



# Corporate Overview

January 2023

ADVANCING IMMUNO-ONCOLOGY

# Forward-Looking Statements

Certain matters discussed in this press release are “forward-looking statements” of Iovance Biotherapeutics, Inc. (hereinafter referred to as the “Company,” “we,” “us,” or “our”) within the meaning of the Private Securities Litigation Reform Act of 1995 (the “PSLRA”). All such written or oral statements made in this press release, other than statements of historical fact, are forward-looking statements and are intended to be covered by the safe harbor for forward-looking statements provided by the PSLRA. Without limiting the foregoing, we may, in some cases, use terms such as “predicts,” “believes,” “potential,” “continue,” “estimates,” “anticipates,” “expects,” “plans,” “intends,” “forecast,” “guidance,” “outlook,” “may,” “could,” “might,” “will,” “should” or other words that convey uncertainty of future events or outcomes and are intended to identify forward-looking statements. Forward-looking statements are based on assumptions and assessments made in light of management’s experience and perception of historical trends, current conditions, expected future developments and other factors believed to be appropriate. Forward-looking statements in this press release are made as of the date of this press release, and we undertake no duty to update or revise any such statements, whether as a result of new information, future events or otherwise. Forward-looking statements are not guarantees of future performance and are subject to risks, uncertainties and other factors, many of which are outside of our control, that may cause actual results, levels of activity, performance, achievements and developments to be materially different from those expressed in or implied by these forward-looking statements. Important factors that could cause actual results, developments and business decisions to differ materially from forward-looking statements are described in the sections titled “Risk Factors” in our filings with the Securities and Exchange Commission, including our most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q, and include, but are not limited to, the following substantial known and unknown risks and uncertainties inherent in our business: the effects of the COVID-19 pandemic; risks related to the timing of and our ability to successfully develop, submit, obtain and maintain U.S. Food and Drug Administration (“FDA”) or other regulatory authority approval of, or other action with respect to, our product candidates, and our ability to successfully commercialize any product candidates for which we obtain FDA approval; whether clinical trial results from our pivotal studies and cohorts may support registration and approval by the FDA; preliminary and interim clinical results, which may include efficacy and safety results, from ongoing clinical trials or cohorts may not be reflected in the final analyses of our ongoing clinical trials or subgroups within these trials or in other prior trials or cohorts; the risk that enrollment may need to be adjusted for our trials and cohorts within those trials based on FDA and other regulatory agency input; the changing landscape of care for cervical cancer patients may impact our clinical trials in this indication; the risk that we may be required to conduct additional clinical trials or modify ongoing or future clinical trials based on feedback from the FDA or other regulatory authorities; the risk that our interpretation of the results of our clinical trials or communications with the FDA may differ from the interpretation of such results or communications by the FDA (including from the recent pre-BLA meeting with the FDA); the risk that the rolling BLA submission for lifileucel in metastatic melanoma may take longer than expected; the acceptance by the market of our product candidates and their potential reimbursement by payors, if approved; our ability or inability to manufacture our therapies using third party manufacturers or our own facility may adversely affect our potential commercial launch; the results of clinical trials with collaborators using different manufacturing processes may not be reflected in our sponsored trials; the risk that unanticipated expenses may decrease our estimated cash balances and forecasts and increase our estimated capital requirements; and other factors, including general economic conditions and regulatory developments, not within our control.

# Global Leadership in Innovating, Developing and Delivering TIL Therapy for Patients with Cancer

## Platform

**500+**

Patients Treated with Iovance TIL

**90%+**

Manufacturing Success Rate

**22-day**

Proprietary Manufacturing Process

## Pipeline

**1**

Rolling BLA  
Submission in Progress

**6**

Active  
Clinical Trials

**5**

Tumor Types in Clinic

**3**

Fast  
Track

**1**

BTD

**1**

RMAT

Designations

## People & Assets

**~\$367M\***

Cash as of 9/30/22

**60+**

US and International Patents

**500+**

Employees

## Partners & Collaborators



The University of Texas  
MD Anderson  
Cancer Center



Yale  
CANCER  
CENTER



Abbreviations: BLA=Biologics License Application; BTD=Breakthrough Therapy Designation; RMAT=Regenerative Medicine Advanced Therapy Designation  
\*Anticipated cash runway, inclusive of proceeds from equity sold through at-the-market (ATM) facility in 4Q22, is sufficient well into 2024

# 2022 Accomplishments

## REGULATORY

- ✓ BLA: Commenced rolling BLA submission in August 2022

## PIPELINE

- ✓ Advanced melanoma (post-anti-PD-1): Cohort 4 data at SITC 2022 and in JITC
- ✓ Frontline advanced melanoma: began Phase 3 trial
- ✓ NSCLC: enrolled additional patients in IOV-LUN-202 and IOV-COM-202 trials
- ✓ Cervical: expanded Cohort 2 to support regulatory submissions
- ✓ TIL combinations: continued ongoing solid tumor cohorts of TIL + pembrolizumab
- ✓ Genetically-modified TIL: initiated IOV-GM1-201 first-in-human trial of IOV-4001
- ✓ Research: advanced new products toward clinic

## MANUFACTURING

- ✓ Executed GMP commercial readiness activities, scaled up production at iCTC

## COMMERCIAL

- ✓ Executed ATC onboarding activities and payer engagement

# Iovance Solid Tumor Pipeline Highlights

	PRODUCT CANDIDATE	INDICATION(S)	PHASE 1	PHASE 2	PIVOTAL	
Advanced Melanoma (Metastatic or Unresectable)	Lifileucel + pembro	Frontline	TILVANCE-301 Phase 3			Confirmatory, FTD
	TIL (Lifileucel/LN-144)	Post-anti-PD-1	C-144-01, Cohorts 2 & 4		Rolling BLA In Progress, RMAT	
	Lifileucel + pembro	Anti-PD-1 naïve	IOV-COM-202, Cohort 1A			
Next Generation	PD-1 Inactivated TIL (IOV-4001)	Post-anti-PD-1	IOV-GM1-201, Cohort 1			
Metastatic NSCLC	LN-145	2L post-chemo & post-anti-PD-1	IOV-LUN-202, Cohorts 1 & 2			
	LN-145 + pembro	Anti-PD-1 naïve	IOV-COM-202, Cohort 3A			
	LN-145	2-4L incl. post-anti-PD-1	IOV-COM-202, Cohort 3B*			
	LN-145 + ipi/nivo	Post-anti-PD-1	IOV-COM-202, Cohort 3C			
	Next Generation	LN-145 Gen 3 + core biopsy	2L post-chemo & post-anti-PD-1	IOV-LUN-202 Cohort 3		
	PD-1 Inactivated TIL (IOV-4001)	2-4L incl. post-anti-PD-1	IOV-GM1-201, Cohort 2			
Cervical	Lifileucel	Post-chemo & post-anti-PD-1	C-145-04, Cohort 2		BTD, ODD	
	LN-145 + pembro	1L – chemo and anti-PD-1 naïve	C-145-04, Cohort 3*			

\*Enrollment complete

Abbreviations: 1L=first line; 2L=second line; 4L=fourth line; BTD=breakthrough therapy designation; FTD=fast track designation; ipi/nivo=ipilimumab/nivolumab; NSCLC=non-small cell lung cancer; ODD=orphan drug designation; PD-1=programmed cell death protein-1; RMAT=Regenerative Medicines Advanced Therapy; TIL=tumor infiltrating lymphocytes

# Significant Market Potential in Solid Tumors

90%

of all cancer cases  
are solid tumors<sup>1</sup>

1.7M

New cases of solid  
tumors in the U.S.<sup>1</sup>

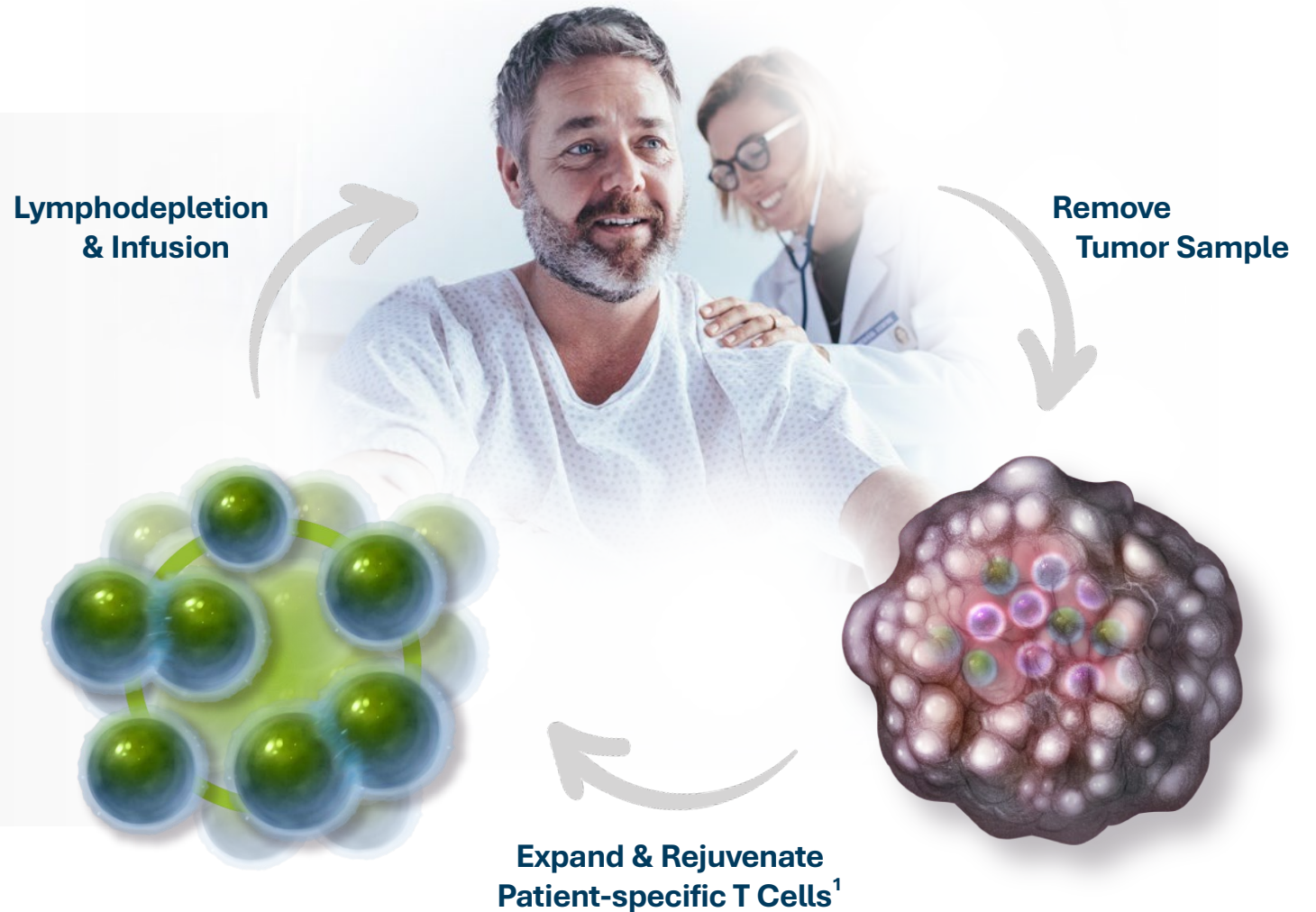
Move into earlier line of therapy			
Expand into other indications		Deaths <sup>1</sup>	New Cases <sup>1</sup>
	Melanoma	7,650	99,780
	Cervical	4,280	14,100
	Lung & Bronchus	130,180	236,740
	Oral Cavity, Pharynx & Larynx	15,050	66,470
	Breast	43,780	290,560
	Pancreatic	49,830	62,210
	Brain & Other Nervous System	18,280	25,050
		Potential to address unmet need in late lines of treatment	Potential market for early lines in combo with standard of care

1. <https://seer.cancer.gov> accessed May 2022

# Tumor Infiltrating Lymphocytes (TIL): Leading Platform for Treatment of Solid Tumors

## TIL – Unique Mechanism of Action

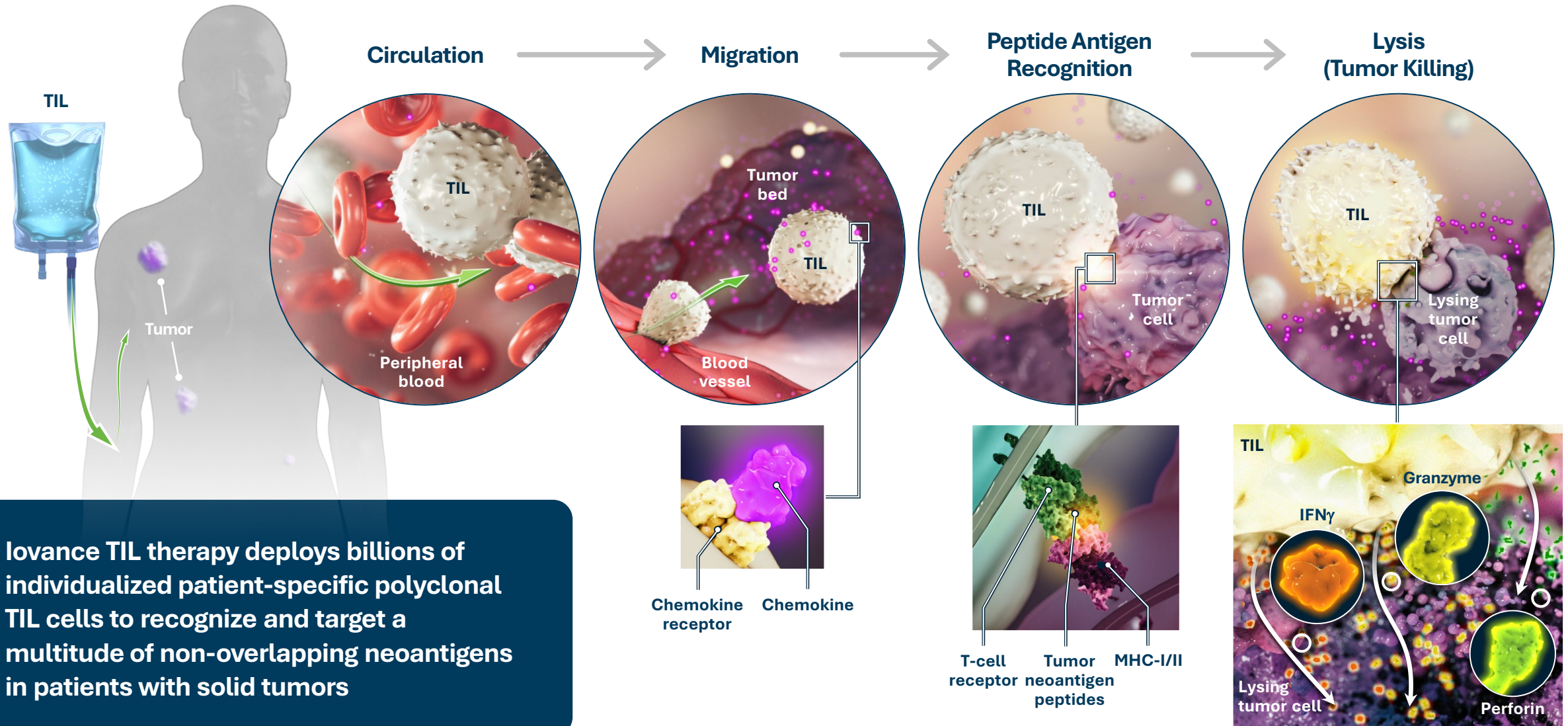
- Individualized
- Patient's own immune system amplified and rejuvenated
- One-time therapy



1. Simpson-Abelson et al., ESMO 2020

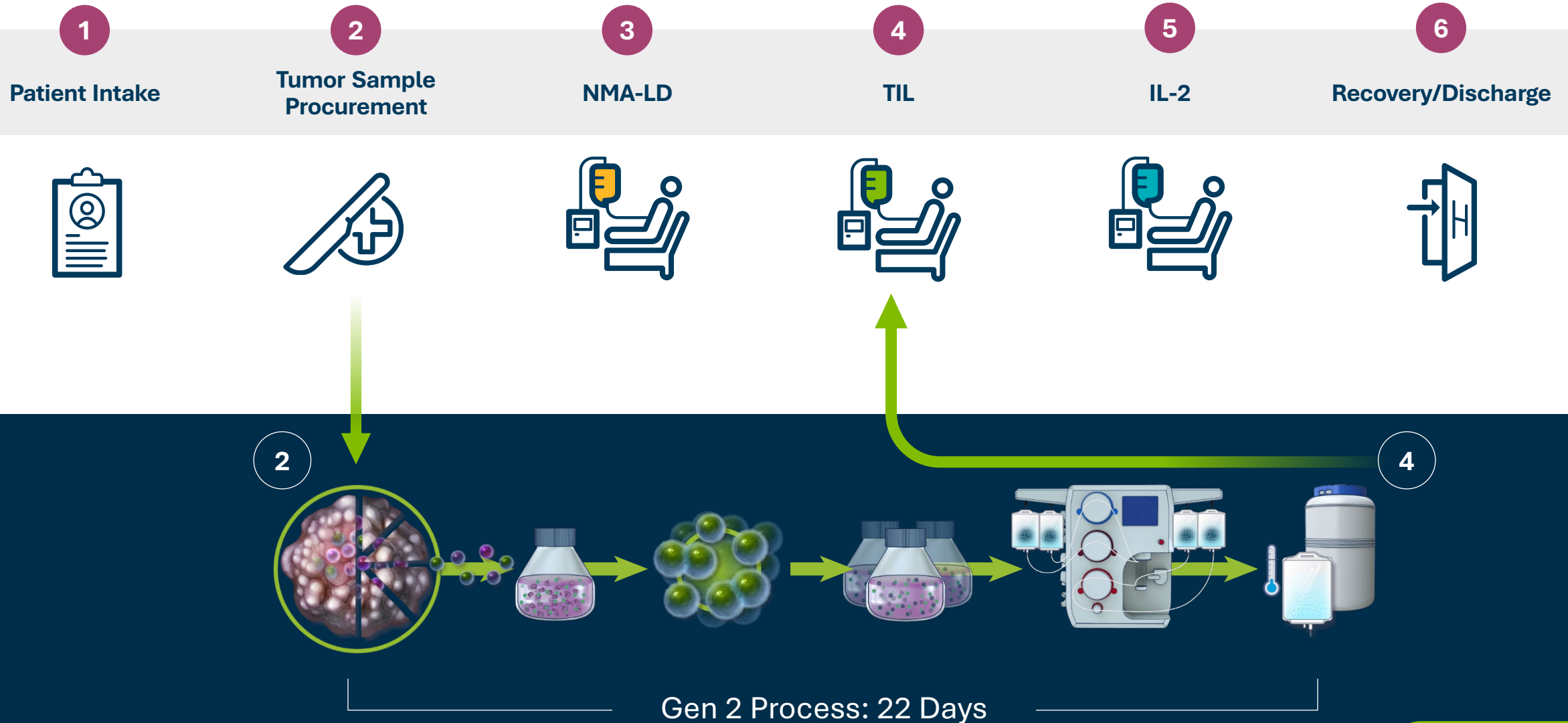


# TIL Mechanism of Action





# Iovance Streamlined 22-Day GMP Manufacturing Process



# Iovance Cell Therapy Center: iCTC

Built-to-suit custom facility  
in Navy Yard Philadelphia

136,000 ft<sup>2</sup>, \$85M investment

LEED gold certification for core  
and shell building

Honorable Mention Winner:  
2022 ISPE Facility of the Year  
Awards

Clinical supply initiated 3Q21

Commercial manufacturing  
expected with BLA approval

Control to optimize capacity,  
quality & COGS

## Leading Cell Therapy Manufacturing Facility



**IOVANCE**  
BIOTHERAPEUTICS  
CELL THERAPY CENTER

  
**FOYA** 2022  
ISPE Facility of the Year Awards  
CATEGORY WINNER  
Honorable Mention

# Iovance Cell Therapy Center (iCTC): Building Annual Capacity for Thousands of Cancer Patients

## Phase 1 iCTC Today

**100s**

of patients/year

**BLA Prep**

in core suites for  
commercial

**4**

separate flex suites  
for clinical

## Phase 2 iCTC Ongoing Staffing

**2,000+**

patients/year

**12**

core suites for  
commercial

**4**

separate flex suites  
for clinical

## Phase 3 iCTC Expansion<sup>1</sup>

**5,000+**

patients/year

**24**

core suites for  
commercial

**4**

separate flex suites  
for clinical

## Phase 4 iCTC+ Additional Site(s)

**10,000+**

patients/year

**iCTC**

**Adjacent and  
new sites<sup>2</sup>**

**Automation**

1. Expansion within existing shell
2. Option to build on adjacent parcel

# Iovance TIL Therapy in Advanced Melanoma



# Unmet Medical Need for Metastatic Melanoma Therapy

No FDA Approved Treatment Options After Progression on ICI (Anti-PD-1) Therapy and BRAF/MEK inhibitors

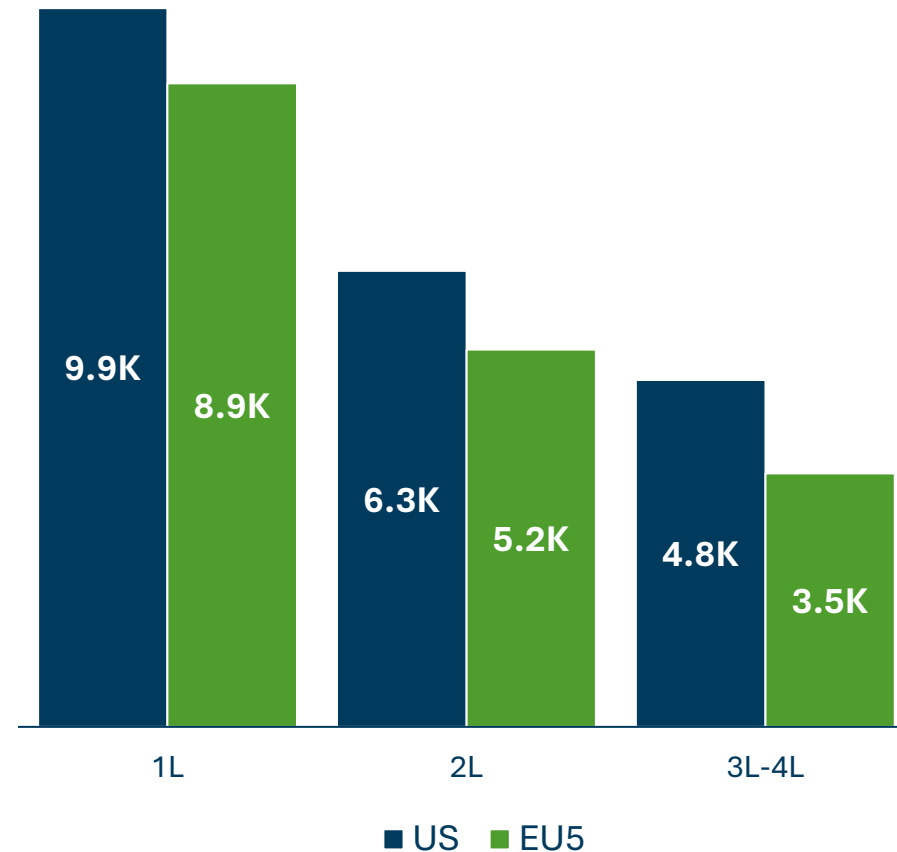
**325k** Annual new cases worldwide<sup>1</sup>

**57k** Annual deaths worldwide<sup>1</sup>

**100k** Annual new cases in U.S.<sup>2</sup>

**7.7k** Annual deaths in U.S.<sup>2</sup>

## Melanoma Drug-Treated Population in 2021<sup>3</sup> Unresectable / Metastatic (US and EU5)



### Available Care:

**1L** Anti-PD-1 Immunotherapy  
**21%-33% ORR<sup>4</sup>**

BRAF/MEK inhibitors if BRAF mutation +

**2L+** Chemotherapy  
**ORR 4-10%<sup>5</sup>**  
**mOS ~7-8 months<sup>6</sup>**

1. Global Cancer Statistics 2020: GLOBOCAN Estimates of Incidence and Mortality Worldwide for 36 Cancers in 185 Countries, CA Cancer J Clin., May 2021

2. <https://seer.cancer.gov> accessed May 2022

3. Clarivate DRG Disease Landscape (2021)

4. Keytruda USPI accessed Mar 2022

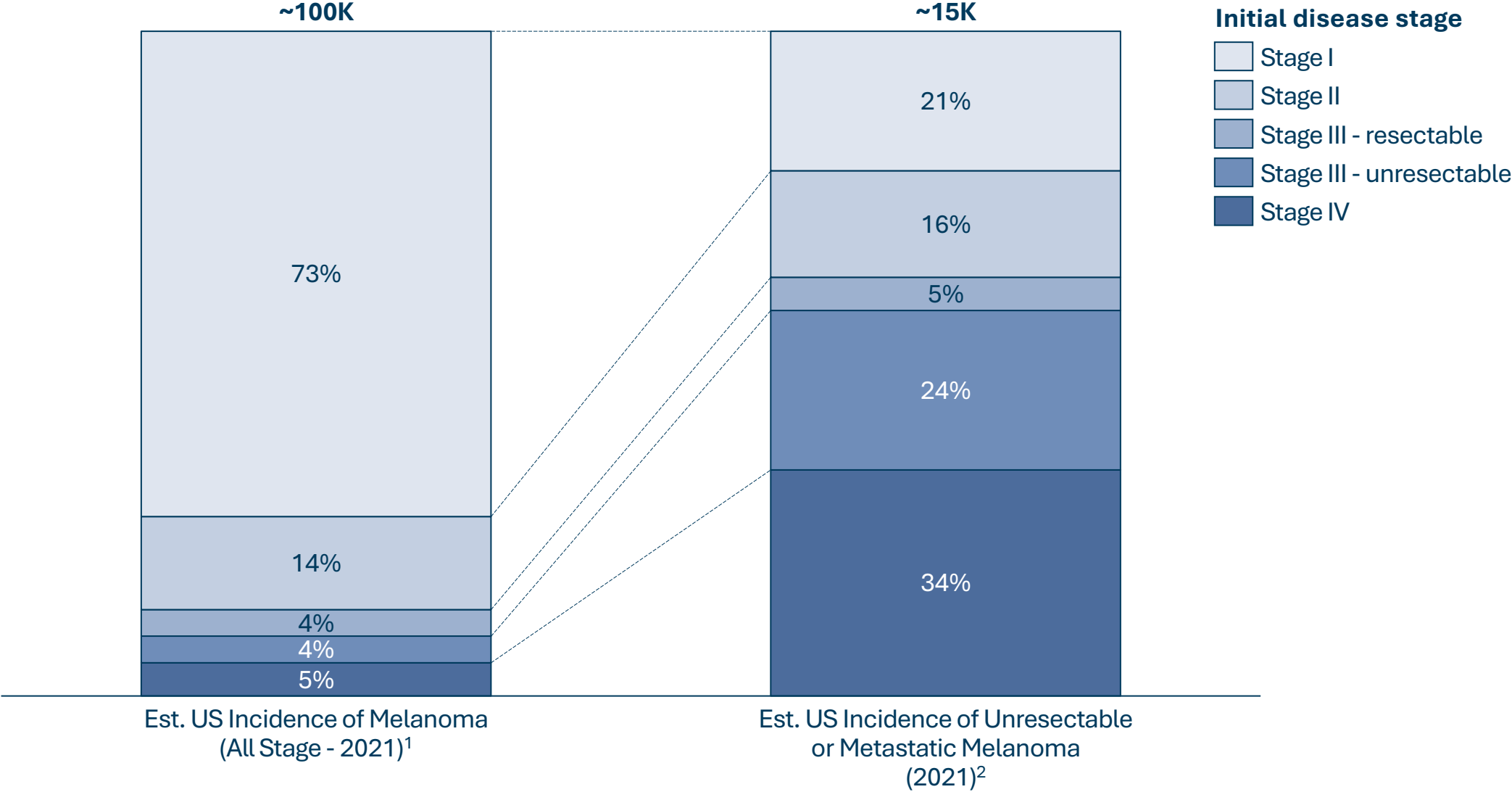
5. Keytruda USPI accessed Mar 2022 (4%) and Weber et al., Lancet Oncol 2015 (ICC 10%)

6. Kirchner et al., Eur J Cancer 2016 and Goldinger et al., J Clin Oncol 2018

Abbreviations: EU5=France, Germany, Italy, Spain and United Kingdom; 1L=first line therapy, 2L=second line therapy, 3L=third line therapy, 4L=fourth line therapy; ICI=immune checkpoint inhibitor; ORR=objective response rate; mOS=median overall survival; PD-1=programmed cell death protein-1



# Estimated total incidence and incidence of unresectable or metastatic melanoma by initial disease stage (US)

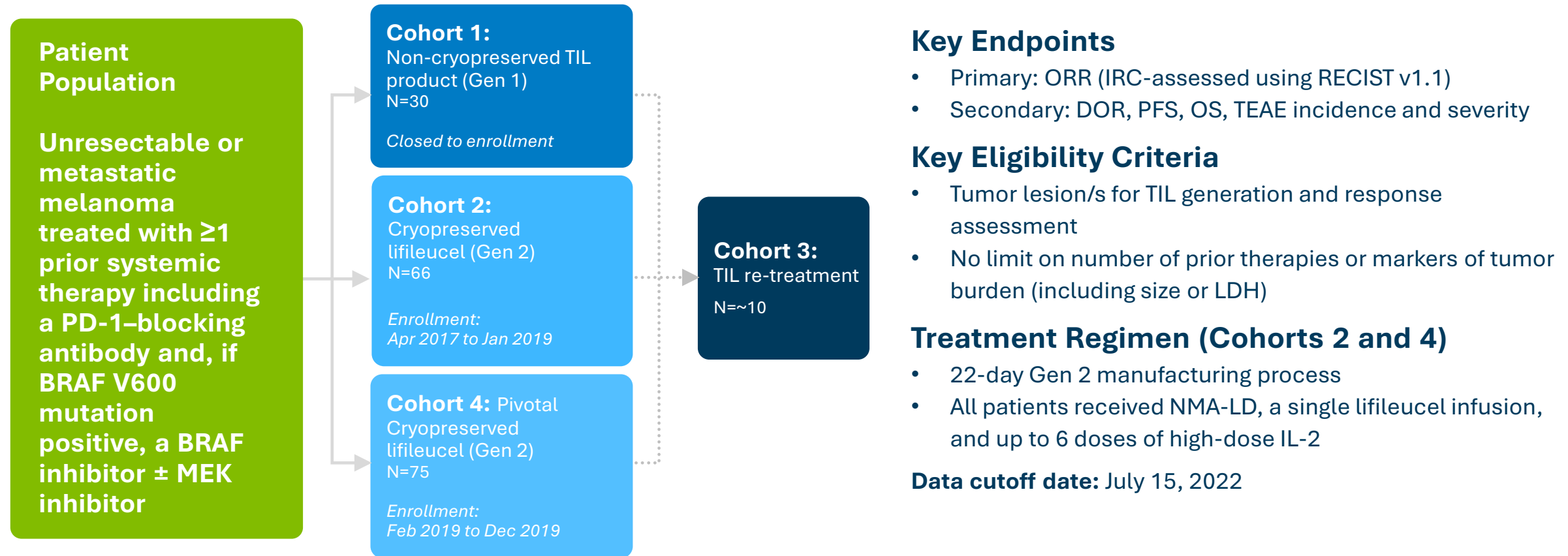


1. Estimate of US incidence from Epiphany Health with stage III resectability status informed by market research  
2. Estimate of US incidence of unresectable or metastatic melanoma based on secondary and primary market research

# C-144-01 Phase 2 Study Design

**Identical Eligibility and Treatment for Cohorts 2 and 4**

Phase 2, multicenter study to assess the efficacy and safety of autologous TIL (lifileucel) for treatment of patients with metastatic melanoma (NCT02360579)



Abbreviations: DOR=duration of response; ECOG=Eastern Cooperative Oncology Group; IL-2=interleukin 2; IRC=Independent Review Committee; NMA-LD=nonmyeloablative lymphodepletion; ORR=objective response rate; OS=overall survival; PD-1=programmed cell death protein 1; RECIST=Response evaluation Criteria in Solid Tumors; TEAE=treatment-emergent adverse events; TIL=tumor-infiltrating lymphocytes

# Highlighted Prior Therapy and Baseline Disease Characteristics\*

Cohorts 2 and 4 Heavily Pre-Treated and Mostly Similar; Cohort 4 had Higher Disease Burden and LDH Elevation

## Prior Therapy Experience (Cohorts 2+4)

- Median of 3 lines of therapy (range, 1-9)<sup>1</sup>
- Median of 2 lines (range, 1-7) of ICI-containing therapy
- 113 (73.9%) retreated with ICI-containing therapy
- 125 (81.7%) received anti-CTLA-4
- 82 (53.6%) received anti-PD-1 + anti-CTLA-4 combination

## Baseline Disease Characteristics

### Disease burden (>3 lesions)

**83.9%**

Cohort 4 (n=87)

**65.2%**

Cohort 2 (n=66)

### Elevated LDH (>ULN), a negative prognostic factor

**64.4%**

Cohort 4 (n=87)

**40.9%**

Cohort 2 (n=66)

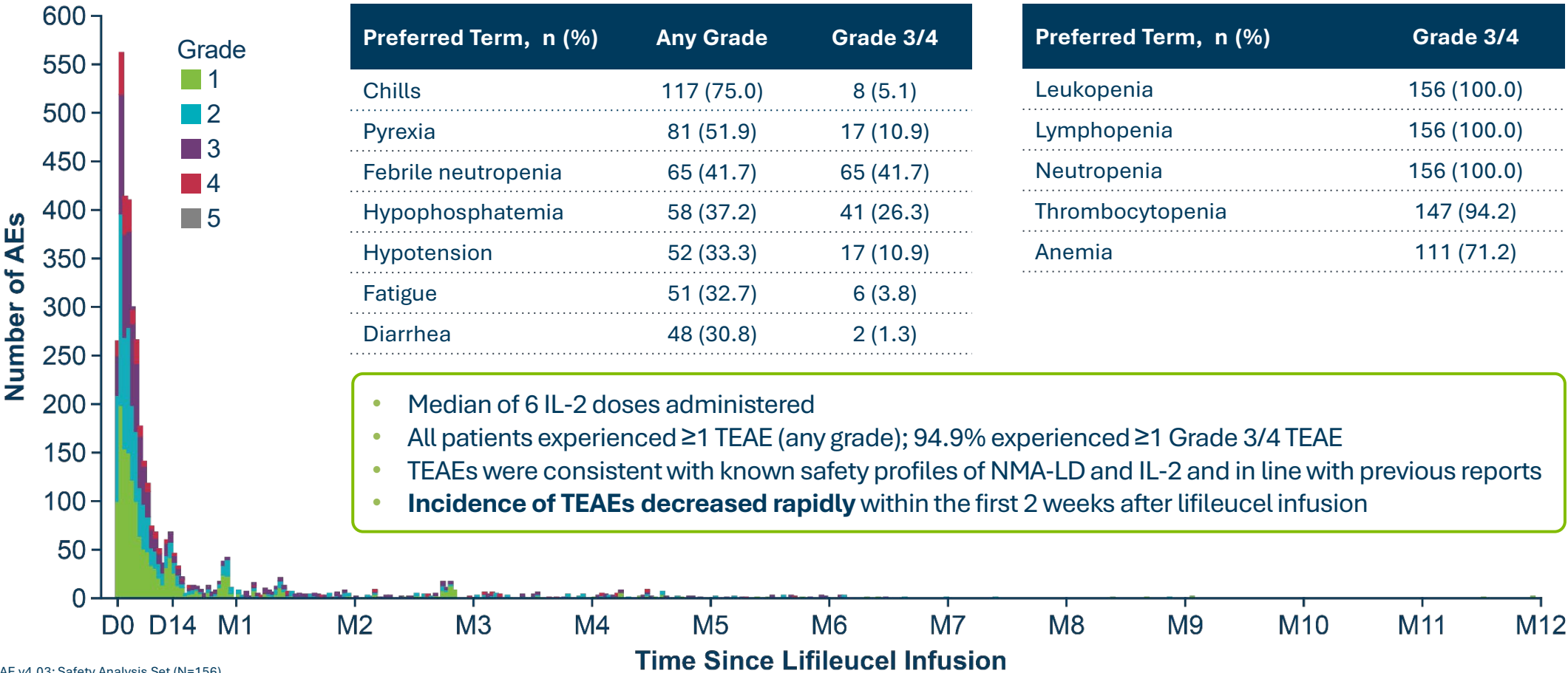
\*Refer to SITC 2022 presentation for full baseline characteristics

1. All patients received prior anti-PD1 therapy

Abbreviations: CTLA-4=cytotoxic T-lymphocyte antigen 4; ICI=immune checkpoint inhibitor; LDH=lactate dehydrogenase; PD-1=programmed cell death protein 1; ULN=upper limit of normal

# Safety

Transient and Manageable Nature of AEs Support the Potential Benefit of One-Time Treatment with Lifileucel



\*Per CTCAE v4.03; Safety Analysis Set (N=156).  
†Grade 5 TEAEs included pneumonia (n=1), acute respiratory failure (n=1), arrhythmia (n=1), and intra-abdominal hemorrhage (n=1).  
All occurrences of AEs were counted if a patient experienced a new onset of the same AE at different timepoints. If multiple records were reported on the electronic case report form because of toxicity grade decrease of the same AE that had not resolved, then the event was counted once with the highest grade reported. 15 events were reported after Month 12 (Grade 1, n=7; Grade 2, n=6; Grade 3, n=1; Grade 5, n=1).  
AE=adverse event; D=day; IL-2=interleukin 2; M, month; NMA-LD=nonmyeloablative lymphodepletion; TEAE=treatment-emergent adverse event

# Objective Response Rate (ORR) of 31.4% by IRC

91% Concordance Rate between IRC- and Investigator-assessed ORR

	Cohort 2 (n=66)	Cohort 4 (n=87)	Cohort 2+4 (N=153)
<b>ORR, n (%)</b>	<b>23 (34.8)</b>	<b>25 (28.7)</b>	<b>48 (31.4)</b>
(95% CI)	(23.5, 47.6)	(19.5, 39.4)	(24.1, 39.4)
<b>Best overall response, n (%)</b>			
CR	5 (7.6)	4 (4.6)	9 (5.9)
PR	18 (27.3)	21 (24.1)	39 (25.5)
SD	24 (36.4)	47 (54.0)	71 (46.4)
Non-CR/Non-PD*	1 (1.5)	0	1 (0.7)
PD	15 (22.7)	12 (13.8)	27 (17.6)
Nonevaluable†	3 (4.5)	3 (3.4)	6 (3.9)

- 33 days median time from resection to lifileucel infusion
- Lifileucel manufactured within specification in 94.7% of patients
- Median number of TIL cells infused was  $21.1 \times 10^9$  (range,  $1.2 \times 10^9$  to  $99.5 \times 10^9$ )

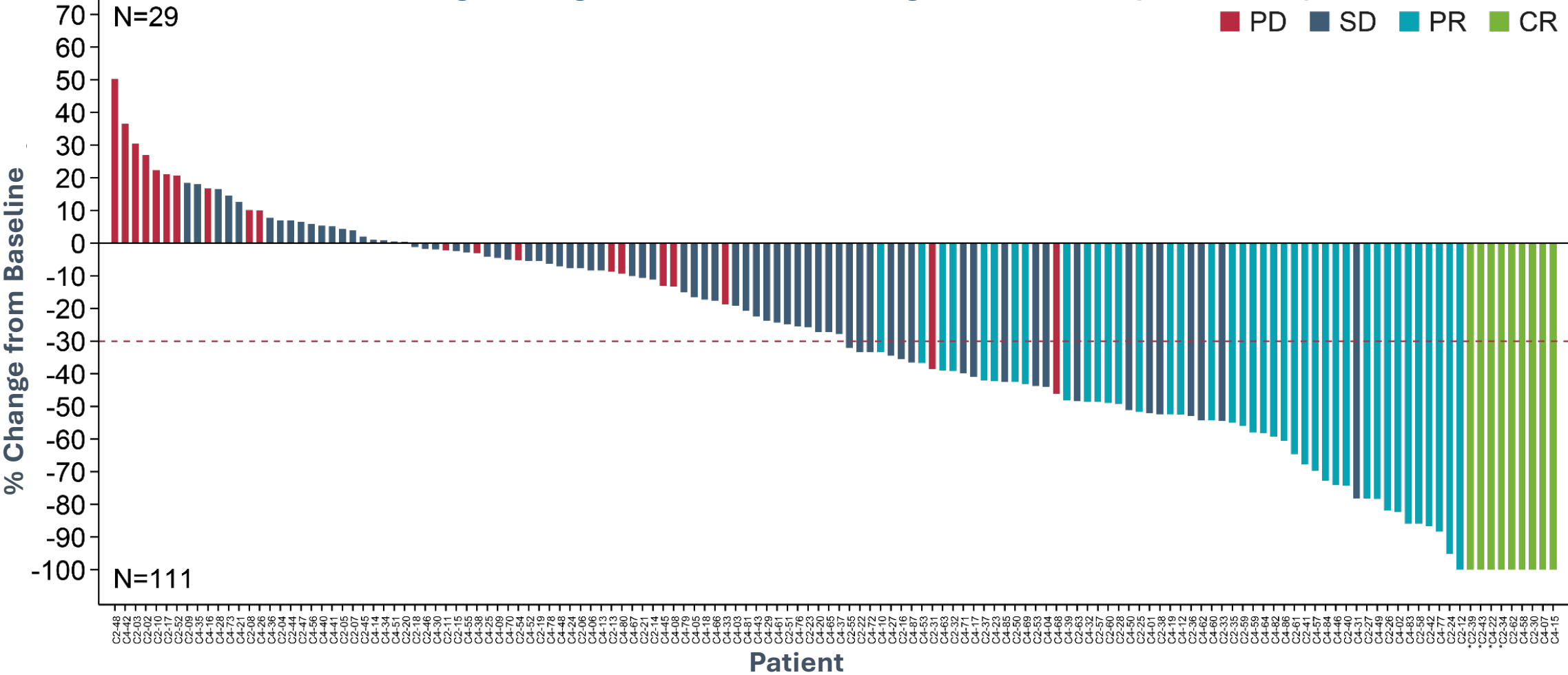
\*Patient did not have acceptable target lesions and had best overall response of non-CR/non-PD per IRC assessment.  
†Six patients were nonevaluable for response (5 due to early death; 1 due to new anticancer therapy).  
CR=complete response; IRC=independent review committee; ORR=objective response rate;  
PD=progressive disease; PR=partial response; SD=stable disease



# Tumor Burden Reduction and Best Response to Lifileucel

Reduction of Tumor Burden in 79.3% (111/140) of Patients

Best Percentage Change From Baseline in Target Lesion SOD (Cohort 2+4)



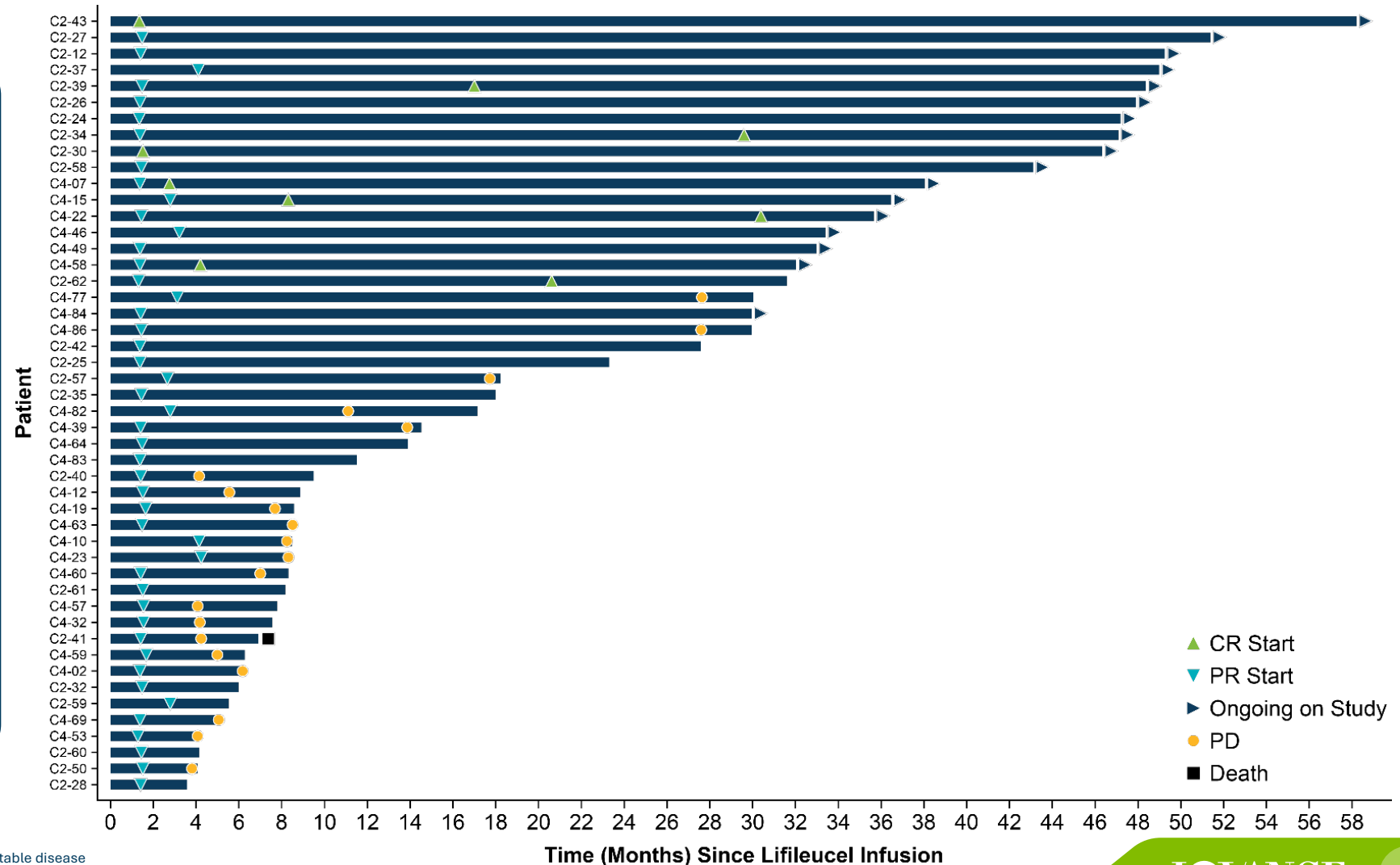
13 patients in the full analysis set are not included (9 had no post lifileucel target lesion SOD measurements, and 4 had no acceptable target lesions by IRC).

\*-100% change from baseline is presented for CR assessment that includes lymph node lesions.

CR=complete response; PD=progressive disease; PR=partial response; SD=stable disease; SOD=sum of diameters

# Time to Response, Duration of Response, and Time on Efficacy Assessment for Confirmed Responders (PR or Better)

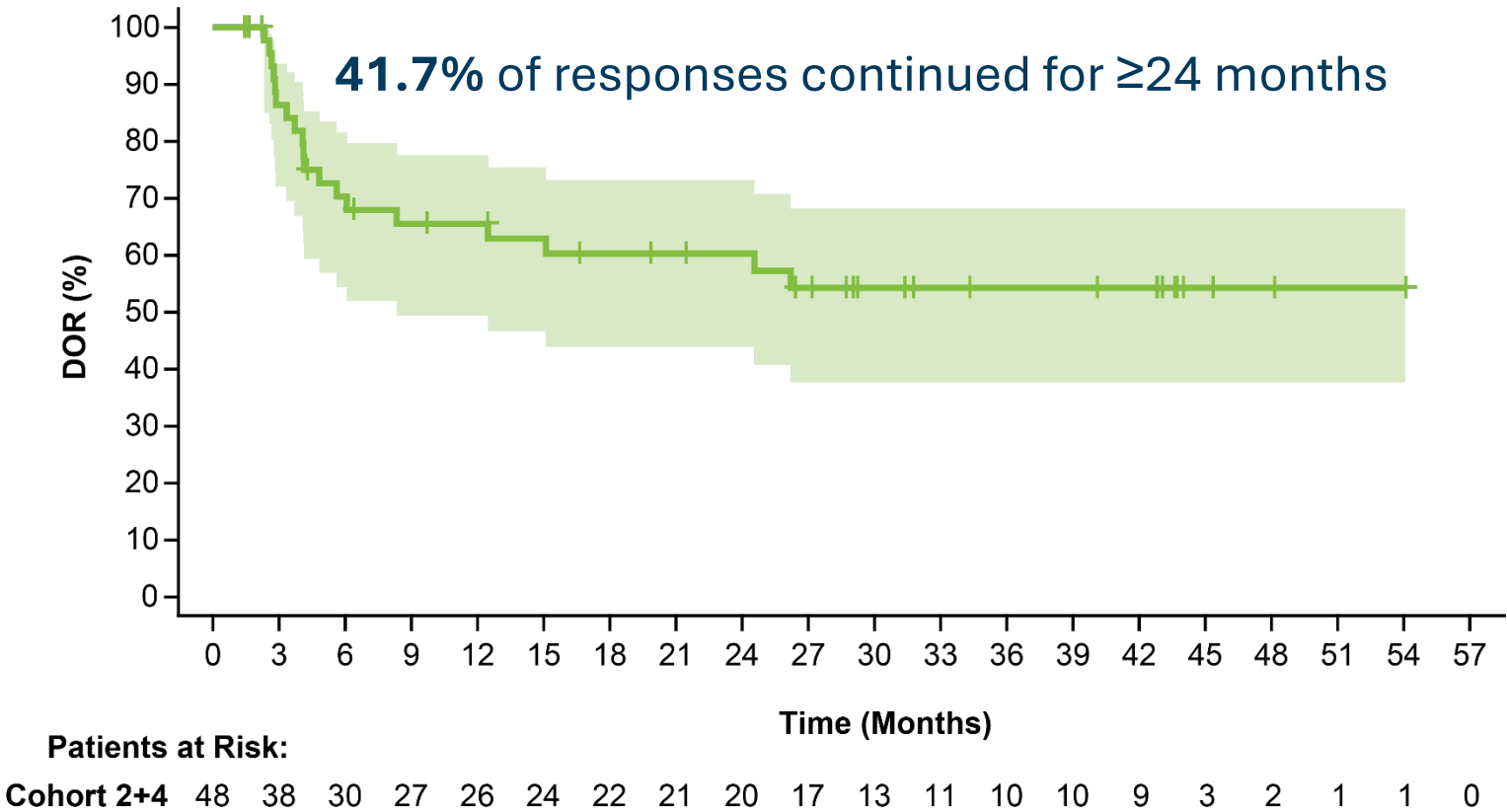
- Median time from lifileucel infusion to best response was 1.5 months
- Responses deepened over time
  - 7 patients (14.6%) initially assessed as PR were later confirmed CR
  - 4 patients (8.3%) converted to CR >1 year post-lifileucel infusion; 2 (4.2%) of 4 patients converted after 2 years
  - 10 patients (20.8%) improved from best response of SD to PR
- 35.4% of responses ongoing as of data cutoff



# Duration of Response\*

Median DOR Not Reached at Median Study Follow Up of 36.5 Months

41.7% of responses continued for ≥24 months



	Cohort 2 (n=23)	Cohort 4 (n=25)	Cohort 2+4 (N=48)
Median follow-up, months	45.1	33.0	36.5
95% CI	(44.2, 51.4)	(30.4, 35.2)	(34.7, 44.2)
Median DOR†, months	NR	10.4	NR
95% CI	(NR, NR)	(4.1, NR)	(8.3, NR)
Min, max (months)	1.4+, 54.1+	1.4+, 34.3+	1.4+, 54.1+
DOR ≥12 months, n (%)	15 (65.2)	11 (44.0)	26 (54.2)
DOR ≥24 months, n (%)	11 (47.8)	9 (36.0)	20 (41.7)

\*Patients not experiencing PD or who did not die prior to the time of data cut had their event times censored at the last adequate tumor assessment. For patients who received new anticancer therapies, DOR was censored at the date of last tumor response assessment prior to the start of new anticancer therapies. For patients with PD or death immediately after ≥2 consecutive missing tumor assessment visits, DOR was censored at the last adequate tumor assessment prior to the missing tumor assessments.

†Based on Kaplan-Meier estimate.

Shaded area indicates 95% CI

DOR=duration of response; NR=not reached; PD=progressive disease

# Iovance TIL Clinical Highlights in Combination with Pembrolizumab in Metastatic Melanoma

**Lifileucel in combination with anti-PD-1/PD-L1 therapy in ICI-naïve patients (IOV-COM-202 Cohort 1A, N=12)<sup>1</sup>**

## 66.7%<sub>ORR</sub>

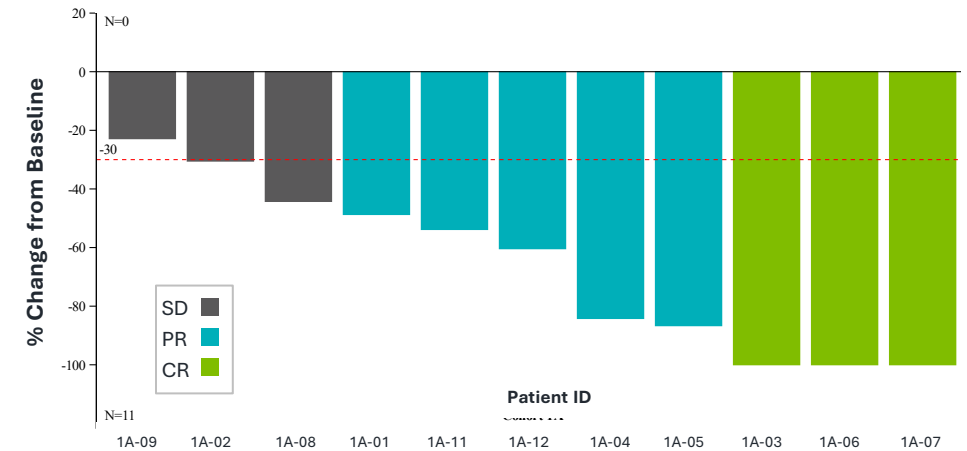
- 8 / 12 patients had a confirmed objective response per RECIST 1.1 (3 CRs & 5 PRs)
- 6 / 8 responders had ongoing response at the time of the last data cut
- 5 responders had a duration of response >1 year
- FDA Fast Track Designation

1. As assessed by investigator using RECIST 1.1 (January 20, 2022 data cutoff).

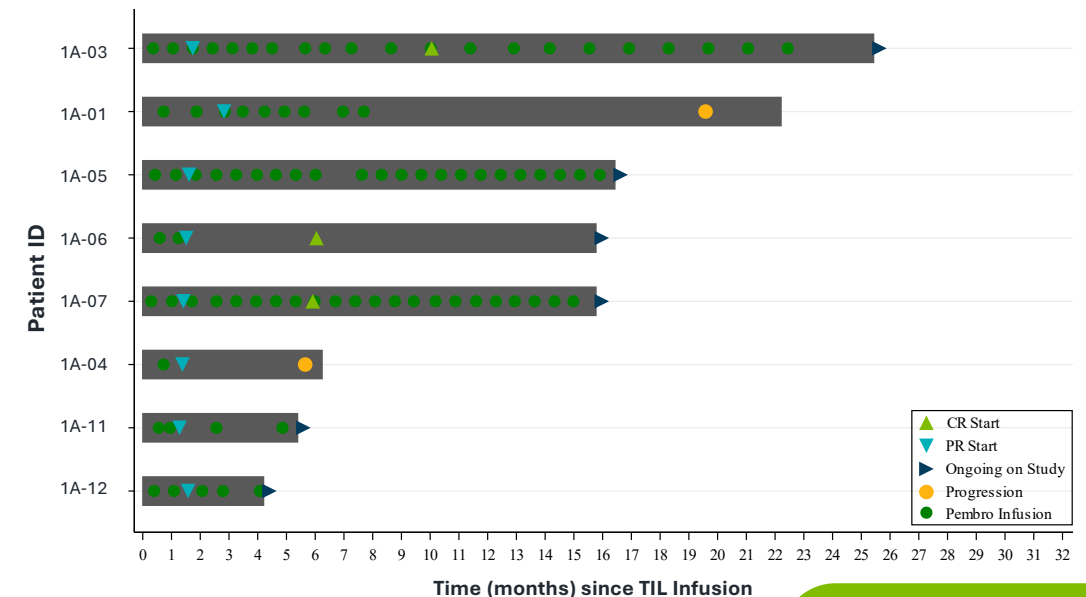
2. Each bar is presented for each patient starting from date of TIL infusion up to date of new anti-cancer therapy, end of assessment, death, or data cutoff date, whichever occurs earlier.

Abbreviations: CR=complete response; ICI=immune checkpoint inhibitor; ORR=objective response rate; PR=partial response; SD=stable disease; pembro=pembrolizumab; RECIST=Response Evaluation Criteria in Solid Tumors

Best Overall Response for Evaluable Patients



Time to Response for Responders<sup>2</sup>



# Launch Preparation

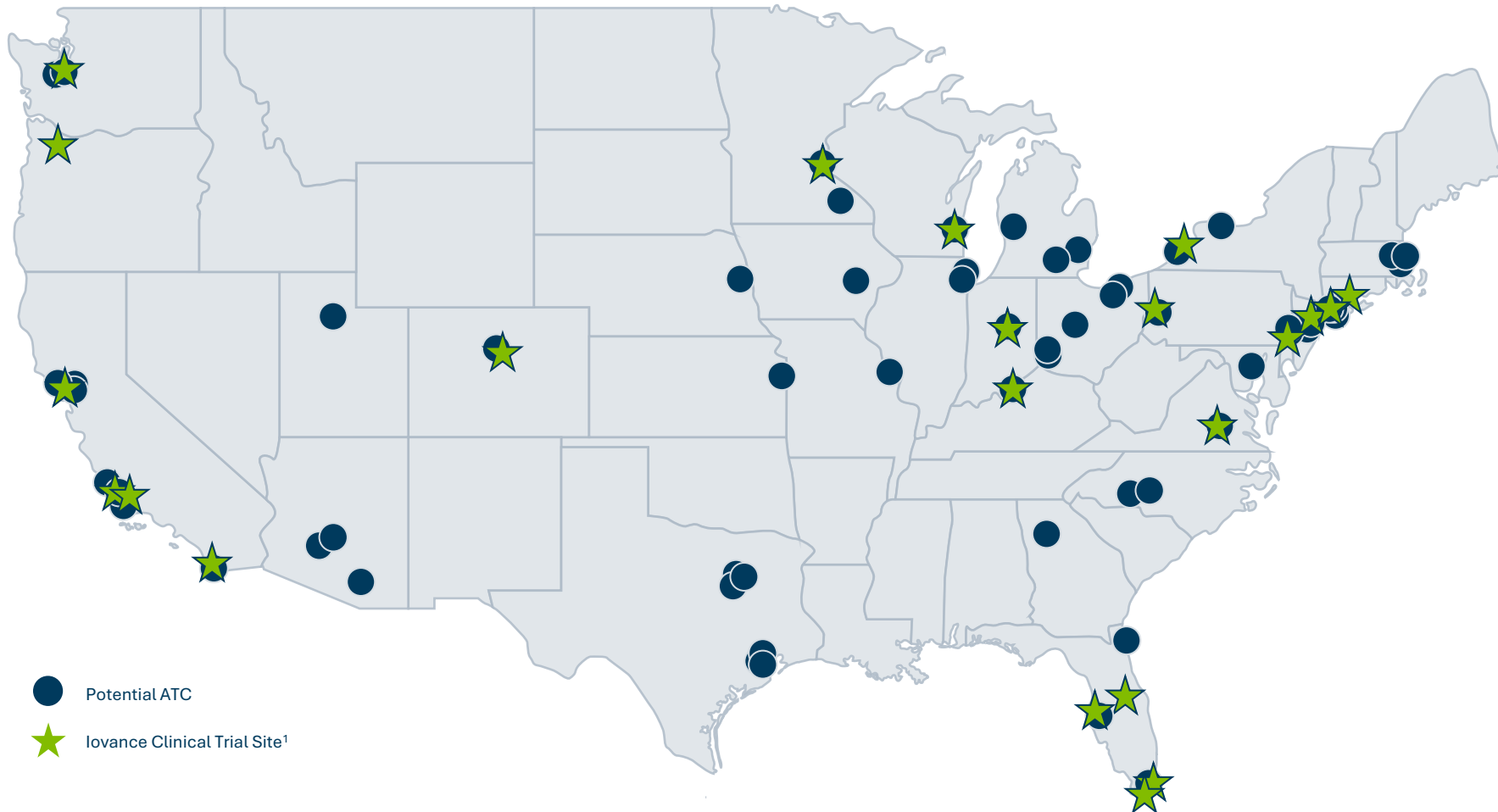


# iCTC Designed for High-Volume TIL Manufacturing and Flexibility

- Core suites: TIL commercial manufacturing
- Flexible suites: clinical supply, pipeline expansion and advanced manufacturing, including IOV-4001 and Gen 3
- Integrated quality control, supply chain and IT systems
- 100+ employees with additional staffing into launch and beyond
- iCTC supplemented with external CDMO manufacturing capacity



# Targeting Potential Authorized Treatment Centers (ATCs)



## Targeting Considerations

- Patient volume
- NCCN status, KOLs
- Existing cell therapy / BMT
- Inpatient capacity
- Iovance clinical trial(s)

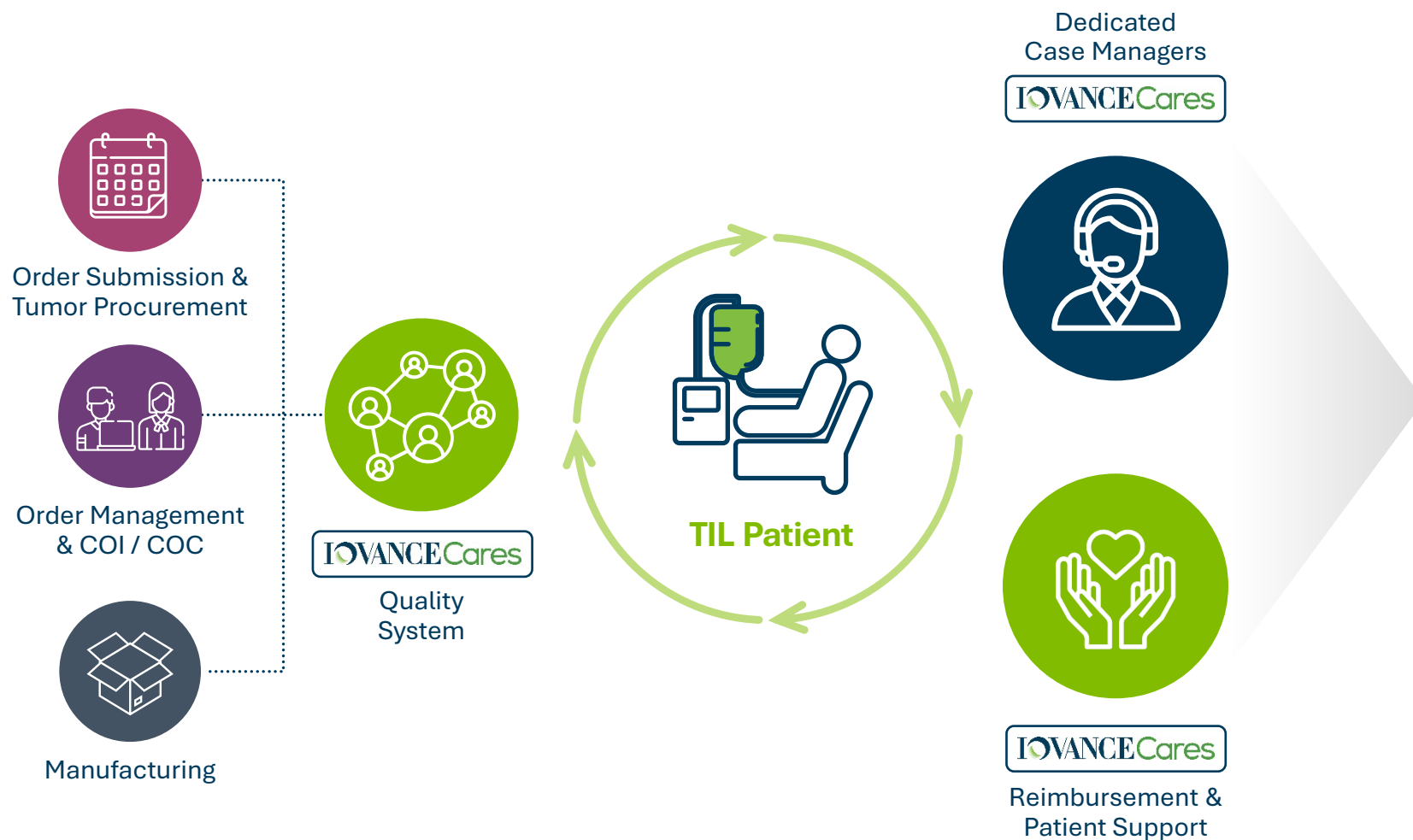
## Drive Demand

- Top account prioritization
- Community referrals

1. ClinicalTrials.gov

Abbreviations: NCCN=National Comprehensive Cancer Network; KOL=Key Opinion Leaders; BMT=Bone Marrow Transplant

# Supporting Providers & Patients: IovanceCares™



## Customer-Centric

- Patient management ecosystem
- Proprietary COI/COC
- Treatment center quality program

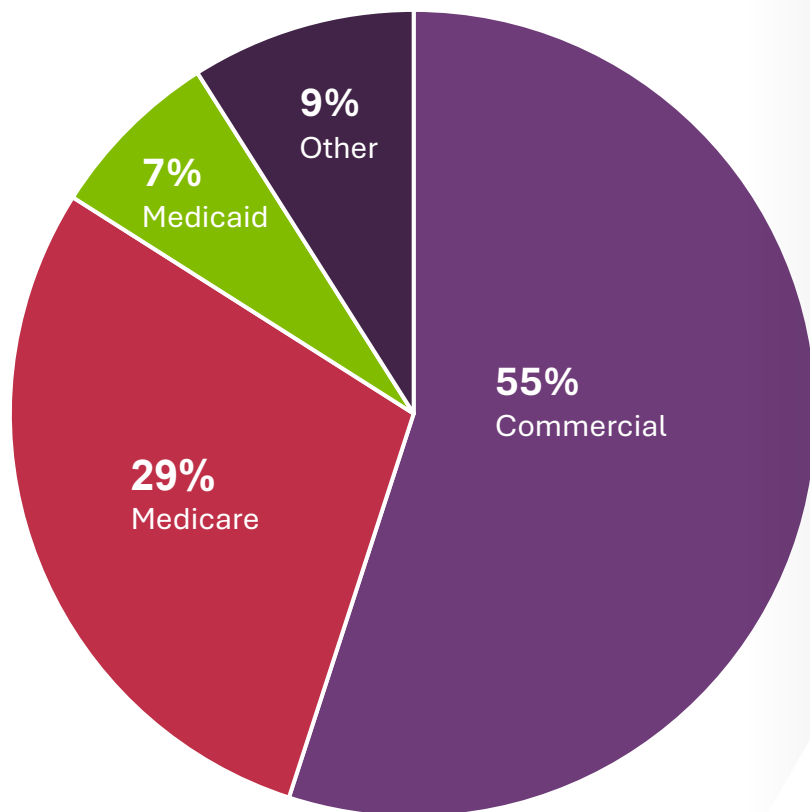
## Patient-Centric

- Dedicated case managers
- Reimbursement support
- Patient support

# Enabling Market Access

High Unmet Need in Metastatic Melanoma and Clinical Value of Lifileucel

## Metastatic Melanoma Payer Mix All Treatment Settings and Lines of Therapy<sup>1</sup>



## Payer Engagement

- Unmet need
- Clinical data
- Educational presentations and tools
- Engagement with commercial and Medicare payers responsible for ~90% of covered lives

## Coding, Coverage and Payment

- ICD-10 PCS codes issued
- Medicare expanded DRG-018 to other immunotherapies, including lifileucel, in IPPS FY 2022 final rule

1. Metastatic Melanoma Insurance Claims Analysis, TIL-eligible patients treated in the ATC setting (1/1/2018–6/30/2021)  
Abbreviations: ICD-10 PCS=International Classification of Diseases, 10<sup>th</sup> Revision, Procedure Coding System; IPPS=In-patient Prospective Payment System

# TIL Therapy Clinical Program Highlights



# Potential Market for Non-Small Cell Lung Cancer (NSCLC)

Addressing a Defined Unmet Need in Second Line NSCLC



The clinical data for LN-145 in heavily treated patients with metastatic non-small cell lung cancer is exciting. It represents the first experience for TIL monotherapy to show clinical benefit in metastatic non-small cell lung cancer.”

Adam J. Schoenfeld, MD  
Medical Oncologist  
Memorial Sloan Kettering Cancer Center

**2.2M** New cases WW each year<sup>1</sup>

**1.8M** Deaths WW each year<sup>1</sup>

**237k** New cases in U.S. each year<sup>2</sup>

**130k** Deaths in U.S. each year<sup>2</sup>

## Available Care:

**Checkpoint Inhibitor + Chemo**  
as 1<sup>st</sup> line option

**9-13% ORR** for docetaxel in 2<sup>nd</sup> line NSCLC following progression on chemo<sup>3</sup>

1. Global Cancer Statistics 2020: GLOBOCAN Estimates of Incidence and Mortality Worldwide for 36 Cancers in 185 Countries, CA Cancer J Clin., May 2021

2. <https://seer.cancer.gov> accessed May 2022

3. Brahmer et al., NEJM 2015; Borghaei et al., NEJM 2015; Herbst et al., Lancet 2016; Rittmeyer et al., Lancet 2017

# Iovance IOV-COM-202 Efficacy: NSCLC Cohort 3B (post ICI)

Single-Agent LN-145 Following Progression on Anti-PD-1 Therapy (IOV-COM-202 Cohort 3B, N=28)

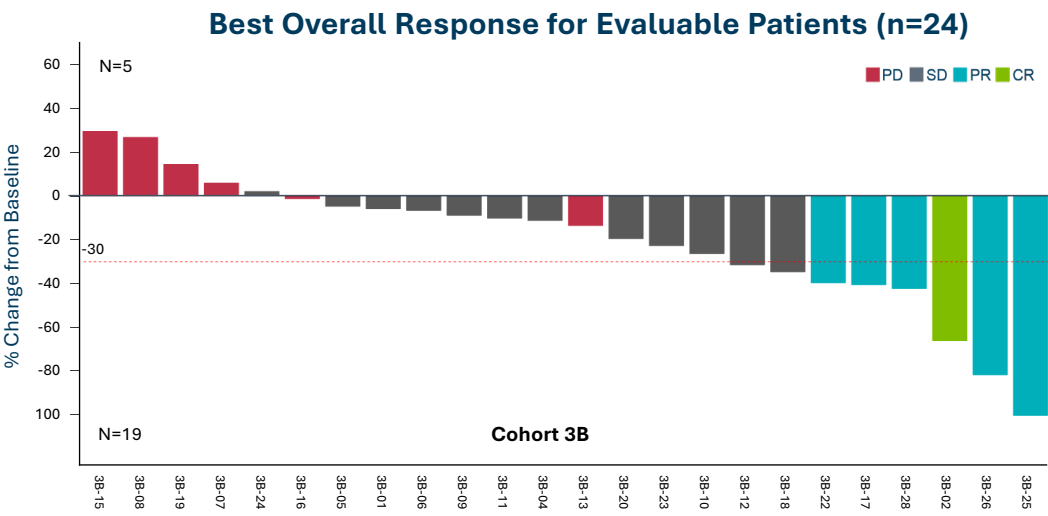
21%<sub>ORR</sub>    37+ months ongoing CR

## Heavily Pre-Treated Patient Population

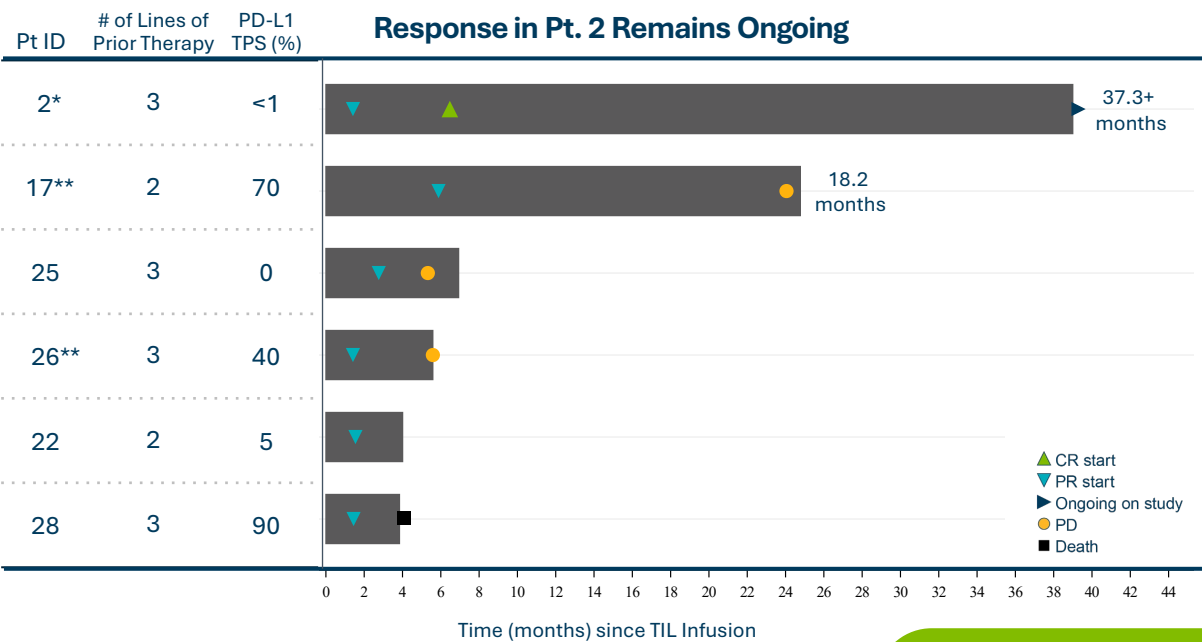
- All received prior anti-PD-1 / anti-PD-L1 therapy
- 24/28 patients (85.7%), including all responders, received ≥2 prior lines of systemic therapy

## Long Lasting Responses with Durations of 18 and 37+ (ongoing) Months

\*Patient 2 is reported as a CR based on negative FDG-PET scans by investigator  
\*\*Driver oncogene mutations: Patient 17 (KRAS G12C); Patient 26 (KRAS G12D)  
Abbreviations: CR=complete response; PD=progressive disease; PR=partial response; SD=stable disease; TIL=tumor infiltrating lymphocytes; PD-1=programmed cell death protein-1; ICI=immune checkpoint inhibitor

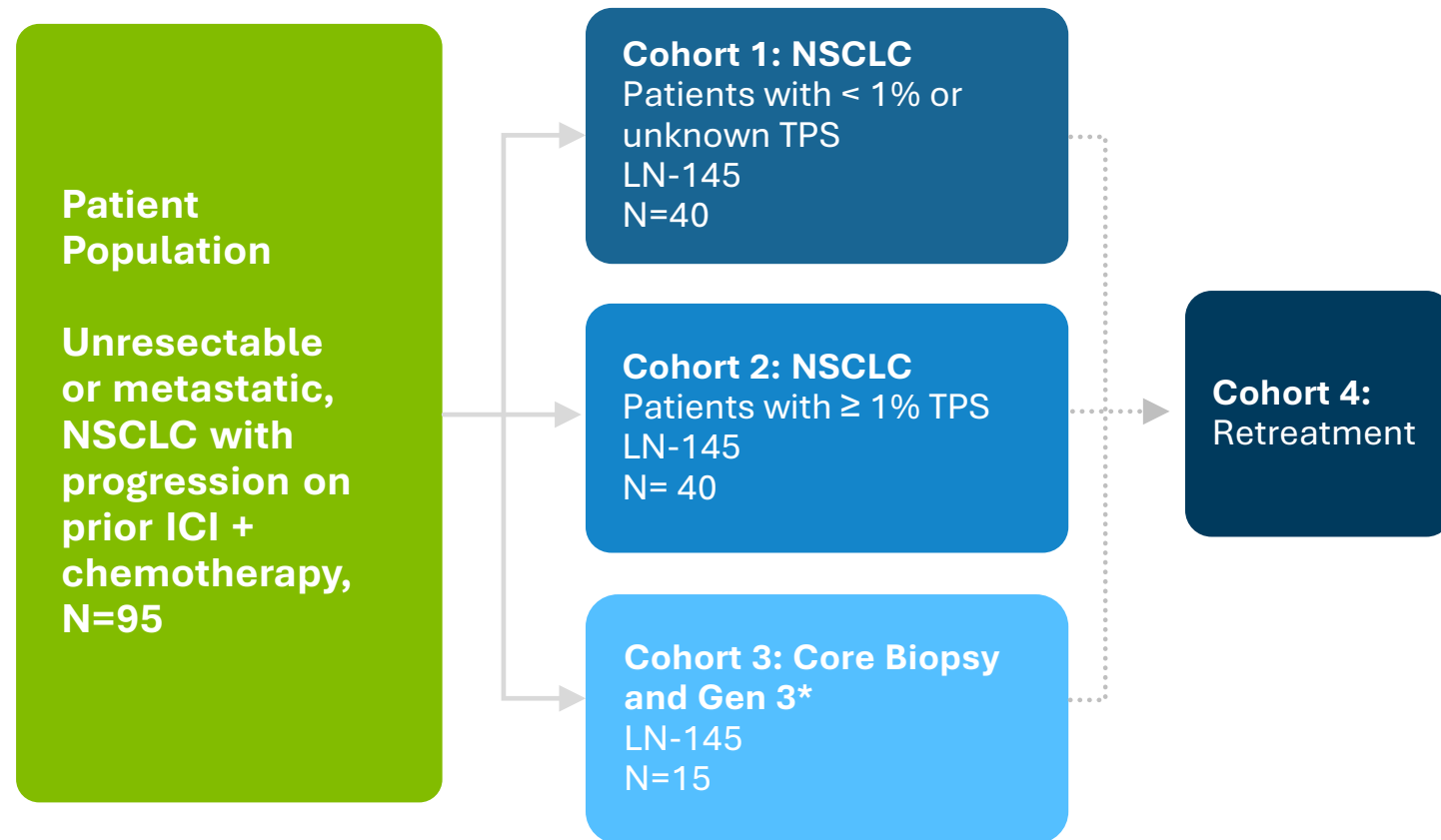


Time to Response for Confirmed Responders (PR or Better; n=6)



# IOV-LUN-202

## Phase 2, Multicenter Study of LN-145 in Patients with Metastatic NSCLC (NCT04614103)



### Endpoints

- Primary: Efficacy defined as ORR by IRC
- Secondary: Safety and efficacy

### Study Updates

- 2Q21: first patients treated
- 40+ sites are active in U.S., Canada, Europe

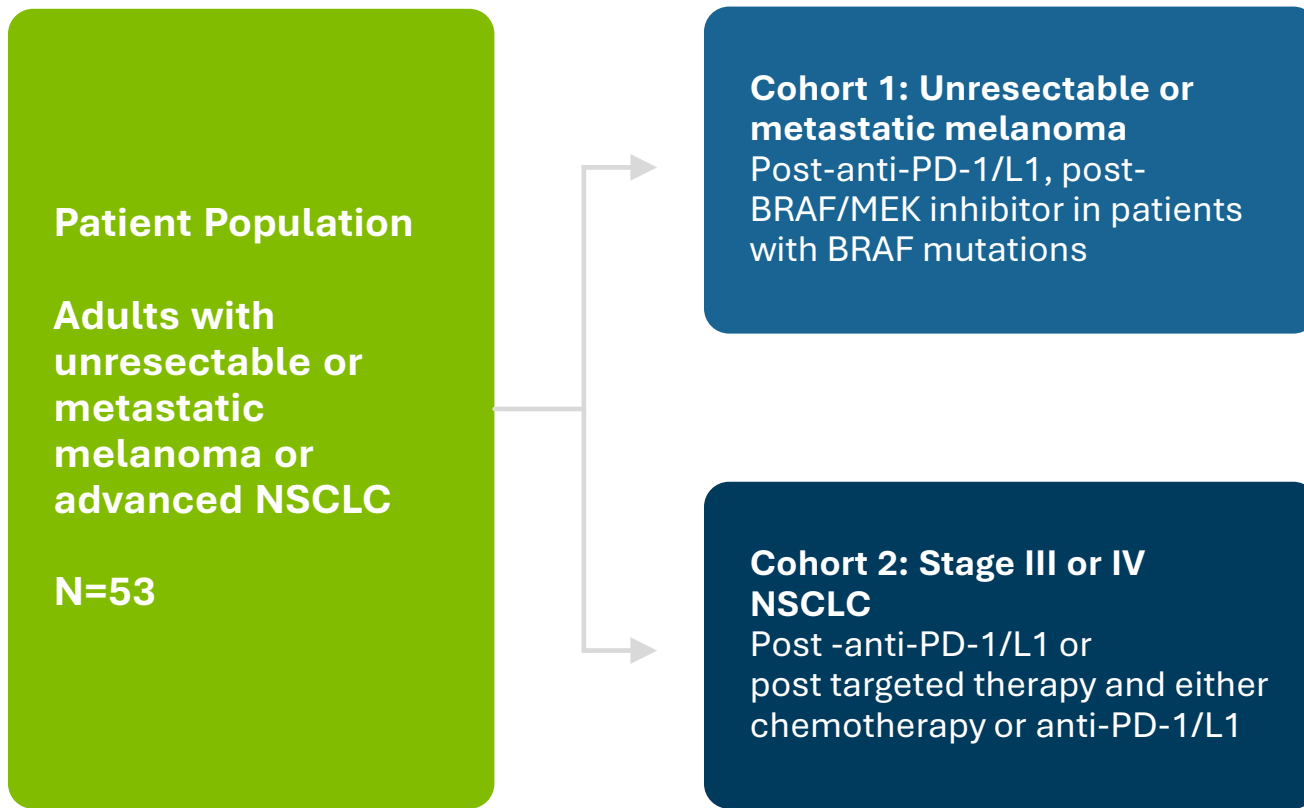
**IOV-LUN-202 (NCT04614103) is designed to enroll patients with NSCLC with an unmet medical need but with fewer prior lines of therapy to maximize the potential for more sustained responses**

\*Cohort 3 patients unable to undergo surgical harvest, TIL grown from core biopsy

Abbreviations: ICI=immune checkpoint inhibitor; IRC=independent review committee; NSCLC=non-small-cell lung cancer; ORR=objective response rate; TPS=tumor proportion score

# Phase 1/2 Open-Label First-in-Human Study: IOV-GM1-201

Genetically Modified, PD-1 Inactivated TIL Therapy IOV-4001 in Previously Treated Metastatic Melanoma and NSCLC (NCT05361174)



## Endpoints

- Phase 1: Safety
- Phase 2: Objective Response Rate (ORR) per RECIST v1.1 as assessed by the investigator
- Secondary endpoints include complete response (CR) rate, duration of response (DOR), disease control rate (DCR), progression free survival (PFS), overall survival (OS), safety and tolerability, feasibility

## Study Updates

- 1Q22: Investigational New Drug (IND) Allowance
- 3Q22: first patient treated

# Moving TIL Therapy into Relevant Lines of Therapy in NSCLC

COM-202 Cohort 3A  
(TIL+ pembrolizumab)

COM-202 Cohort 3C  
(TIL+ nivolumab/ipilimumab)

GM1-201 Cohort 2  
IOV-4001 (PD1-KO TIL)

LUN-202 Cohorts 1-3  
(TIL mono)

Current Standard of Care

Patient Populations			1L Therapy		2L Therapy		3L Therapy			4L Therapy	
			SOC	IOVA Trial	SOC	IOVA Trial	SOC	IOVA Trial		SOC	IOVA Trial
Advanced or metastatic NSCLC, no prior systemic therapy	Driver mutation (-)	PD-L1 ≥50%	Anti-PD-1 Mono <i>ORR 39-45%<sup>1</sup></i>	COM-202 Cohort 3A	Chemo Doublet	COM-202 Cohort 3C		Docetaxel or Docetaxel + Ramucirumab <i>ORR 9-23%<sup>2</sup></i>	LUN-202 Cohorts 1-3	GM1-201 Cohort 2*	GM1-201 Cohort 2*
		PD-L1 0-49%	Anti-PD-1 + Chemo <i>ORR 48-58%<sup>1</sup></i>		Docetaxel or Docetaxel + Ramucirumab <i>ORR 9-23%<sup>2</sup></i>	LUN-202 Cohorts 1-3	GM1-201 Cohort 2*				
	Driver mutation (+)	Other actionable mutations	TKI	Anti-PD-1 + Chemo <i>ORR 48-58%<sup>1</sup></i>	COM-202 Cohort 3A		Docetaxel or Docetaxel + Ramucirumab <i>ORR 9-23%<sup>2</sup></i>	COM-202 Cohort 3A			
		EGFR ALK ROS	1(-3) L TKI	Chemo <i>ORR 17-32%<sup>3</sup></i>							

Abbreviations: L=line; NSCLC=non-small cell lung cancer PD-1=programmed cell death protein-1; TIL=tumor infiltrating lymphocytes; TKI=tyrosine kinase inhibitor

1. KEYTRUDA USPI; 2. CYRAMZA USPI; Brahmer et al., NEJM 2015; Borghaei et al., NEJM 2015; Herbst et al., Lancet 2016; Rittmeyer et al., Lancet 2017 3. Park et al., Cancer Res Treat 2015; Yoshida et al., Lung Cancer 2017

\* GM1-201 Cohort 2 population is comparable to completed COM-202 Cohort 3B

# Potential Market for Cervical Cancer

Addressing a Defined Unmet Need in Cervical Cancer Following Chemo and Anti-PD-1

**604k** New cases  
WW each year<sup>1</sup>

**342k** Deaths WW  
each year<sup>1</sup>

**14k** Diagnoses in U.S.  
each year<sup>2</sup>

**4k** Deaths in U.S.  
each year<sup>2</sup>

## Available Care

ORR

Median  
DOR

### Frontline:

Combination chemotherapy + bevacizumab <sup>3</sup>	48%	Not Reported
pembrolizumab + chemo + bevacizumab (PD-L1+ patients) <sup>4</sup>	68.1%	18 months

### Second Line/Third Line:

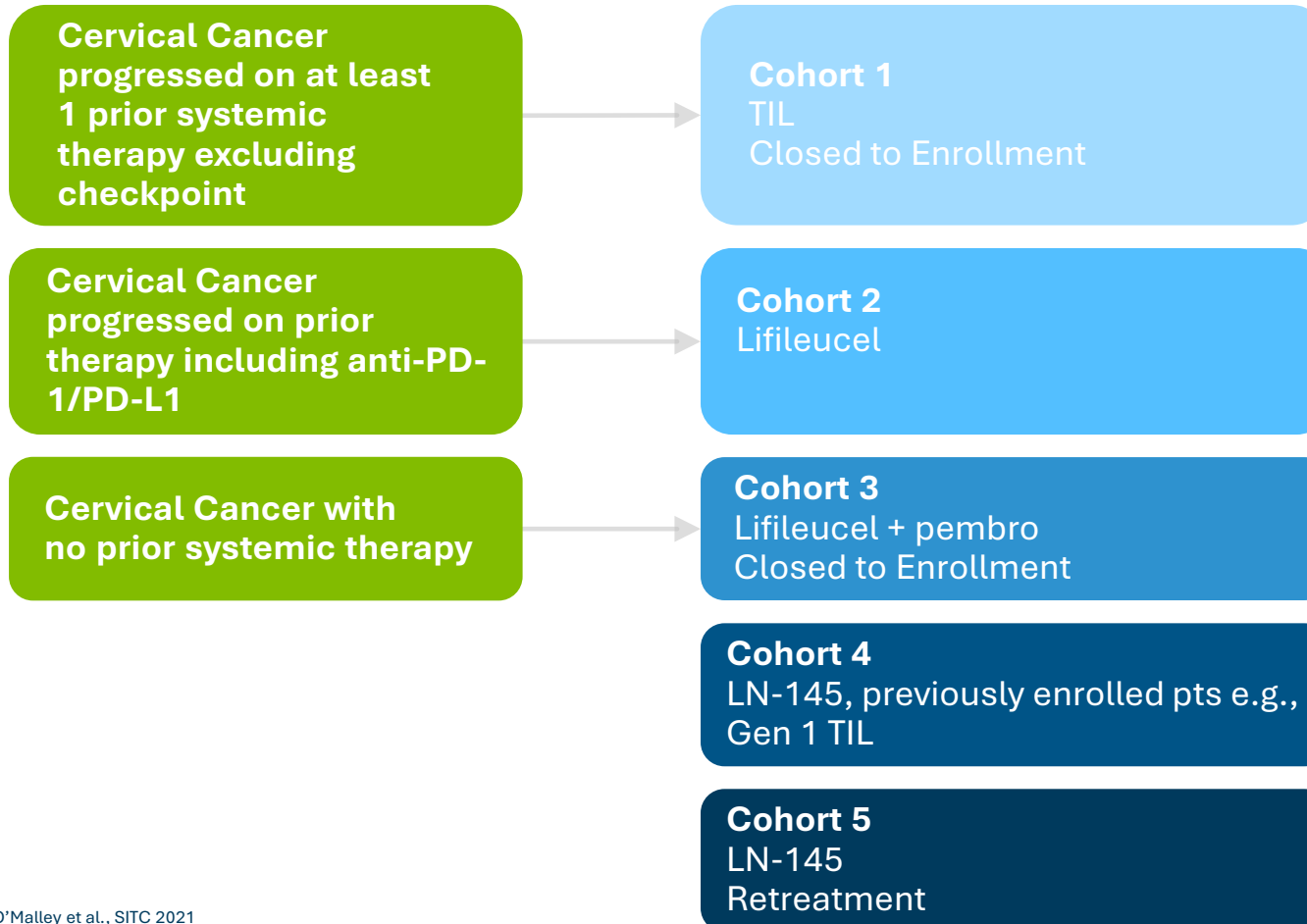
pembrolizumab post-chemo (PD-L1+ patients) <sup>5</sup>	14.3%	Not Reached
tisotumab vedotin-tftv post-chemo <sup>6</sup>	24%	8.3 months
Chemotherapy in second line/third line <sup>7,8</sup>	3.4%–15%	4.4 months <sup>8</sup>

1. Global Cancer Statistics 2020: GLOBOCAN Estimates of Incidence and Mortality Worldwide for 36 Cancers in 185 Countries, CA Cancer J Clin., May 2021; 2. <https://seer.cancer.gov> accessed May 2022; 3. Tewari, et al., NEJM 2014  
4. Colombo et al., NEJM 2021; 5. Keytruda USPI; 6. Coleman et al., Lancet Oncol 2021; 7. McLachlan et al., Clin Oncol 2017; 8. Miller et al., Gynecol Oncol 2008



# Pivotal Phase 2 Study of Lifileucel (Formerly LN-145) in Recurrent, Metastatic or Persistent Cervical Carcinoma (NCT03108495)

Regulatory Strategy Focused on Significant Unmet Need in Cervical Cancer Following Chemo and Anti-PD-1 Therapy



## Endpoints (Pivotal Cohort 2)

- Primary: ORR as determined by IRC
- Secondary: safety and efficacy

## Study Updates

- 4Q21: Initial Cohort 3 data at SITC<sup>1</sup>
- 3Q22: regulatory strategy updated with Cohort 2 to be pivotal
- Expanded Cohort 2 to support regulatory submissions

1. O'Malley et al., SITC 2021

# Next Generation Research Programs

# What's Next



## Genetically modify TIL

Collectis gene-editing  
TALEN<sup>®</sup> collaboration<sup>1,2</sup>

PD-1 and other immune  
checkpoint targets

Double knockouts

Cytokine tethered TILs



## Develop more potent TIL

PD-1+ selected TIL

CD39/69 double  
negative TILs<sup>3</sup>



## Optimize process

Gen 3 (16-day) process

Core biopsy



## Expand TIL into new regimens

IOV-3001 IL-2  
analog licensed  
from Novartis: IND  
enabling studies

1. Ritthipichai et al., ESMO 2020  
2. Natarajan, et al., AACR 2022  
3. Cubas et al., ESMO IO 2021

# Corporate Summary & Milestones

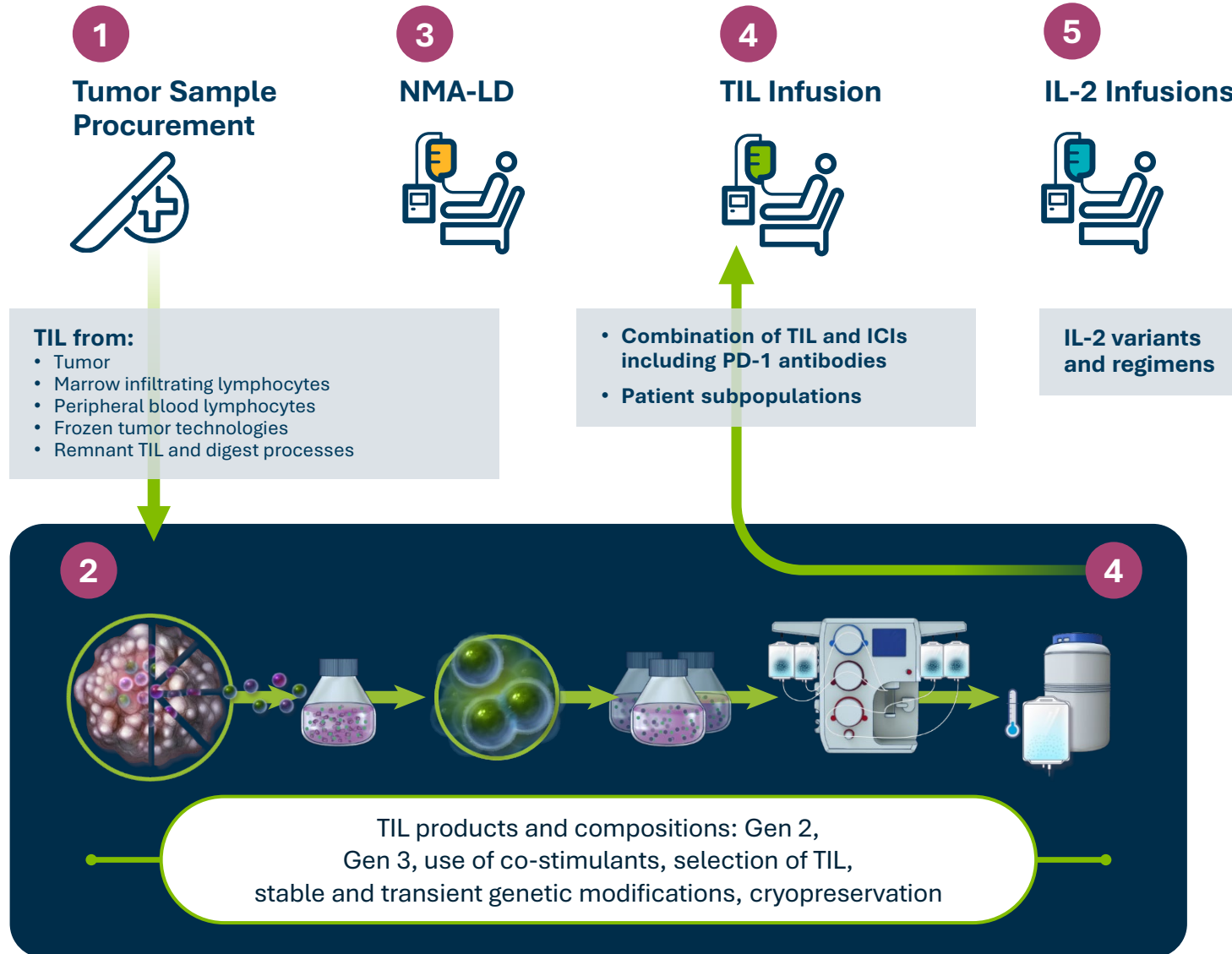
# Well-Capitalized in Pursuit of TIL Commercialization

September 30, 2022	In millions (unaudited)
Common shares outstanding	157.8
Preferred shares outstanding	2.9 <sup>1</sup>
Stock options and restricted stock units outstanding	17.3
Cash, cash equivalents, investments, restricted cash	\$366.6 <sup>2</sup>
<b>Anticipated cash runway, inclusive of proceeds from equity sold through at-the-market (ATM) facility in 4Q22, is sufficient well into 2024</b>	

1. Preferred shares are shown on an as-converted basis

2. Includes Restricted Cash of \$6.4 million as of September 30, 2022

# Broad, Iovance-Owned IP Around TIL Therapy



- ✓ 60+ granted or allowed US and international patents
- ✓ Compositions of matter for TIL products
- ✓ Methods of treatment in a broad range of cancers
- ✓ Manufacturing processes



# Investment Highlights

Pioneering a Transformational Approach to Cure Cancer

## Large market opportunity & strong unmet need

- Initial focus in post-ICI solid tumors
- Expansion into combinations, earlier lines of therapy, and genetic modification(s)
- Key late-stage trials in melanoma, cervical, and NSCLC
- First-in-human trial of genetically modified TIL (PD-1 inactivated)

## Potential to be first one-time cell therapy approved for solid tumors

- BLA submission on track to complete in 1Q23
- Phase 3 frontline advanced melanoma confirmatory trial (FTD)
- Accelerated path to approval in melanoma (RMAT) and cervical cancer (BTD)
- Defined registration strategy in cervical cancer

## Efficient & scalable proprietary manufacturing

- Iovance Cell Therapy Center (iCTC) in-house manufacturing
- Additional capacity with contract manufacturers
- Rapid 22-day Gen 2 manufacturing with 90%+ success rate
- >500 patients treated with Iovance proprietary process

## Infrastructure for commercial success

- Fully integrated
- Experienced cross-functional cell therapy team
- Partnering with leading U.S. Cancer Centers to develop TIL service-line capabilities
- IovanceCares™ proprietary platform

Abbreviations: BLA=Biologics License Application; BTD=breakthrough therapy designation; FTD=fast track designation; ICI=immune checkpoint inhibitor; NSCLC=non-small cell lung cancer; PD-1=programmed cell death protein-1; RMAT=Regenerative Medicines Advanced Therapy; TIL=tumor infiltrating lymphocytes

# Anticipated 2023 Milestones

## REGULATORY

- ☐ BLA: Complete rolling BLA submission in Q1 2023
- ☐ BLA: FDA approval

## PIPELINE

- ☐ Melanoma: enroll frontline advanced melanoma Phase 3 confirmatory trial
- ☐ NSCLC: report data and continue to enroll IOV-LUN-202, IOV-COM-202, IOV-GM1-201 trials
- ☐ Cervical: enroll additional patients in registrational Cohort 2
- ☐ PD-1 inactivated TIL (IOV-4001): complete Phase 1 safety portion and proceed to Phase 2 portion of IOV-GM1-201 trial
- ☐ Research: advance new products toward clinic, including additional genetically-modified TIL therapies

## MANUFACTURING

- ☐ Execute GMP commercial readiness activities to support BLA approval and supply lifileucel at launch

## COMMERCIAL

- ☐ Prepare for and execute commercial launch



Thank You

ADVANCING IMMUNO-ONCOLOGY