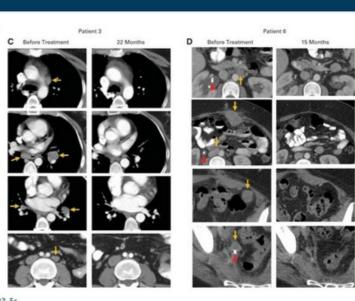
## Cervical Cancer

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### NCI Cervical Cancer and TIL Treatment Data

	PATIENTS (%)	DURATION (MONTHS)
Total	9 (100)	
PR	1 (11)	3
CR	2 (22)	54+, 46+



Stevanovic, et al. Complete Regression of Metastatic Cervical Cancer After Treatment with Human Papillomavirus-Targeted Tumor-Infiltrating T Cells, J Clin Oncol 2015, 33 (15). Hinrichs, et al. HPV-targeted Tumor-Infiltrating Lymphocytes for Cervical Cancer, J Clin Oncol, 2014, 23, 5s. Stevanovic et al., Science, 2017, 356 (200).

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### Iovance C-145-04 Phase 2 Trial in Recurrent and/or Metastatic Cervical Carcinoma

A Phase 2, Multicenter Study to Evaluate the Efficacy and Safety Using Autologous Tumor Infiltrating Lymphocytes (LN-145) in Patients with Recurrent, Metastatic or Persistent Cervical Carcinoma



#### N=47; Simon's two-stage design

LN-145, non-cryopreserved product is used

#### Key Inclusion Criteria:

- Measurable metastatic disease and ≥ 1 lesion resectable for TIL generation
- At least one prior systemic therapy
- Age ≥ 18
- ECOG PS 0-1

#### Endpoints:

Efficacy and Safety

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## Head & Neck Cancer

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#### CURRENTLY ENROLLING

## Iovance C-145-03 Phase 2 Trial in Recurrent and/or Metastatic Squamous Cell Carcinoma of the Head and Neck

A Phase 2 Study to Evaluate the Safety, Tolerability and Efficacy of Cell Transfer Therapy Using Autologous Tumor Infiltrating Lymphocytes (LN-145) followed by IL-2 in Patients with Recurrent and/or Metastatic Squamous Cell Carcinoma of the Head and Neck



N=47; Simon's two-stage design LN-145, non-cryopreserved product is used

#### Key Inclusion Criteria:

- Measurable metastatic disease and ≥ 1 lesion resectable for TIL generation
- At least one prior systemic therapy
- Age ≥ 18
- ECOG PS 0-1

#### Endpoints:

Efficacy and Safety

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# Manufacturing

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# US Clinical and Commercial Manufacturing Facility



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- . The two suites currently being used by lovance are physically separated
- · Both are capable of commercial manufacturing

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### Manufacturing Capacity

- Clinical and commercial manufacturing capabilities are in place in US and EU:
  - US: WuXi: multiple suites
  - EU: PharmaCell

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- All currently planned clinical studies can be supported with available capacity
- Commercial capacity at WuXi is scalable



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# TIL Market Opportunity

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# Market Opportunity for TIL Therapy in US

<ul> <li>Iovance's lead indication for TIL is</li> </ul>	INDICATION	NEW CASES(2)	DEATHS(2)
metastatic melanoma:	Melanoma	87,110	9,730
<ul> <li>Prevalence of melanoma in</li> </ul>	Cervix Uteri	12,820	4,210
US (2014) is greater than 1.17 million cases	Oral Cavity & Pharynx	49,670	9,700
- 74% percent of new cases each year occur in	Lung & Bronchus	222,500	155,870
patients 20-74 years old <sup>(1)</sup>	Bladder	79,030	16,870
- Metastatic (regional and distant) melanoma	Breast	252,710	40,610
patients compose 13% of all new cases	Pancreatic	53,670	43,090
~10,000 cases	Brain & Other Nervous System	23,800	16,700

<sup>(1)</sup> Source: <u>http://seer.cancer.gov/statfacts/</u> SEER 18 2007-2013.
 <sup>(2)</sup> Source: http://seer.cancer.gov/statfacts/ | Estimates for 2017.

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### Competitive Advantages of TILs in Solid Tumors

TILs target a diverse array of cancer antigens; this approach represents a highly differentiated, customized and targeted immunotherapy

CHECKPOINTS	TCR	CAR	TIL			
Utility in several solid tumors	Few solid tumors treated so far	No examples of utility in solid tumors	Utility in melanoma and HPV cancers			
Long maintenance period	One-time treatment	One-time treatment	One-time treatment			
No genetic modification Genetic modification		Genetic modification	No genetic modification			
Long-term irreversible toxicities	Potential on-target, off-tissue effects	Potentially immunogenic: cytokine release syndrome	Minimal chance of unpredicted on-target, off-tissue effects			
Target multiple tumor antigens	Target only single tumor antigen	Target only single/ surface tumor antigen	Target multiple tumor antigens			
Off-the-shelf Autologous		Autologous	Autologous			
No HLA restriction HLA restriction		No HLA restriction	No HLA restriction			

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### Ongoing and Future Directions

- Continuous improvement in process development:
  - Shortening of the process further
  - Automation

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- Evaluation of biomarkers for response
- Selected TILs, modifying the properties may offer benefits:
  - Selection of more specific TIL (Select for PD-1, 4-1BB Expression)





# Financials

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## Financial Summary

As of June 30, 2017	(IN MILLIONS)					
Common shares outstanding	62.7					
Preferred shares	8.8					
Warrants/options/RSU's	13.4					
Cash	\$129					
Debt	\$0					

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### Selected Milestones 2016-2018

Q2	QI	1 0												
			22	Q3		Q4	QI	Q2	Q3	Q4	QI	Q2	Q3	Q4
Orphan Drug Designation Granted for LN-144					CMC IND amendment for Gen 2 process filed with FDA									
Regulatory		EU local health authority meeting held in support of CTA submission in EU												
4				Agree Two	ements with Wi sets of suites at	Xi are finalize the CMO	d							
												and the second		
1994 STARDARD		Agreement with	Moffitt is fina	lized										
							Tech transfer into Moffitt complete  Agreement with Pharmacel complete							
Clinical		enrollment of cohort 2 (Gen 2 product)							y					
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### Anticipated 2017 Key Milestones

#### MANUFACTURING

- ✓ Reduce manufacturing cycle from 5-6 weeks to ~3.5 weeks
- ✓ Complete tech transfer and ramp volumes at WuXi AppTec and H. Lee Moffitt Cancer Center and Research Institute
- ✓ Continue working with Lonza
- Expand capacity into additional CMOs
  - ✓ PharmaCell (EU)
- Continue efforts to reduce manufacturing cycle time and costs

CLINICAL

- Complete enrollment in ongoing Phase 2 melanoma clinical trial
  - ✓ Study expanded
- ✓ Release interim clinical data at an upcoming scientific forums
  - ✓ASCO: Cohort I data presented
  - SITC: Generation 2 manufacturing data to be presented
- ✓ Initiate Phase 2 clinical trials in head & neck and cervical cancers

#### REGULATORY

- Define the regulatory pathway for LN-144 melanoma drug candidate in U.S.
  - ✓ Fast Track Designation received for advanced melanoma
- Initiate regulatory interactions with ex-U.S. health authorities
  - ✓ German Health Authority Meeting held
  - ✓ CTA submissions initiated
  - ✓ First CTA regulatory approval received

#### PARTNERSHIPS

- Evaluate potential opportunistic partnerships in alignment with our core competencies
  - ✓ MD Anderson Cancer Center
  - ✓ Ohio State University Comprehensive Cancer Center
  - ✓ Moffitt Cancer Center

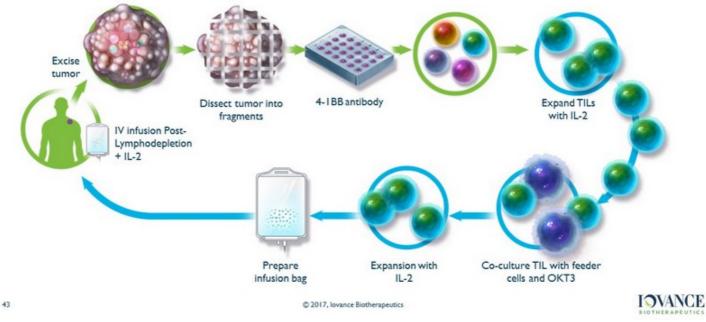
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### MDACC TIL Manufacturing Process Total Processing Time approx. 5-6 weeks



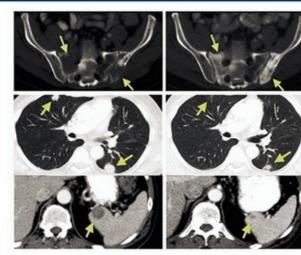
# Clinical Regressions in Late-Stage Disease



Rosenberg, S.A. et al. (2009, April). Adoptive Cell Therapy for the Treatment of Patients with Metastatic Melanoma. *Current Opinion in Immunology*, 21(2), 233-240. 44 © 2017, Iovance Biotherapeutics



### Compelling Results in Late-Stage Disease



Pretreatment

2 months posttreatment

Day -9 Day +11



Day +76

Dudley, M. E., et al. (2010, December). CD8 Enriched "Young" Tumor Infiltrating Lymphocytes Can Mediate Regression of Metastatic Melanoma. *Clinical Cancer Research*, 16(24), 6122-6131.

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