



Corporate Overview

August 16, 2023

ADVANCING IMMUNO-ONCOLOGY

© 2023, Iovance Biotherapeutics, Inc.

Forward-Looking Statements

Certain matters discussed in this press release are “forward-looking statements” of Iovance Biotherapeutics, Inc. (hereinafter referred to as the “Company,” “we,” “us,” or “our”) within the meaning of the Private Securities Litigation Reform Act of 1995 (the “PSLRA”). All such written or oral statements made in this press release, other than statements of historical fact, are forward-looking statements and are intended to be covered by the safe harbor for forward-looking statements provided by the PSLRA. Without limiting the foregoing, we may, in some cases, use terms such as “predicts,” “believes,” “potential,” “continue,” “estimates,” “anticipates,” “expects,” “plans,” “intends,” “forecast,” “guidance,” “outlook,” “may,” “could,” “might,” “will,” “should” or other words that convey uncertainty of future events or outcomes and are intended to identify forward-looking statements. Forward-looking statements are based on assumptions and assessments made in light of management’s experience and perception of historical trends, current conditions, expected future developments and other factors believed to be appropriate. Forward-looking statements in this press release are made as of the date of this press release, and we undertake no duty to update or revise any such statements, whether as a result of new information, future events or otherwise. Forward-looking statements are not guarantees of future performance and are subject to risks, uncertainties and other factors, many of which are outside of our control, that may cause actual results, levels of activity, performance, achievements and developments to be materially different from those expressed in or implied by these forward-looking statements. Important factors that could cause actual results, developments and business decisions to differ materially from forward-looking statements are described in the sections titled “Risk Factors” in our filings with the Securities and Exchange Commission, including our most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q, and include, but are not limited to, the following substantial known and unknown risks and uncertainties inherent in our business: preliminary and interim clinical results, which may include efficacy and safety results, from ongoing clinical trials or cohorts, including but not limited to our IOV-LUN-202 trial, may not be reflected in the final analyses of our ongoing clinical trials or subgroups within these trials or in other prior trials or cohorts; risks related to the timing of and our ability to successfully develop, submit, obtain and maintain U.S. Food and Drug Administration (“FDA”) or other regulatory authority approval of, or other action with respect to, our product candidates, and our ability to successfully commercialize any product candidates for which we obtain FDA approval; whether clinical trial results from our pivotal studies and cohorts, and meetings with the FDA, may support registrational studies and subsequent approvals by the FDA, including the risk that the planned single-arm Phase 2 IOV-LUN-202 trial may not support registration; the risk that enrollment may need to be adjusted for our trials and cohorts within those trials based on FDA and other regulatory agency input; the risk that we may be required to conduct additional clinical trials or modify ongoing or future clinical trials based on feedback from the FDA or other regulatory authorities; the risk that our interpretation of the results of our clinical trials or communications with the FDA may differ from the interpretation of such results or communications by the FDA (including from the prior pre-BLA meeting with the FDA and/or regarding our prior meetings with the FDA regarding our NSCLC clinical trials); the risk that the FDA may not approve our BLA submission for lifileucel in metastatic melanoma; the acceptance by the market of our product candidates and their potential reimbursement by payors, if approved; our ability or inability to manufacture our therapies using third party manufacturers or our own facility may adversely affect our potential commercial launch; the results of clinical trials with collaborators using different manufacturing processes may not be reflected in our sponsored trials; the risk regarding the successful integration of the recent Proleukin acquisition; the risk that the successful development or commercialization of our products may not generate sufficient revenue from product sales, and we may not become profitable in the near term or, if at all; the risk that unanticipated expenses may decrease our estimated cash balances and forecasts and increase our estimated capital requirements; and other factors, including general economic conditions and regulatory developments, not within our control.

Global Leadership in Innovating, Developing and Delivering TIL Therapy for Patients with Cancer

Platform

600+

Patients Treated with Iovance TIL

90%+

Manufacturing Success Rate

22-day

Proprietary Manufacturing Process

Pipeline

1 BLA Filed

7 Active Clinical Trials

5 Tumor Types in Clinic

3 Fast Track **1** BTD **1** RMAT
Designations

People & Assets

~\$317M*

Cash Position as of 6/30/23

60+

US and International Patents

500+

Employees

Partners & Collaborators



The University of Texas
MD Anderson
Cancer Center



Yale
Cancer Center



Abbreviations: BLA=Biologics License Application; BTD=Breakthrough Therapy Designation; RMAT=Regenerative Medicine Advanced Therapy Designation

*Includes net proceeds from an at-the market (ATM) equity financing facility of approximately \$260 million raised during the first quarter 2023. Cash position, including estimated net proceeds of approximately \$161 million from Iovance's public offering of 23,000,000 shares of common stock at a price of \$7.50 per share which closed July 13, 2023, is expected to fund Iovance's operating plan into the end of 2024.

Proleukin® Transaction Strategic Benefits

Acquisition completed May 18, 2023

- Global rights to Proleukin® (aldesleukin, human recombinant IL-2) and associated revenue
- Secure IL-2 supply chain for lifileucel regimen
- Lower clinical trial costs and future COGS
- Significant additional revenue expected with TIL commercialization

Key Figures

£167.7M Upfront investment

£41.7M Following first lifileucel approval

**Financed with
existing cash**

Iovance Solid Tumor Pipeline Highlights

	PRODUCT CANDIDATE	INDICATION(S)	PHASE 1	PHASE 2	PIVOTAL
Advanced Melanoma (Metastatic or Unresectable)	TIL (Lifileucel/LN-144)	Post-anti-PD-1	C-144-01, Cohorts 2 & 4		BLA Filed, ODD, RMAT
	Lifileucel + pembro	Frontline	TILVANCE-301 Phase 3		Confirmatory, FTD
	Lifileucel + pembro	Anti-PD-1 naïve	IOV-COM-202, Cohort 1A		
<i>Next Generation</i>	PD-1 Inactivated TIL (IOV-4001)	Post-anti-PD-1	IOV-GM1-201, Cohort 1		
Metastatic NSCLC	LN-145	2L post-chemo & post-anti-PD-1	IOV-LUN-202, Cohorts 1 & 2		
	LN-145 + pembro	Anti-PD-1 naïve	IOV-COM-202, Cohort 3A		
	LN-145	2-4L incl. post-anti-PD-1	IOV-COM-202, Cohort 3B*		
	LN-145 + ipi/nivo	Post-anti-PD-1	IOV-COM-202, Cohort 3C		
	<i>Next Generation</i>	LN-145 Gen 3 + core biopsy	2L post-chemo & post-anti-PD-1	IOV-LUN-202, Cohort 3	
	PD-1 Inactivated TIL (IOV-4001)	2-4L incl. post-anti-PD-1	IOV-GM1-201, Cohort 2		
Cervical	Lifileucel	Post-chemo & post-anti-PD-1	C-145-04, Cohort 2		BTD, ODD
	LN-145 + pembro	1L chemo and anti-PD-1 naïve	C-145-04, Cohort 3*		

*Enrollment complete
 Abbreviations: 1L=first line; 2L=second line; 4L=fourth line; BTD=Breakthrough Therapy Designation; FTD=Fast Track Designation; ipi/nivo=ipilimumab/nivolumab; NSCLC=non-small cell lung cancer; ODD=Orphan Drug Designation; PD-1=programmed cell death protein-1; RMAT=Regenerative Medicines Advanced Therapy; TIL=tumor infiltrating lymphocytes

Significant Market Potential in Solid Tumors and our Key Programs

91%

of all cancer cases
are solid tumors¹

1.8M

New cases of solid
tumors in the U.S.¹

Move into earlier line of therapy →

Expand into other indications ↓

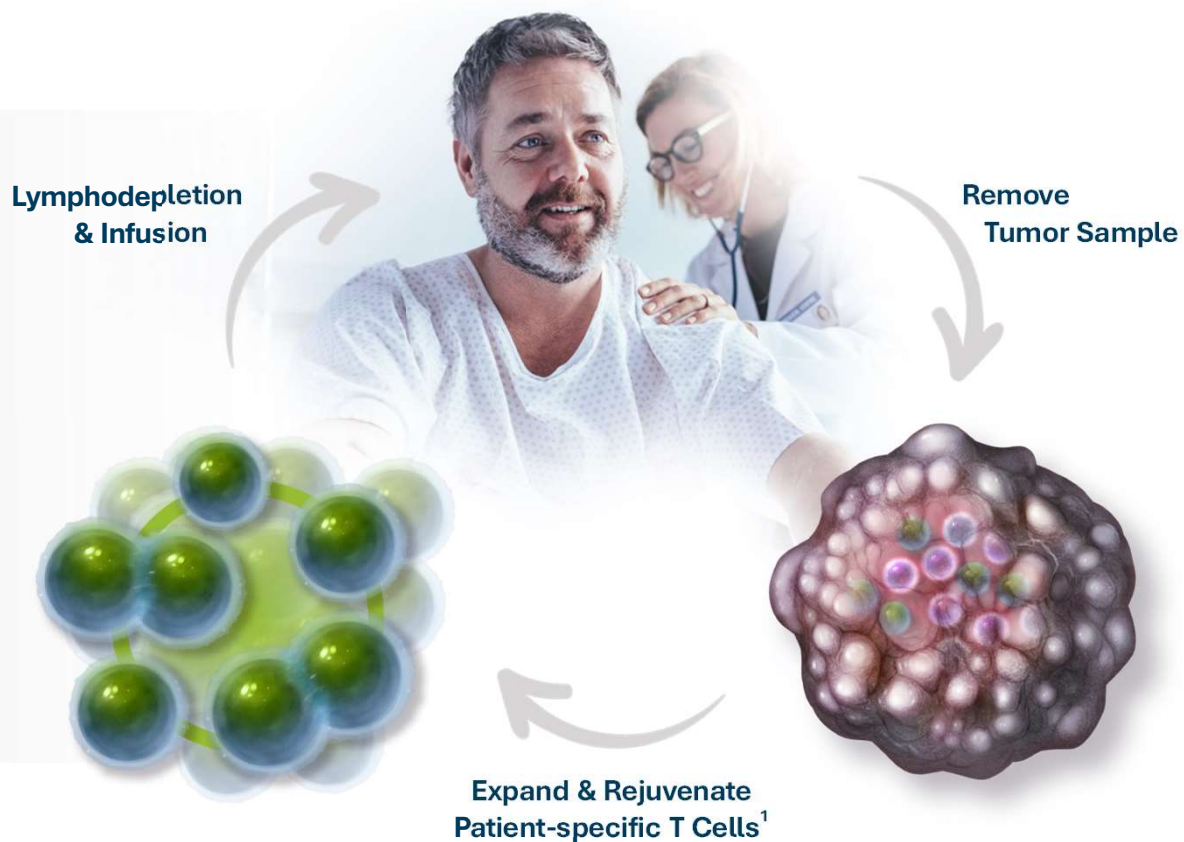
	Deaths ¹	New Cases ¹
Melanoma	8K	98K
Cervical	4K	14K
Lung & Bronchus	127K	238K

1. National Cancer Institute Surveillance, Epidemiology and End Results (SEER) Program. 2023 Estimates. <https://seer.cancer.gov> accessed May 2023

Tumor Infiltrating Lymphocytes (TIL): Leading Platform for Treatment of Solid Tumors

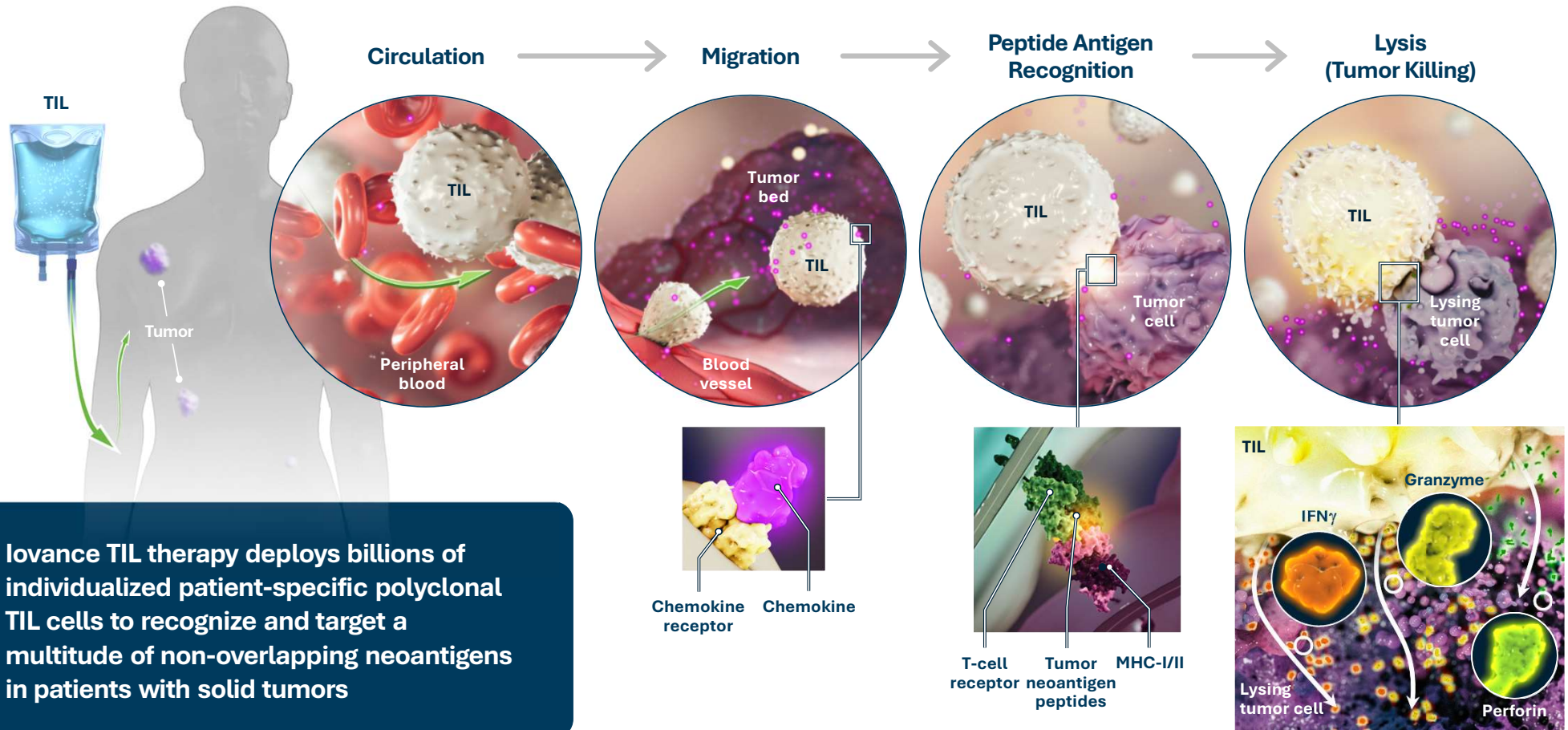
TIL – Unique Mechanism of Action

- Individualized
- Patient's own immune system amplified and rejuvenated
- One-time therapy

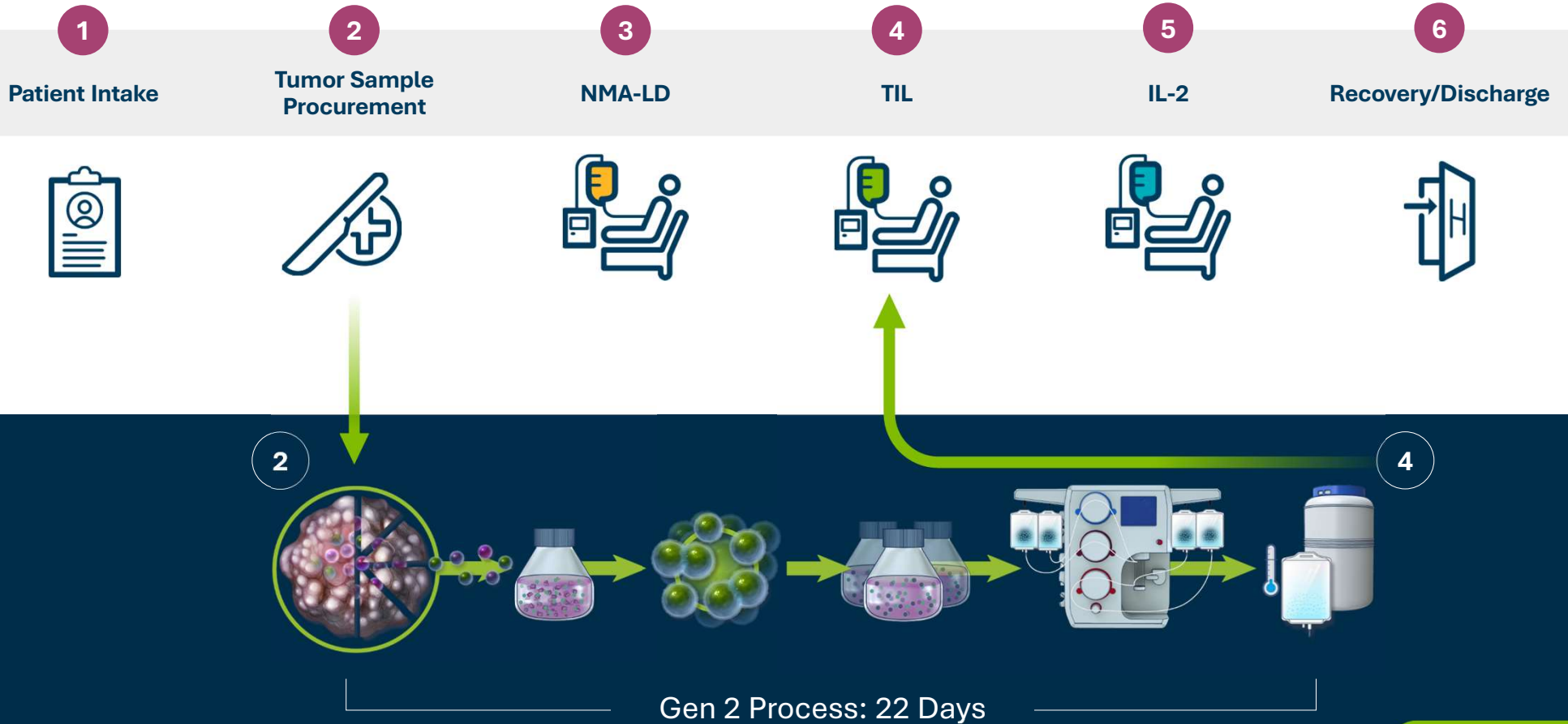


1. Simpson-Abelson et al., ESMO 2020

TIL Mechanism of Action



Iovance Streamlined 22-Day GMP Manufacturing Process



Iovance Cell Therapy Center: iCTC

Built-to-suit custom facility in Navy Yard Philadelphia

136,000 ft², \$85M investment

LEED gold certification for core and shell building

Honorable Mention Winner: 2022 ISPE Facility of the Year Awards

Clinical supply initiated 3Q21

Commercial manufacturing expected with BLA approval

Control to optimize capacity, quality & COGS

Leading Cell Therapy Manufacturing Facility



Iovance Cell Therapy Center (iCTC): Building Annual Capacity for Thousands of Cancer Patients

Phase 1 iCTC
Today

100s

of patients/year

BLA Prep

in core suites for
commercial

4

separate flex suites
for clinical

Phase 2 iCTC
Ongoing Staffing

2,000+

patients/year

12

core suites for
commercial

4

separate flex suites
for clinical

Phase 3 iCTC
Expansion¹

5,000+

patients/year

24

core suites for
commercial

4

separate flex suites
for clinical

Phase 4 iCTC+
Additional Site(s)

10,000+

patients/year

iCTC

**Adjacent and
new sites²**

Automation

1. Expansion within existing shell 2. Option to build on adjacent parcel

Iovance TIL Therapy in Advanced Melanoma

Unmet Medical Need for Metastatic Melanoma Therapy

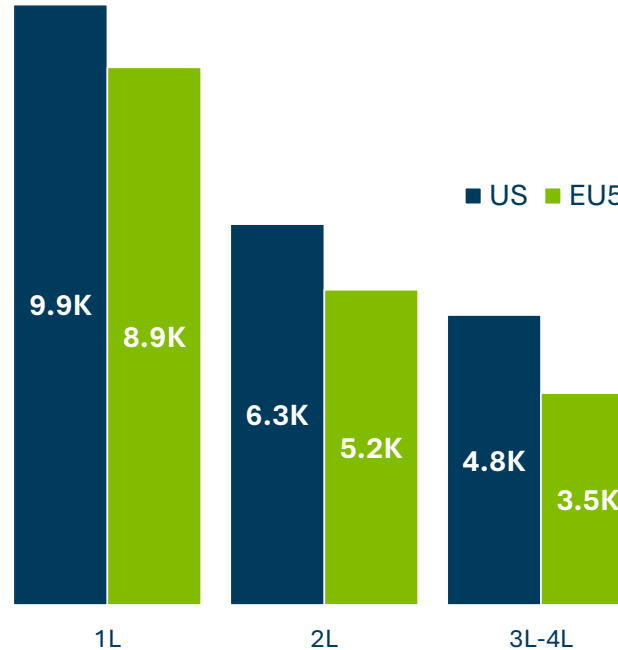
No FDA Approved Treatment Options After Progression on ICI (Anti-PD-1) Therapy and BRAF/MEK inhibitors

15k Annual new cases of advanced melanoma in U.S.¹

8k Annual deaths in U.S.²

57k Annual deaths worldwide³

Melanoma Drug-Treated Population in 2021⁴
Unresectable / Metastatic (US and EU5)



Available Care:

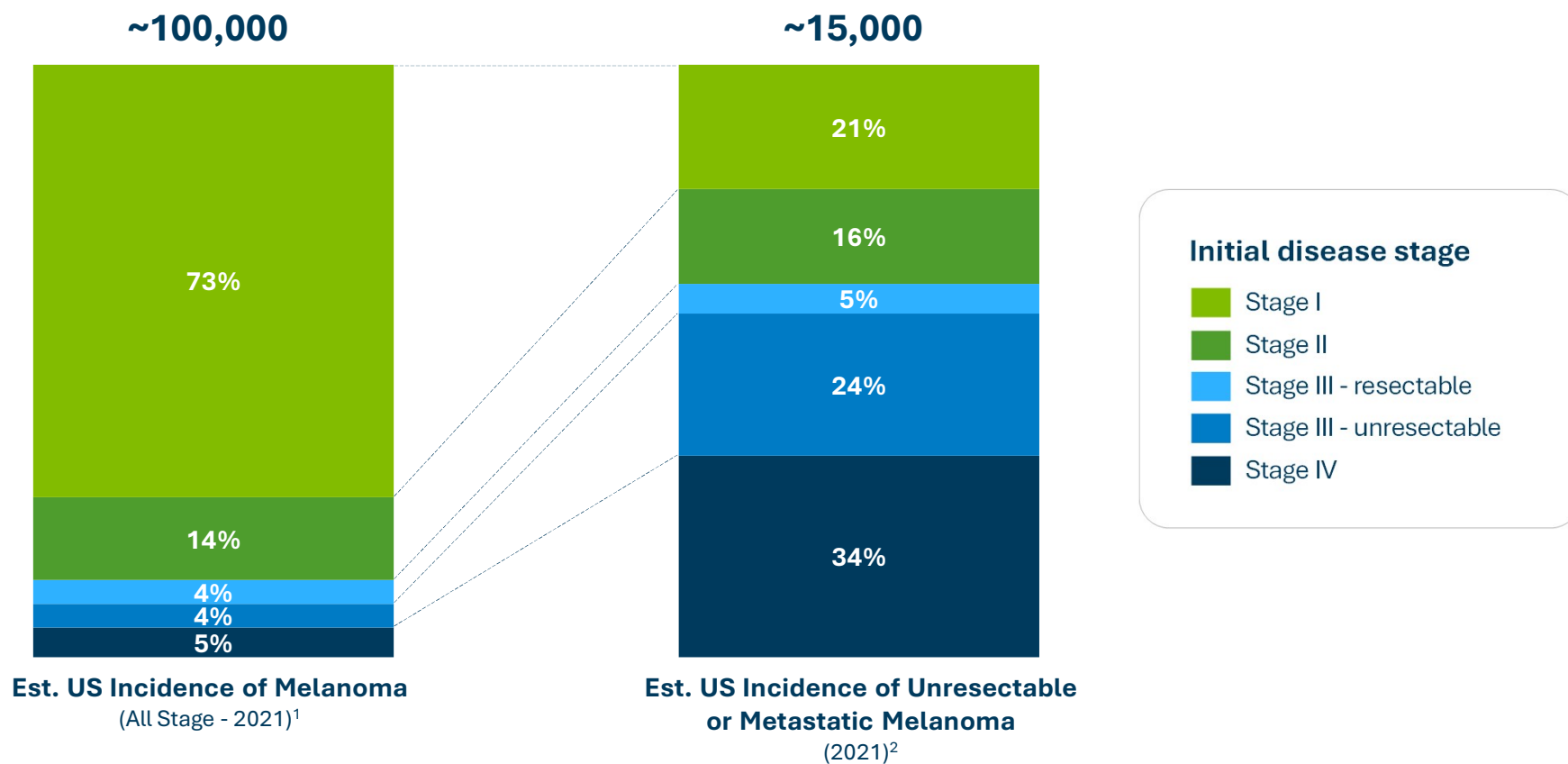
1L Anti-PD-1 Immunotherapy
21%-33% ORR⁵
BRAF/MEK inhibitors if BRAF mutation +

2L+ Chemotherapy
ORR 4-10%⁶
mOS ~7-8 months⁷

1. Estimate of US incidence (2021) of unresectable or metastatic melanoma based on secondary and primary market research
2. National Cancer Institute Surveillance, Epidemiology and End Results (SEER) Program. 2023 Estimates. <https://seer.cancer.gov> accessed May 2023
3. Global Cancer Statistics 2020: GLOBOCAN Estimates of Incidence and Mortality Worldwide for 36 Cancers in 185 Countries, CA Cancer J Clin., May 2021
4. Clarivate DRG Disease Landscape (2021)
5. Keytruda USPI
6. Keytruda USPI (4%) and Weber et al., Lancet Oncol 2015 (ICC 10%)
7. Kirchner et al., Eur J Cancer 2016 and Goldinger et al., J Clin Oncol 2018

Abbreviations: EU5=France, Germany, Italy, Spain and United Kingdom; 1L=first line therapy, 2L=second line therapy, 3L=third line therapy, 4L=fourth line therapy; ICI=immune checkpoint inhibitor; ORR=objective response rate; mOS=median overall survival; PD-1=programmed cell death protein-1

Estimated total incidence and incidence of unresectable or metastatic melanoma by initial disease stage (US)

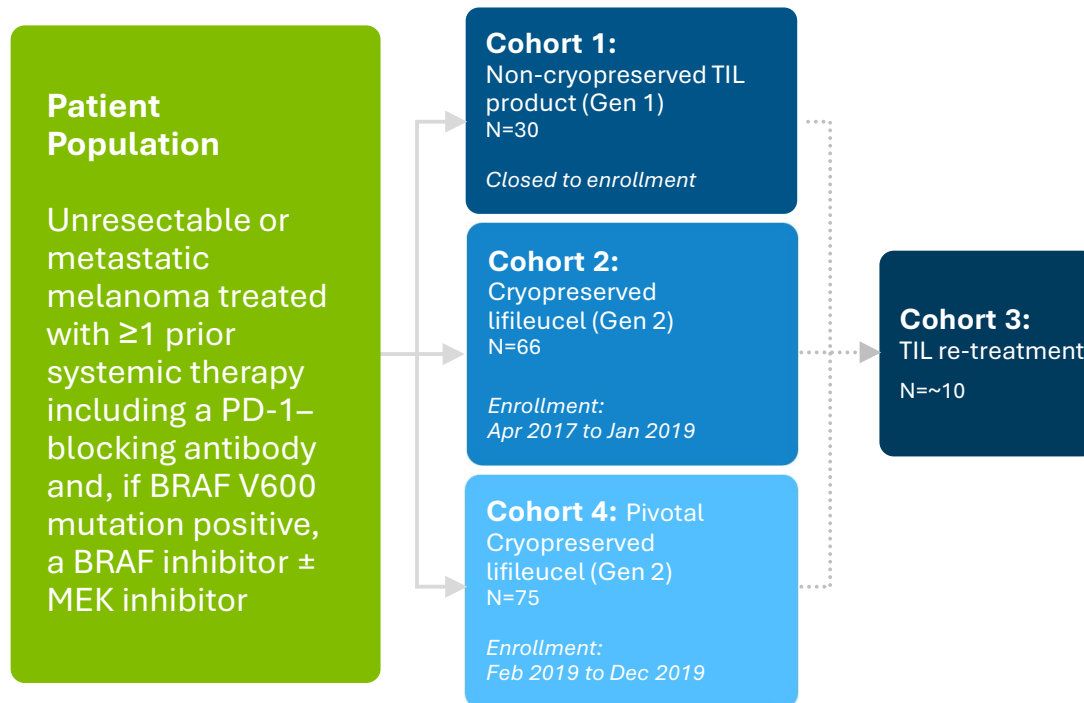


1. Estimate of US incidence from Epiphany Health with stage III resectability status informed by market research
 2. Estimate of US incidence of unresectable or metastatic melanoma based on secondary and primary market research

C-144-01 Phase 2 Study Design

Phase 2, multicenter study to assess the efficacy and safety of autologous TIL (lifileucel) for treatment of patients with metastatic melanoma (NCT02360579)

Identical Eligibility and Treatment for Cohorts 2 and 4



Key Endpoints

- Primary: ORR (IRC-assessed using RECIST v1.1)
- Secondary: DOR, PFS, OS, TEAE incidence and severity

Key Eligibility Criteria

- Tumor lesion/s for TIL generation & response assessment
- No limit on number of prior therapies or markers of tumor burden (including size or LDH)

Treatment Regimen (Cohorts 2 and 4)

- 22-day Gen 2 manufacturing process
- All patients received NMA-LD, a single lifileucel infusion, and up to 6 doses of high-dose IL-2

Data cutoff date: July 15, 2022

Abbreviations: DOR=duration of response; ECOG=Eastern Cooperative Oncology Group; IL-2=interleukin 2; IRC=Independent Review Committee; NMA-LD=nonmyeloablative lymphodepletion; ORR=objective response rate; OS=overall survival; PD-1=programmed cell death protein 1; RECIST=Response Evaluation Criteria in Solid Tumors; TEAE=treatment-emergent adverse events; TIL=tumor-infiltrating lymphocytes

Highlighted Prior Therapy and Baseline Disease Characteristics*

Cohorts 2 and 4 Heavily Pre-Treated and Mostly Similar;
Cohort 4 had Higher Disease Burden and LDH Elevation

Prior Therapy Experience (Cohorts 2+4)

- Median of 3 lines of therapy (range, 1-9)¹
- Median of 2 lines (range, 1-7) of ICI-containing therapy
- 113 (73.9%) retreated with ICI-containing therapy
- 125 (81.7%) received anti-CTLA-4
- 82 (53.6%) received anti-PD-1 + anti-CTLA-4 combination

Baseline Disease Characteristics

Disease burden (>3 lesions)

83.9%

Cohort 4 (n=87)

65.2%

Cohort 2 (n=66)

Elevated LDH (>ULN), a negative prognostic factor

64.4%

Cohort 4 (n=87)

40.9%

Cohort 2 (n=66)

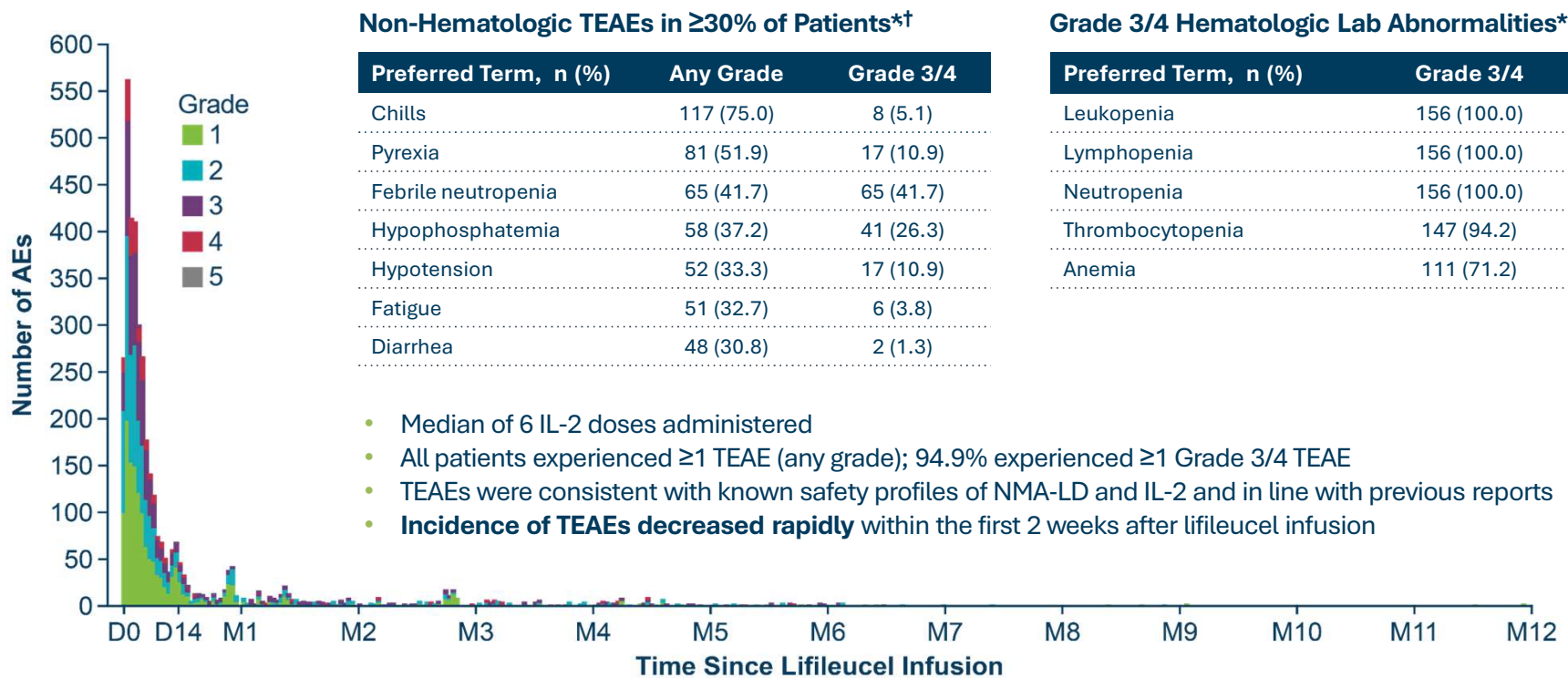
*Refer to SITC 2022 presentation for full baseline characteristics

1. All patients received prior anti-PD1 therapy

Abbreviations: CTLA-4=cytotoxic T-lymphocyte antigen 4; ICI=immune checkpoint inhibitor; LDH=lactate dehydrogenase; PD-1=programmed cell death protein 1; ULN=upper limit of normal

Safety

Transient and Manageable Nature of AEs Support the Potential Benefit of One-Time Treatment with Lifileucel



*Per CTCAE v4.03; Safety Analysis Set (N=156).

†Grade 5 TEAEs included pneumonia (n=1), acute respiratory failure (n=1), arrhythmia (n=1), and intra-abdominal hemorrhage (n=1).

All occurrences of AEs were counted if a patient experienced a new onset of the same AE at different timepoints. If multiple records were reported on the electronic case report form because of toxicity grade decrease of the same AE that had not resolved, then the event was counted once with the highest grade reported. 15 events were reported after Month 12 (Grade 1, n=7; Grade 2, n=6; Grade 3, n=1; Grade 5, n=1)

Abbreviations: AE=adverse event; D=day; IL-2=interleukin 2; M, month; NMA-LD=nonmyeloablative lymphodepletion; TEAE=treatment-emergent adverse event

Objective Response Rate (ORR) of 31.4% by IRC

91% Concordance Rate between IRC- and Investigator-assessed ORR

	Cohort 2 (n=66)	Cohort 4 (n=87)	Cohort 2+4 (n=153)
ORR, n (%)	23 (34.8)	25 (28.7)	48 (31.4)
(95% CI)	(23.5, 47.6)	(19.5, 39.4)	(24.1, 39.4)
Best overall response, n (%)			
CR	5 (7.6)	4 (4.6)	9 (5.9)
PR	18 (27.3)	21 (24.1)	39 (25.5)
SD	24 (36.4)	47 (54.0)	71 (46.4)
Non-CR/Non-PD*	1 (1.5)	0	1 (0.7)
PD	15 (22.7)	12 (13.8)	27 (17.6)
Nonevaluable [†]	3 (4.5)	3 (3.4)	6 (3.9)

- 33 days median time from resection to lifileucel infusion
- Lifileucel manufactured within specification in 94.7% of patients
- Median number of TIL cells infused was 21.1×10^9 (range, 1.2×10^9 to 99.5×10^9)

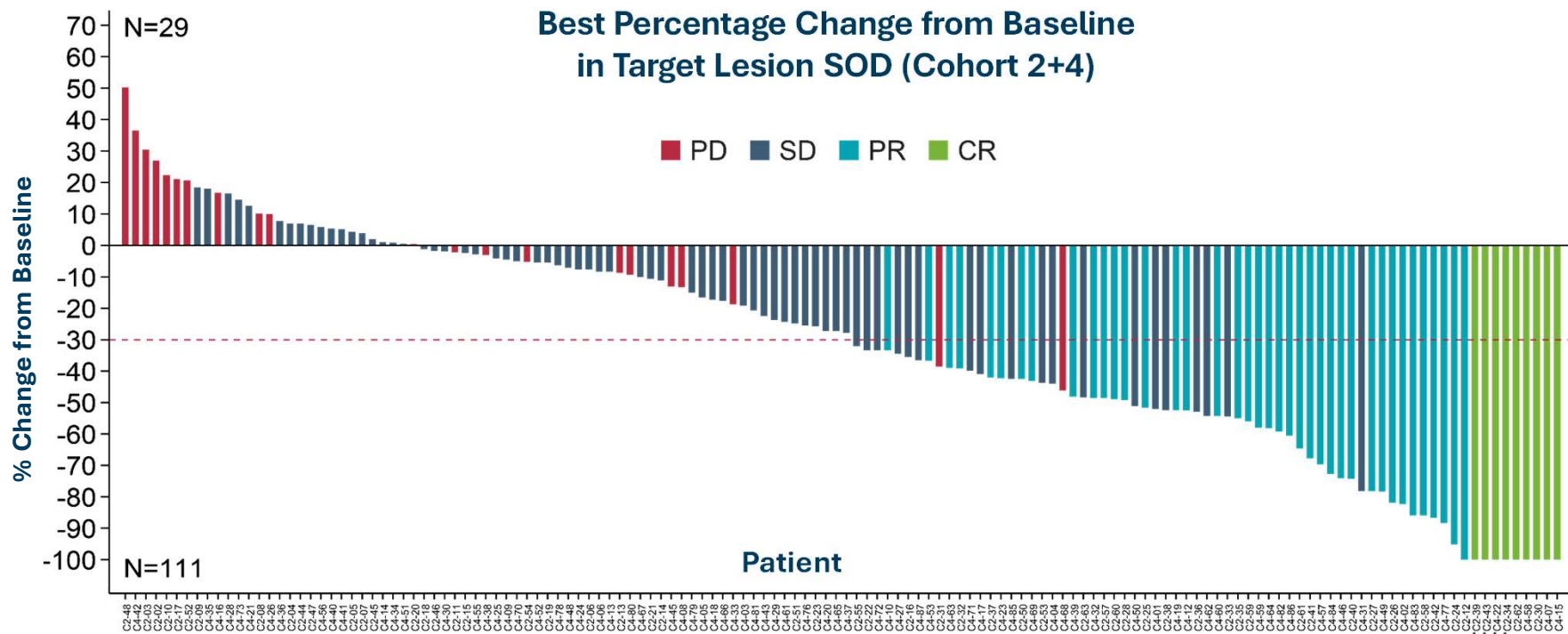
*Patient did not have acceptable target lesions and had best overall response of non-CR/non-PD per IRC assessment

[†]Six patients were nonevaluable for response (5 due to early death; 1 due to new anticancer therapy)

Abbreviations: CR,=complete response; IRC=independent review committee; ORR=objective response rate; PD=progressive disease; PR=partial response; SD=stable disease

Tumor Burden Reduction and Best Response to Lifileucel

Reduction of Tumor Burden in 79.3% (111/140) of Patients



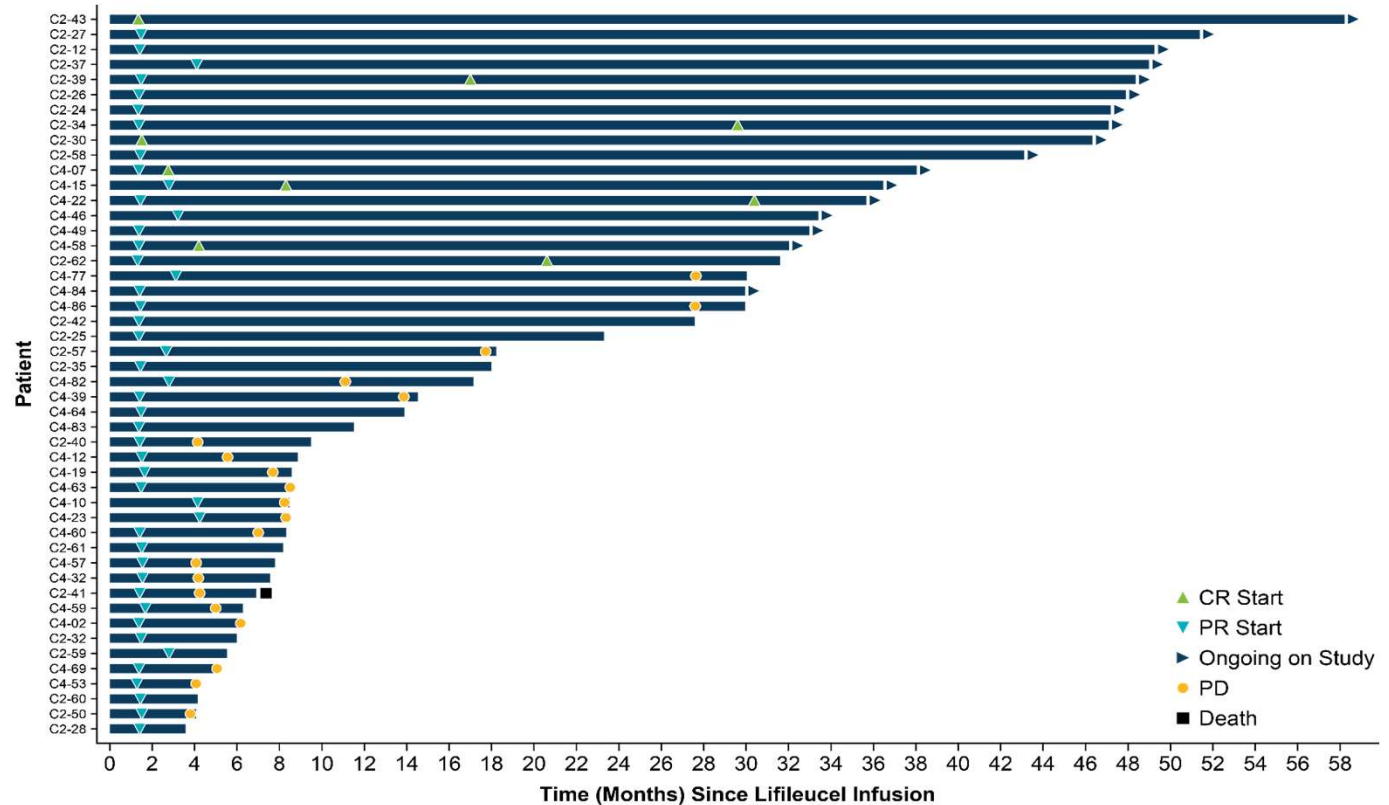
13 patients in the full analysis set are not included (9 had no post lifileucel target lesion SOD measurements, and 4 had no acceptable target lesions by IRC).

*-100% change from baseline is presented for CR assessment that includes lymph node lesions.

Abbreviations: CR=complete response; PD=progressive disease; PR=partial response; SD=stable disease; SOD=sum of diameters

Time to Response, Duration of Response, and Time on Efficacy Assessment for Confirmed Responders (PR or Better)

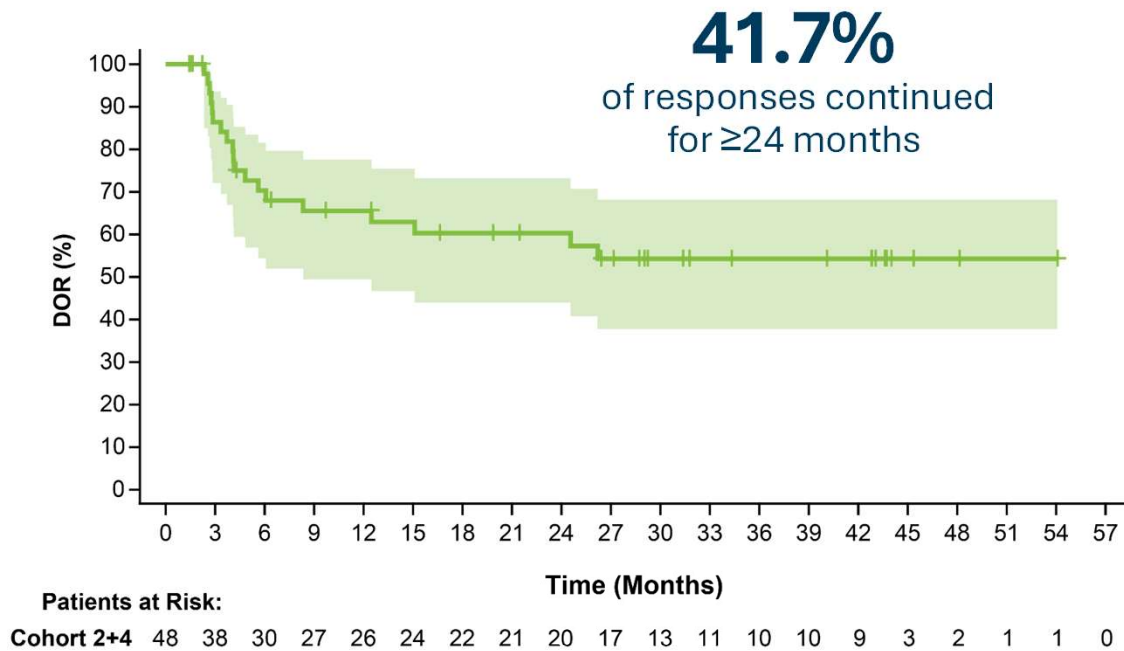
- Median time from lifileucel infusion to best response was 1.5 months
- Responses deepened over time
 - 7 patients (14.6%) initially assessed as PR were later confirmed CR
 - 4 patients (8.3%) converted to CR >1yr post-lifileucel infusion; 2 (4.2%) of 4 patients converted after 2 years
 - 10 patients (20.8%) improved from best response of SD to PR
- 35.4% of responses ongoing as of data cutoff



Abbreviations: CR=complete response; PD=progressive disease; PR=partial response; SD=stable disease

Duration of Response*

Median DOR Not Reached at Median Study Follow Up of 36.5 Months



	Cohort 2 (n=23)	Cohort 4 (n=25)	Cohort 2+4 (N=48)
Median follow-up, months	45.1	33.0	36.5
95% CI	(44.2, 51.4)	(30.4, 35.2)	(34.7, 44.2)
Median DOR[†], months	NR	10.4	NR
95% CI	(NR, NR)	(4.1, NR)	(8.3, NR)
Min, max (months)	1.4+, 54.1+	1.4+, 34.3+	1.4+, 54.1+
DOR ≥ 12 months, n (%)	15 (65.2)	11 (44.0)	26 (54.2)
DOR ≥ 24 months, n (%)	11 (47.8)	9 (36.0)	20 (41.7)

*Patients not experiencing PD or who did not die prior to the time of data cut had their event times censored at the last adequate tumor assessment. For patients who received new anticancer therapies, DOR was censored at the date of last tumor response assessment prior to the start of new anticancer therapies. For patients with PD or death immediately after ≥ 2 consecutive missing tumor assessment visits, DOR was censored at the last adequate tumor assessment prior to the missing tumor assessments.

[†]Based on Kaplan-Meier estimate

Shaded area indicates 95% CI

Abbreviations: DOR=duration of response; NR=not reached; PD=progressive disease

Iovance TIL Clinical Highlights in Combination with Pembrolizumab in Metastatic Melanoma

Lifileucel in combination with anti-PD-1/PD-L1 therapy in ICI-naïve patients (IOV-COM-202 Cohort 1A, N=12)¹

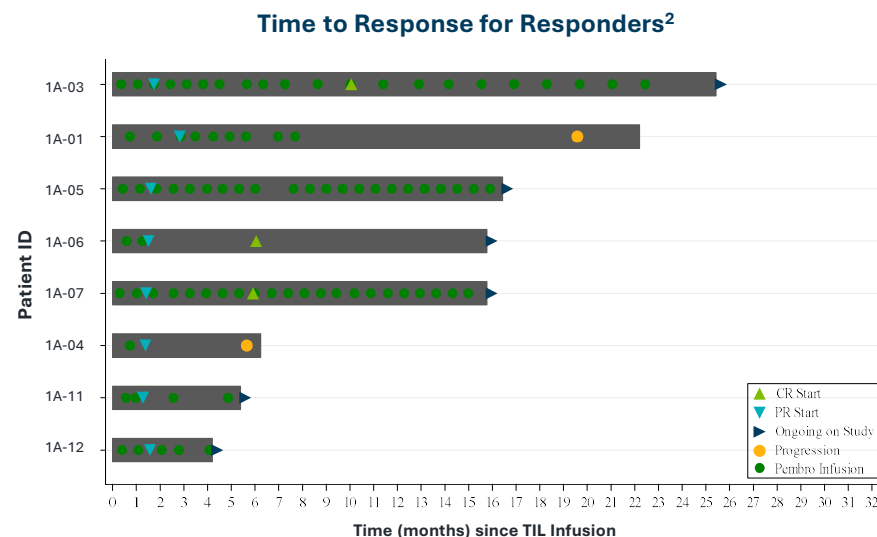
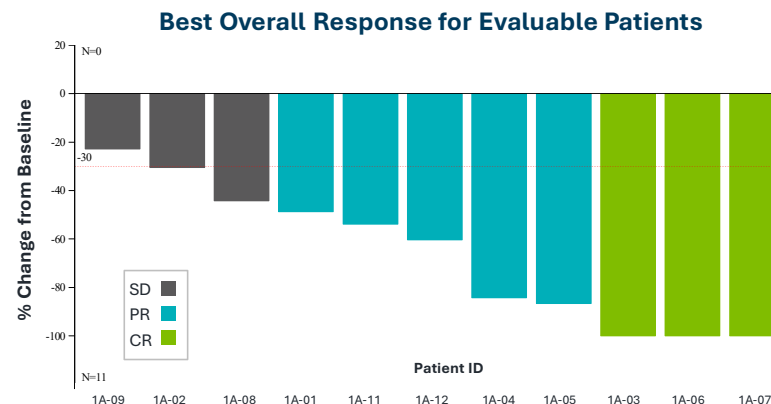
66.7%_{ORR}

- 8 / 12 patients had a confirmed objective response per RECIST v1.1 (3 CRs & 5 PRs)
- 6 / 8 responders had ongoing response
- 5 responders had DOR >1 year
- FDA Fast Track Designation

1. As assessed by investigator using RECIST 1.1 (January 20, 2022 data cutoff)

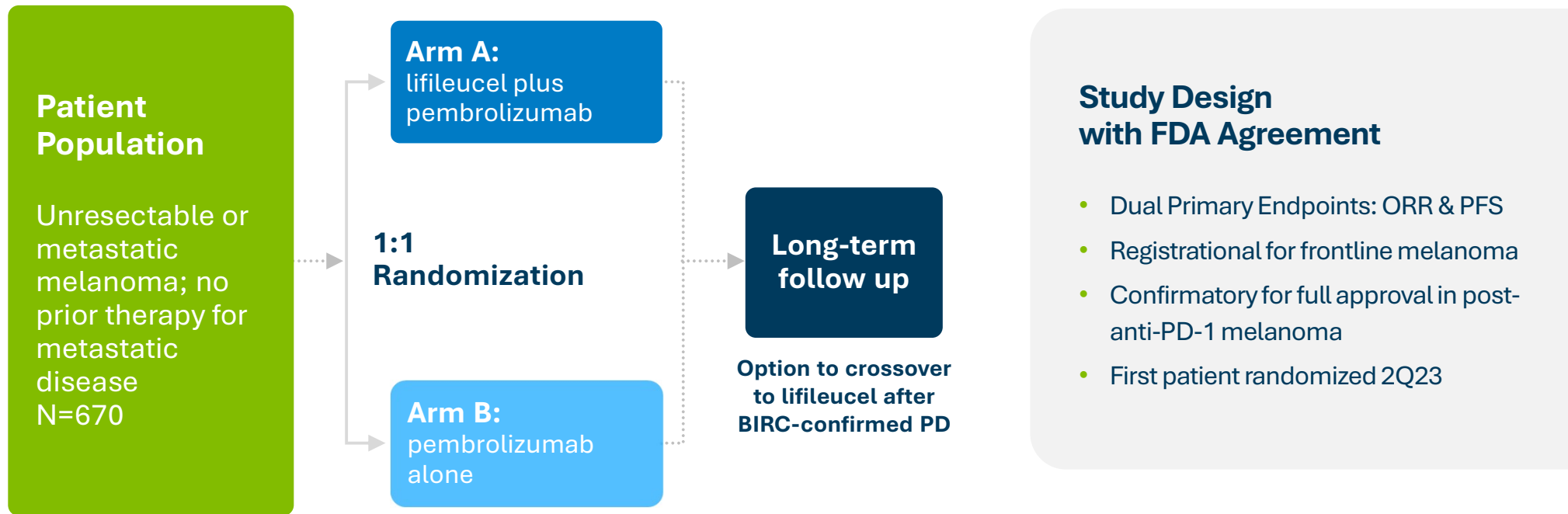
2. Each bar is presented for each patient starting from date of TIL infusion up to date of new anti-cancer therapy, end of assessment, death, or data cutoff date, whichever occurs earlier.

Abbreviations: CR=complete response; ICI=immune checkpoint inhibitor; ORR=objective response rate; PR=partial response; SD=stable disease; pembro=pembrolizumab; RECIST=Response Evaluation Criteria in Solid Tumors



TILVANCE-301 Global Phase 3 and Confirmatory Trial

Randomized, multicenter study with optional crossover to offer all patients potential to receive lifileucel (NCT05727904)



Abbreviations: BIRC, blinded independent review committee; ORR=objective response rate; PD=progressive disease; PD-1, programmed cell death protein-1; PFS=progression free survival

Iovance TIL Therapy in Non-Small Cell Lung Cancer

Potential Market for Advanced Non-Small Cell Lung Cancer (NSCLC)

Addressing a Substantial Unmet Need in Metastatic NSCLC

Iovance TIL clinical program:

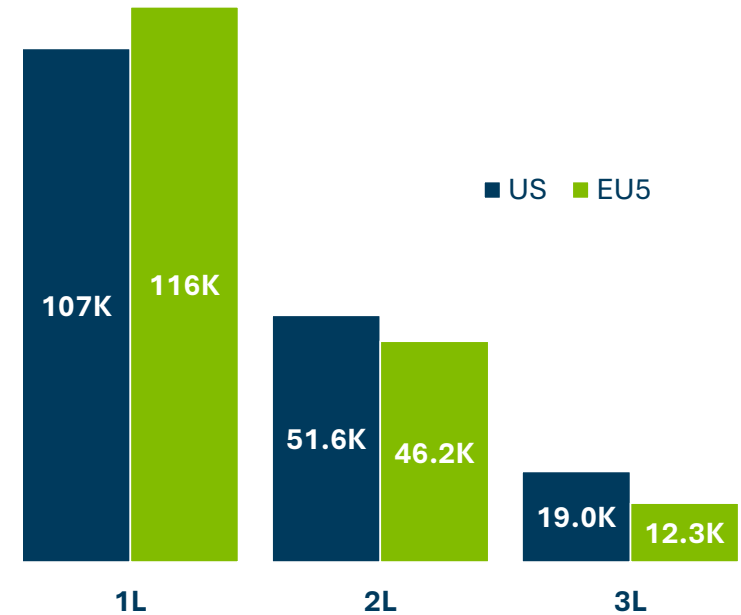
- 6 cohorts across 3 trials
- Multiple treatment regimens
- Various populations and stages of disease

127,000 annual deaths in U.S.¹

Leading cause of U.S. cancer deaths, accounting for ~1 in 5 cancer-related deaths²

9% 5-year survival rate² and real-world overall survival <6 months³ in U.S.

NSCLC Drug-Treated Population in 2022
Stage IV (US and EU5)⁴



1. National Cancer Institute Surveillance, Epidemiology and End Results (SEER) Program. 2023 Estimates. <https://seer.cancer.gov> accessed May 2023

2. American Cancer Society, Lung Cancer. <https://www.cancer.org/cancer/types/lung-cancer/about.html> accessed July 2023

3. National Cancer Database, NSCLC survival from >1 million patients assessed. Lou Y et al. Survival trends among non-small-cell lung cancer patients over a decade: impact of initial therapy at academic centers. Cancer Med. 2018.

4. Clarivate DRG Disease Landscape (2021)

Abbreviations: EU5=France, Germany, Italy, Spain and United Kingdom; 1L=first line therapy, 2L=second line therapy, 3L=third line therapy, 4L=fourth line therapy; mOS=median overall survival

IOV-LUN-202 Trial Design

Phase 2 Multicenter Study of LN-145[†] in Patients Post-Anti-PD-1 NSCLC (NCT04614103)

Patient Population

Unresectable or metastatic NSCLC with progression on or after prior anti-PD-1 treatment and chemotherapy

40+ sites active in US, Canada, Europe

Cohort 1: NSCLC
Patients with < 1% or unknown TPS
LN-145

Cohort 2: NSCLC
Patients with ≥ 1% TPS
LN-145

Cohort 3: Core Biopsy and Gen3*
LN-145

Cohort 4: Retreatment

IOV-LUN-202 is designed to enroll patients with advanced NSCLC with a high unmet medical need, but limited prior lines of therapy post anti-PD-1 treatment

Endpoints

- Primary: ORR by IRC
- Secondary: Safety

*Cohort 3 patients unable to undergo surgical harvest, TIL grown from core biopsy. [†]Gen 2 TIL product.

Abbreviations: Anti-PD-1, anti-programmed cell death inhibitor; IRC, independent review committee; NSCLC, non-small-cell lung cancer; ORR, objective response rate; TPS, tumor proportion score.

Preliminary Clinical Results for IOV-LUN-202 Cohorts 1 and 2

All Patients Progressed on or After Anti-PD-1 Therapy and Chemotherapy

	Cohort 1 + 2 (n=23) ²
Objective Response Rate, n (%)¹	6 (26.1)
(95% CI)	(10.2, 48.4)
Best overall response, n (%)	
CR	1 (4.3)
PR	5 (21.7)
SD	13 (56.5)
PD	2 (8.7)
NE	2 (8.7)

TEAEs were consistent with the underlying disease and known AE profiles of NMA-LD and IL-2

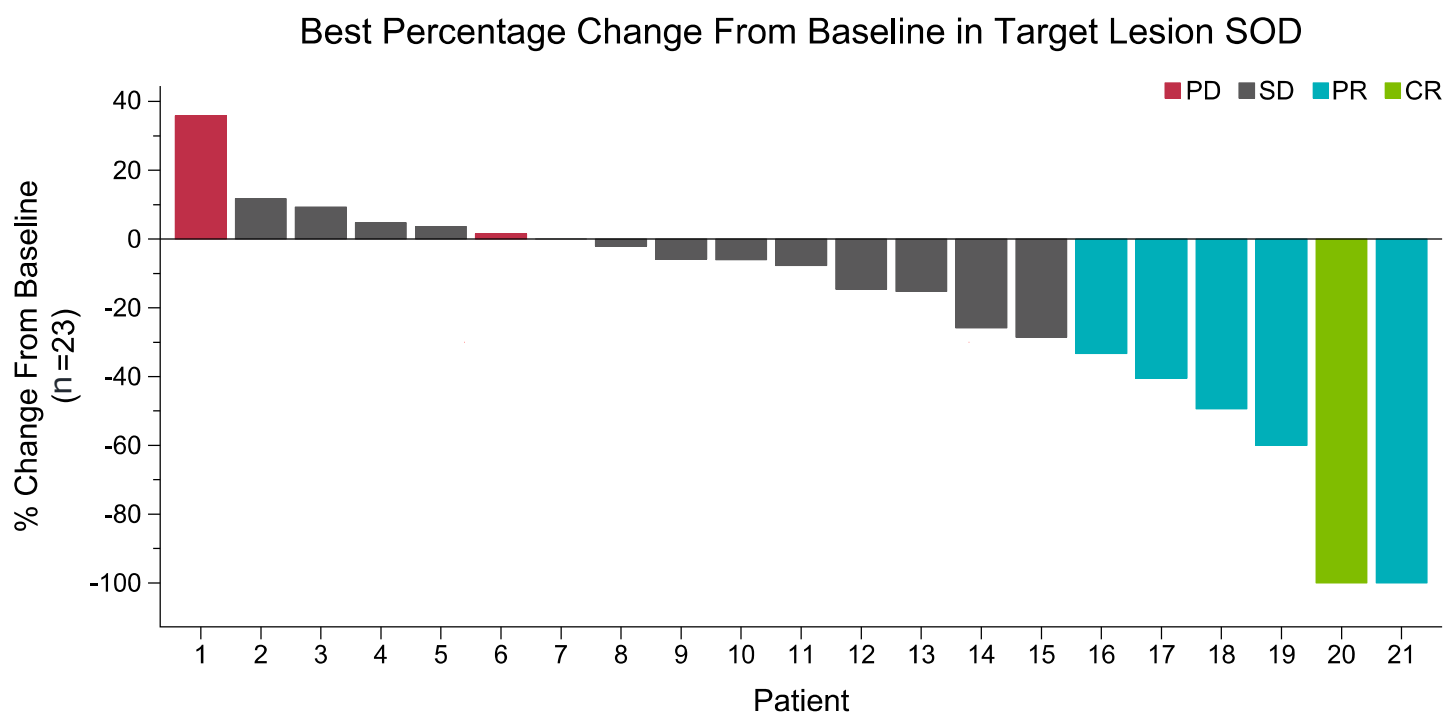
1. Data cut: July 6, 2023. Responses were assessed by investigator.

2. Patients who have progressed on or after chemotherapy and anti-PD-1 therapy for advanced (unresectable or metastatic) NSCLC without EGFR, ROS or ALK genomic mutations and had received at least one line of an FDA-approved targeted therapy if indicated by other actionable tumor mutations.

Abbreviations: AE, adverse event; CI, confidence interval; CR, complete response; ICI, immune checkpoint inhibitor; NE, not evaluable; NMA-LD, non-myeloablative lymphodepletion; NSCLC, non-small-cell lung cancer; ORR, objective response rate; PD, progressive disease; PR, partial response; SD, stable disease; TEAE, treatment-emergent AE.

Preliminary Clinical Results for IOV-LUN-202 Cohorts 1 and 2

Objective Response Rate of 26.1% by RECIST 1.1, Regardless of PD-L1 Status

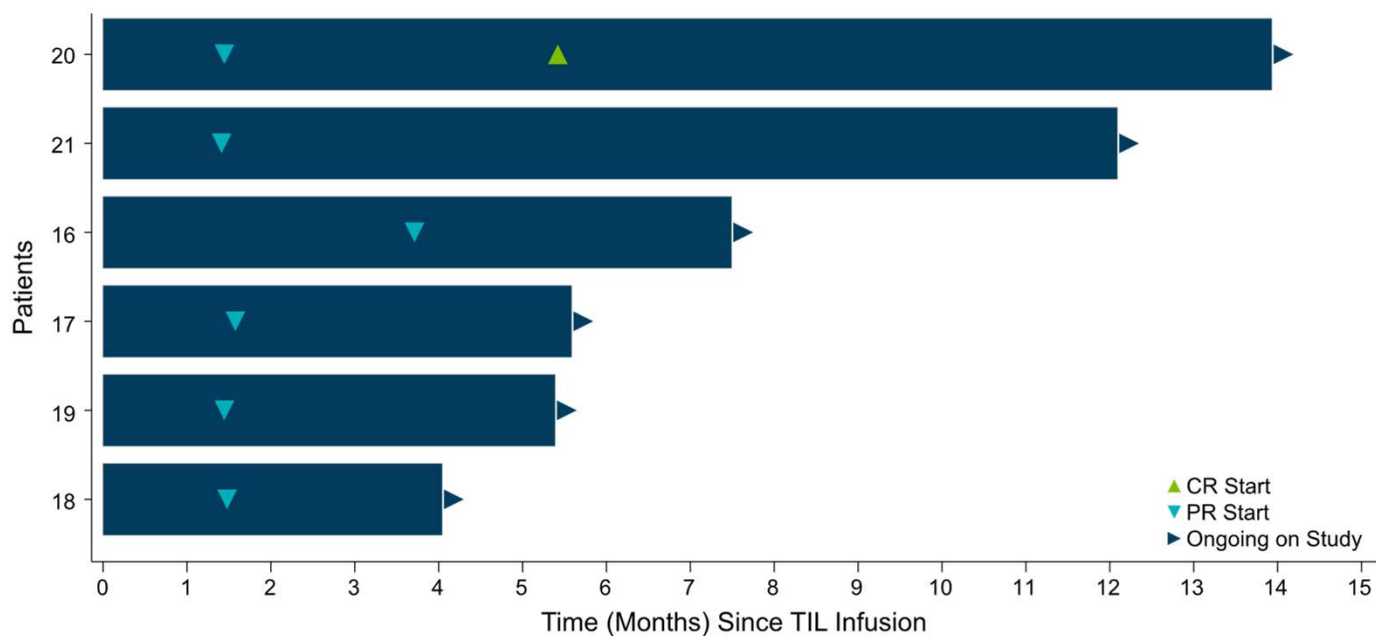


Data cut: July 6, 2023. 21 evaluable patients for response.

Abbreviations: CR, complete response; NSCLC, non-small-cell lung cancer; PR, partial response; SD=stable disease; SOD, sum of diameters; TPS, tumor proportion score.

Preliminary Clinical Results for IOV-LUN-202 Cohorts 1 and 2

All Responses Remain Ongoing at Time of Data Cut



Data cut: July 6, 2023.

A bar is presented for each patient starting from date of LN-145 infusion up to date of new anti-cancer therapy, end of assessment, death, or data cutoff date, whichever occurs earlier.

Abbreviations: CR, complete response; DOR, duration of response; NSCLC, non-small-cell lung cancer; PR, partial response.

Preliminary Clinical Results in ICI Naïve NSCLC

IOV-COM-202 Cohort 3A (TIL+pembrolizumab, n=17)

Clinical Activity

- 8/17 patients had a confirmed objective response per RECIST 1.1 (2 CRs and 6 PRs)
- Responses observed regardless of PD-L1 status
- Safety consistent with lovance TIL combination studies
- Results support the design of a subsequent potential registrational trial

Regulatory Strategy

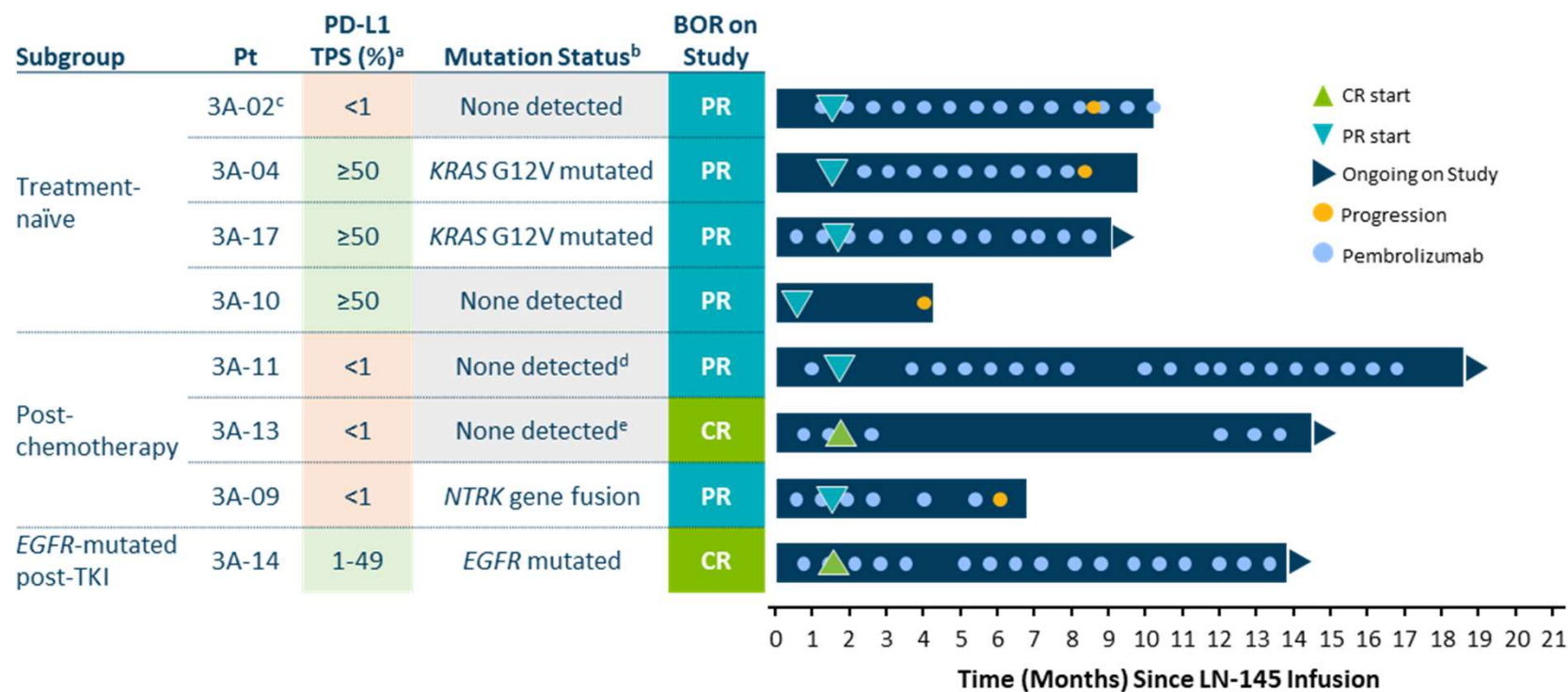
- Meet with FDA to discuss a frontline registration trial in treatment naïve EGFR^{WT} NSCLC patients:
 - Goal to improve frontline NSCLC therapy by adding TIL maintenance therapy to standard-of-care pembrolizumab and chemotherapy, administered after completion of the initial chemo/immunotherapy
 - Seek regulatory alignment regarding the frontline NSCLC trial as the confirmatory study for accelerated approval in post anti-PD-1 NSCLC

Clinical Subset	ORR, n (%)
Treatment Naïve	4/5 (80)
Post-Chemotherapy	3/7 (43)
Treatment Naïve OR Post-Chemotherapy	7/12 (58)
EGFR ^{WT} , PD-L1 Negative	4/8 (50)
EGFR-Mutant, after prior EGFR-TKI	1/5 (20)

Abbreviations: CR, complete response; EGFR^{WT}, wild-type epidermal growth factor receptor; ICI, immune checkpoint inhibitor; NSCLC, non-small cell lung cancer; ORR, objective response rate; PD-1, Programmed cell death protein 1; PD-L1, Programmed death-ligand 1; pembro, pembrolizumab; PR, partial response; RECIST, Response Evaluation Criteria in Solid Tumors; TIL, tumor infiltrating lymphocytes; TKI, tyrosine kinase inhibitor; WT, wild-type

Time to Response for Confirmed Responders (n=8)

Durable Responses Observed, Including 3 Ongoing Responders with EGFR^{WT} Disease, at a Median Study Follow up of 18.2 Months



Pembrolizumab + platinum doublet benchmarks^f

- NSQ NSCLC
- mDOR 11.2 months
 - ORR 48%
 - (KEYNOTE-189)
- SQ NSCLC
- mDOR 7.2 months
 - ORR 58%
 - (KEYNOTE-407)

Data cut: June 26, 2023.

A bar is presented for each patient starting from date of LN-145 infusion up to date of new anti-cancer therapy, end of assessment, death, or data cutoff date, whichever occurs earlier.

a. As adjudicated between site-reported and central-laboratory data; b. The following genes were tested: BRAF, EGFR, ALK, ROS1, KRAS, and NTRK; c. Patient received prior neoadjuvant chemoradiotherapy; d. ROS1, NTRK not assessed; e. NTRK not assessed; f. Keytruda USPI

Abbreviations: BOR, best overall response; CR, complete response; mDOR, median duration of response; NSCLC, non-small-cell lung cancer; NSQ, nonsquamous; platinum doublet, pemetrexed and cisplatin or carboplatin; ORR, objective response rate; PD-L1, programmed death ligand 1; PR, partial response; Pt, patient; SQ, squamous; TKI, tyrosine kinase inhibitor; TPS, tumor proportion score; WT, wild-type

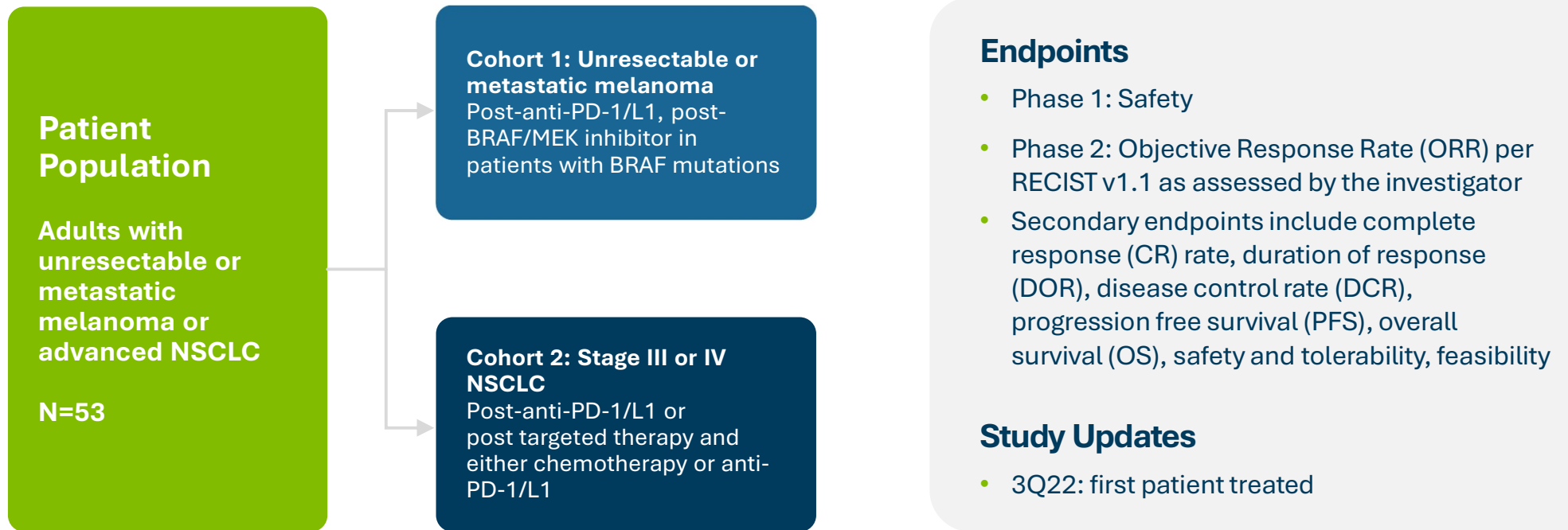
Moving TIL Therapy into Relevant Lines of Therapy in NSCLC

			COM-202 Cohort 3A (TIL+pembrolizumab)		COM-202 Cohort 3C (TIL+nivolumab/ipilimumab)		GM1-201 Cohort 2 IOV-4001 (PD1-KO TIL)		LUN-202 Cohorts 1-3 (TIL mono)		Current Standard of Care		
			1L Therapy		2L Therapy		3L Therapy		4L Therapy				
			SOC	IOVA Trial	SOC	IOVA Trial	SOC	IOVA Trial	SOC	IOVA Trial	SOC	IOVA Trial	
Patient Populations	Advanced or metastatic NSCLC, no prior systemic therapy	Driver mutation (-)	PD-L1 ≥50%	Anti-PD-1 Mono <i>ORR 39-45%¹</i>	COM-202 Cohort 3A	Chemo Doublet	COM-202 Cohort 3C	Docetaxel or Docetaxel + Ramucirumab <i>ORR 9-23%²</i>	LUN-202 Cohorts 1-3	GM1-201 Cohort 2*			
			PD-L1 0-49%	Anti-PD-1 + Chemo <i>ORR 48-58%¹</i>		Docetaxel or Docetaxel + Ramucirumab <i>ORR 9-23%²</i>	LUN-202 Cohorts 1-3		GM1-201 Cohort 2*				
		Driver mutation (+)	Other actionable mutations	TKI	COM-202 Cohort 3A	Anti-PD-1 + Chemo <i>ORR 48-58%¹</i>	Docetaxel or Docetaxel + Ramucirumab <i>ORR 9-23%²</i>	COM-202 Cohort 3A	GM1-201 Cohort 2*				
			EGFR, ALK, ROS	1(-3) L TKI		Chemo <i>ORR 17-32%³</i>							

Abbreviations: L=line; NSCLC=non-small cell lung cancer PD-1=programmed cell death protein-1; TIL=tumor infiltrating lymphocytes; TKI=tyrosine kinase inhibitor * GM1-201 Cohort 2 population is comparable to completed COM-202 Cohort 3B
 1. KEYTRUDA USPI; 2. CYRAMZA USPI; Brahmer et al., NEJM 2015; Borghaei et al., NEJM 2015; Herbst et al., Lancet 2016; Rittmeyer et al., Lancet 2017; 3. Park et al., Cancer Res Treat 2015; Yoshida et al., Lung Cancer 2017

Phase 1/2 Open-Label First-in-Human Study: IOV-GM1-201

Genetically Modified, PD-1 Inactivated TIL Therapy IOV-4001 in Previously Treated Metastatic Melanoma and NSCLC (NCT05361174)



A photograph of a woman with short grey hair and glasses, wearing a red t-shirt, looking down at a document or tablet in a clinical or hospital setting. The image is overlaid with a dark blue gradient.

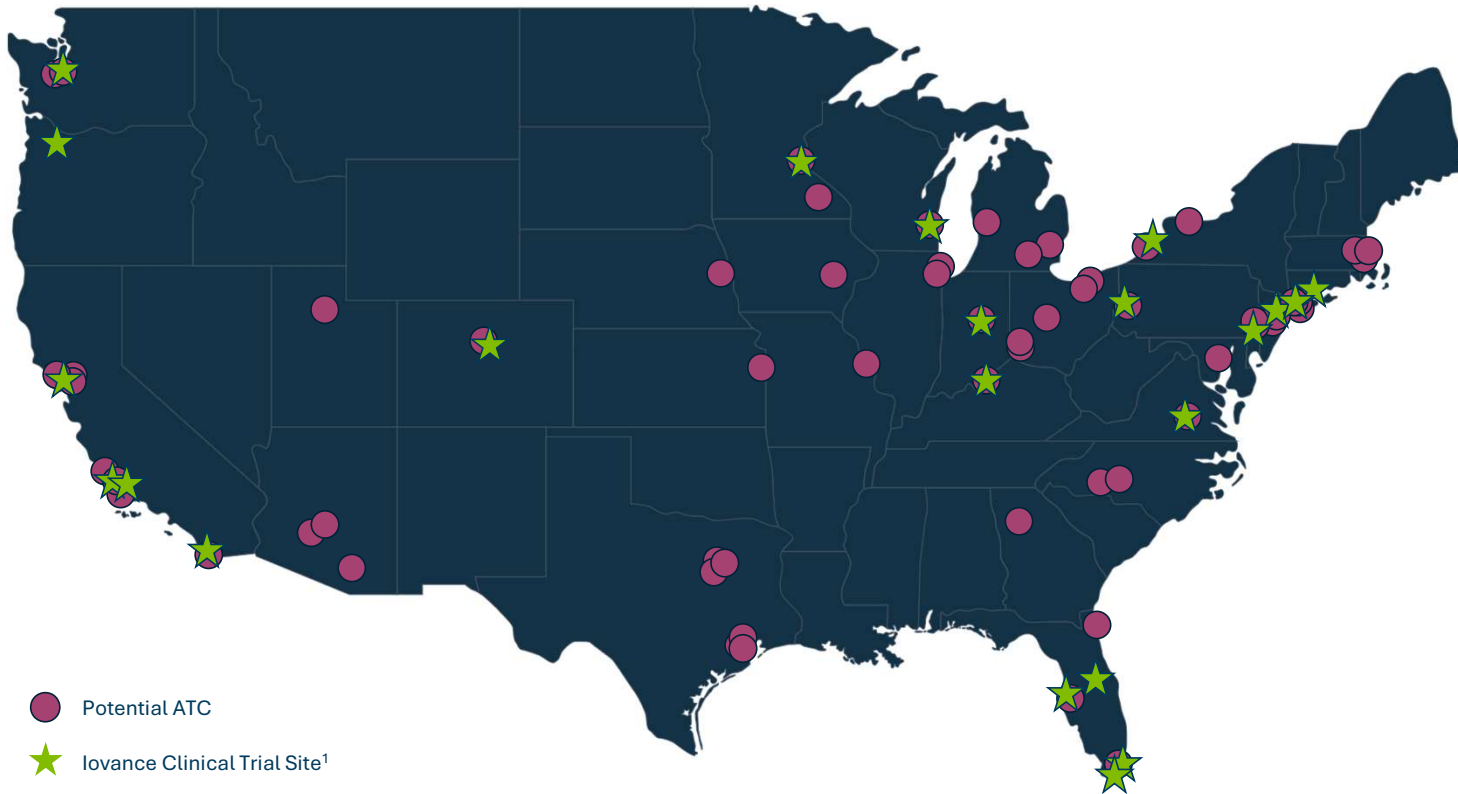
Launch Preparation

iCTC Designed for High-Volume TIL Manufacturing and Flexibility

- Core suites: TIL commercial manufacturing
- Flexible suites: clinical supply, pipeline expansion and advanced manufacturing
- Integrated quality control, supply chain and IT systems
- 100+ employees with additional staffing into launch and beyond
- iCTC supplemented with external CDMO manufacturing capacity



Targeting Potential Authorized Treatment Centers (ATCs)



1. ClinicalTrials.gov

Abbreviations: NCCN=National Comprehensive Cancer Network; KOL=Key Opinion Leaders; BMT=Bone Marrow Transplant

Targeting Considerations

- Patient volume
- NCCN status, KOLs
- Existing cell therapy / BMT
- Inpatient capacity
- Iovance clinical trial

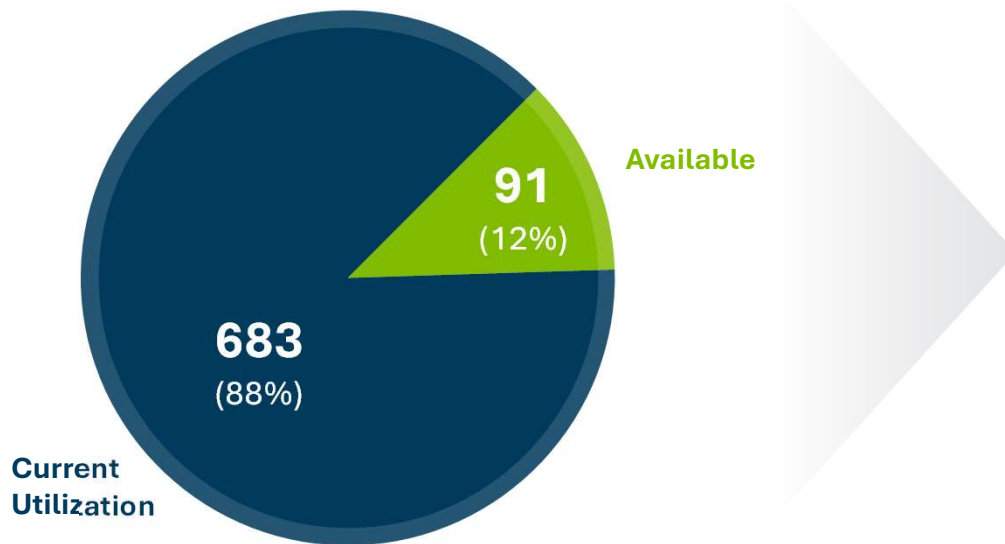
Drive Demand

- Top account prioritization
- Community referrals

Hospital Bed Capacity Supports Broad Lifileucel Adoption at ATCs

HHS data and Iovance onboarding assessments reinforce ample oncology beds

Average Beds per Target ATC¹



Hospital Bed Capacity

- HHS data reinforce sufficient overall bed availability at target ATCs¹
 - Average of ~ 91 available beds per target ATC
- Target ATCs report sufficient oncology bed availability for anticipated lifileucel demand²
 - Average of ~25 available beds per target ATC per month suitable for lifileucel patients
 - Multi-disciplinary teams of clinicians and hospital administrators invest significant resources to build TIL cell therapy service lines
- Over half of target ATCs report ongoing or planned investments that will increase inpatient capacity³

Note: Oncology/cell therapy beds are a subset of the total available hospital beds

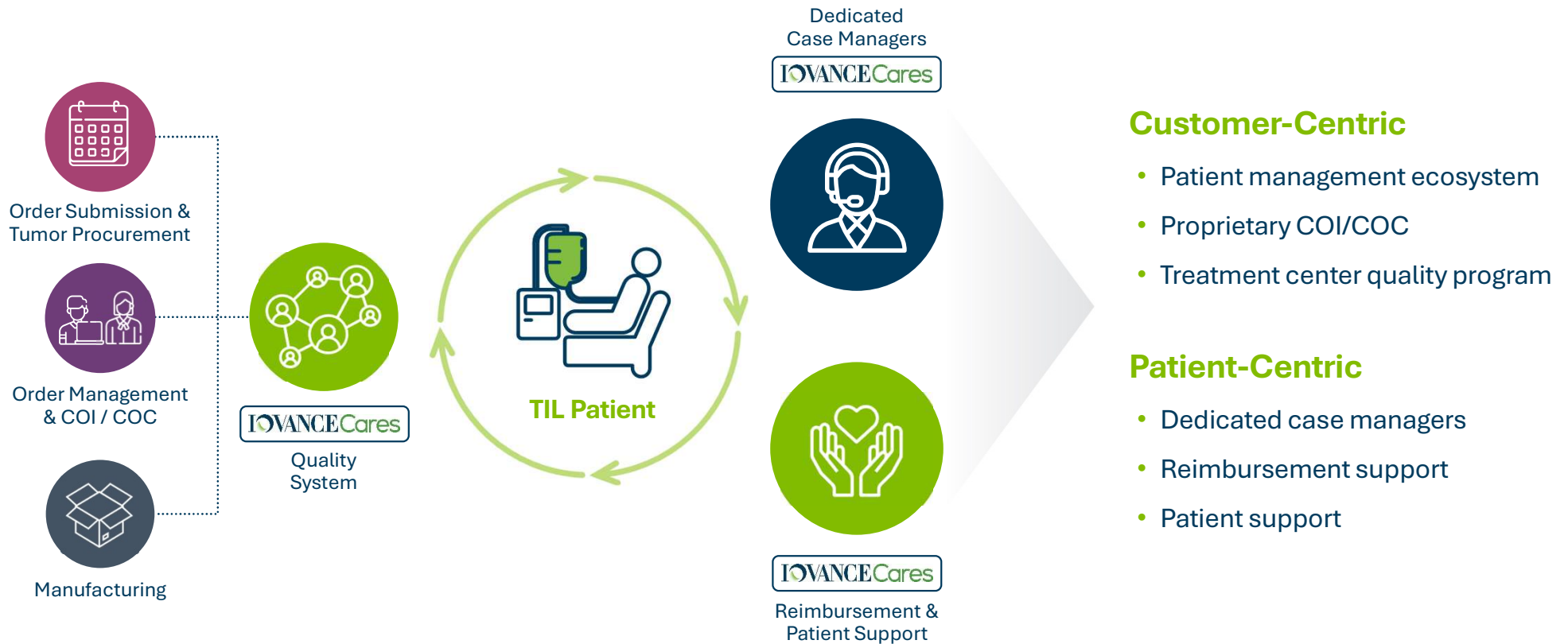
Abbreviations: ATC=Authorized Treatment Center; HHS=U.S. Department of Health and Human Services; TIL=tumor infiltrating lymphocytes

1. HHS, Daily avg bed capacity and utilization at target centers (all types of hospital beds): Jan 2022-Mar 2023, <https://healthdata.gov/Hospital/COVID-19-Reported-Patient-Impact-and-Hospital-Capa/anag-cwZu>

2. Iovance primary market research, 2022-2023

3. Iovance secondary market research, 2023

Supporting Providers & Patients: IovanceCares™



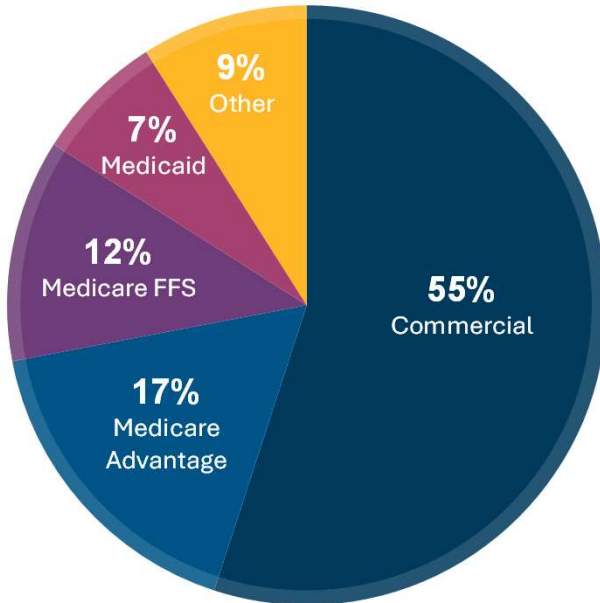
Abbreviations: COI=Chain of Identity; COC=Chain of Custody

Enabling Market Access

Lifileucel is included in established cell therapy coverage and payment methodologies

Metastatic Melanoma Payer Mix¹

All Treatment Settings and Lines of Therapy



Anticipated Access

- Engagement with Commercial and Medicare payers responsible for ~90% of covered lives
- Payers reimburse hospitals through established inpatient payment methodologies

Coding, Coverage and Payment

- ICD-10 PCS codes issued
- Expect payer coverage expected to be similar to CARTs
- DRG-018 approved, NTAP in-process

1. Metastatic Melanoma Insurance Claims Analysis, TIL-eligible patients treated in the ATC setting (1/1/2018 – 6/30/2021). Medicaid is 6% Medicaid Advantage and 1% Medicaid Fee-For-Service; For the 12% Medicare FFS lives, 11 PPS-exempt hospitals are reimbursed by Medicare FFS on a cost-basis (~4%), with the remaining Medicare FFS lives (~8%) reimbursed under DRG-018 payment methodology. Abbreviations: FFS=Fee-For-Service; ICD-10 PCS=International Classification of Diseases, 10th Revision, Procedure Coding System; NTAP = New Technology Add-on Payment

Other TIL Therapy Clinical Program Highlights

Potential Market for Cervical Cancer

Addressing a Defined Unmet Need in Cervical Cancer Following Chemo and Anti-PD-1

604k New cases WW each year¹

342k Deaths WW each year¹

14k Diagnoses in U.S. each year²

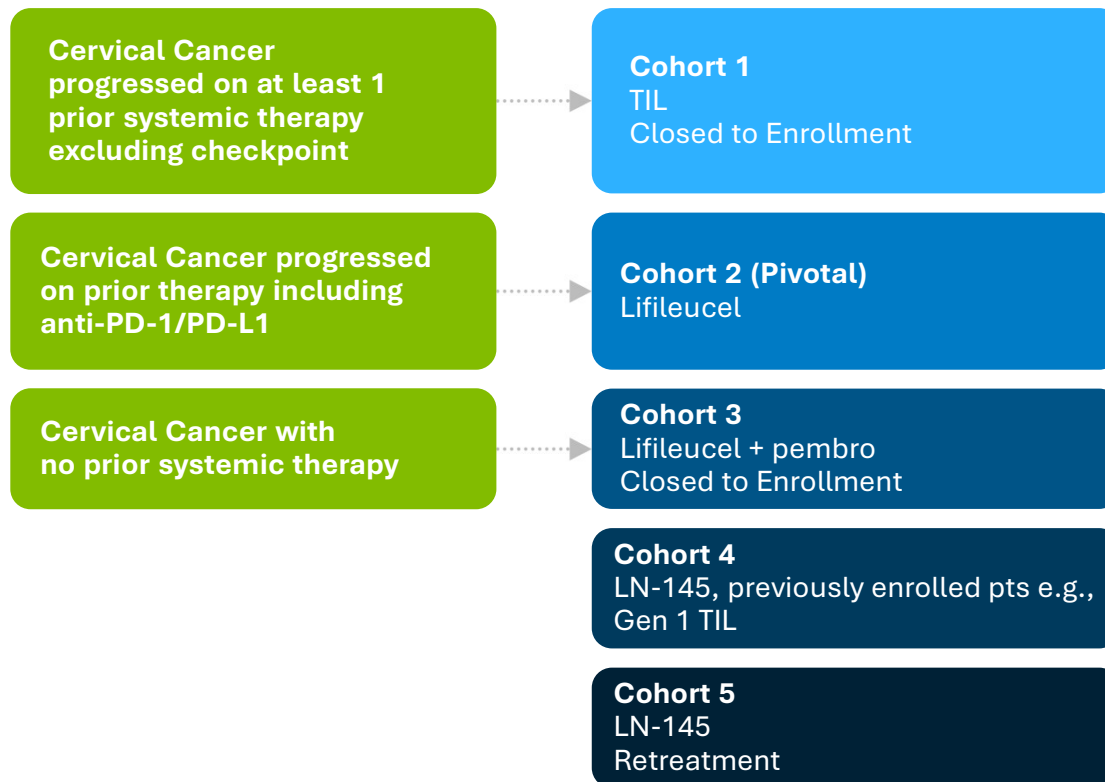
4k Deaths in U.S. each year²

Available Care	ORR	Median DOR
Frontline:		
Combination chemotherapy + bevacizumab ³	48%	Not reported
Pembrolizumab + chemo + bevacizumab (PD-L1+ patients) ⁴	68.1%	18 months
Second Line/Third Line:		
Pembrolizumab post-chemo (PD-L1+ patients) ⁵	14.3%	Not reached
Tisotumab vedotin-tftv post-chemo ⁶	24%	8.3 months
Chemotherapy in second line/third line ^{7,8}	3.4%–15%	4.4 months ⁸

1. Global Cancer Statistics 2020: GLOBOCAN Estimates of Incidence and Mortality Worldwide for 36 Cancers in 185 Countries, CA Cancer J Clin., May 2021; 2. National Cancer Institute Surveillance, Epidemiology and End Results (SEER) Program. 2023 Estimates. <https://seer.cancer.gov> accessed May 2023; 3. Tewari, et al., NEJM 2014; 4. Colombo et al., NEJM 2021; 5. Keytruda USPI; 6. Coleman et al., Lancet Oncol 2021; 7. McLachlan et al., Clin Oncol 2017; 8. Miller et al., Gynecol Oncol 2008

Pivotal Phase 2 Trial of Lifleucel in Recurrent, Metastatic or Persistent Cervical Carcinoma (NCT03108495)

Regulatory Strategy Focused on Significant Unmet Need in Cervical Cancer Following Chemo and Anti-PD-1 Therapy



Endpoints (Pivotal Cohort 2)

- Primary: ORR as determined by IRC
- Secondary: safety and efficacy

Study Updates

- 4Q21: initial Cohort 3 data at SITC¹
- 3Q22: Expanded Cohort 2 to support regulatory submissions

1. O'Malley et al., SITC 2021



Next-Generation Research Programs

Trailblazing Next-Generation TIL Programs



Genetically modify TIL

Collectis gene-editing
TALEN® collaboration^{1,2}

PD-1 and other
immune checkpoint
targets (single and
multiple knockouts)

Cytokine-tethered TILs



Optimize TIL composition

PD-1+ selected TIL

CD39/69 double
negative TILs³



Next-generation processes

Gen 3 (16-day) process

Core biopsy



Expand TIL into new regimens

IOV-3001 IL-2
analog licensed
from Novartis: IND
enabling studies

1. Ritthipichai et al., ESMO 2020
2. Natarajan, et al., AACR 2022
3. Cubas et al., ESMO IO 2021

Corporate Summary & Milestones

Well-Capitalized in Pursuit of TIL Commercialization

June 30, 2023

(in millions)

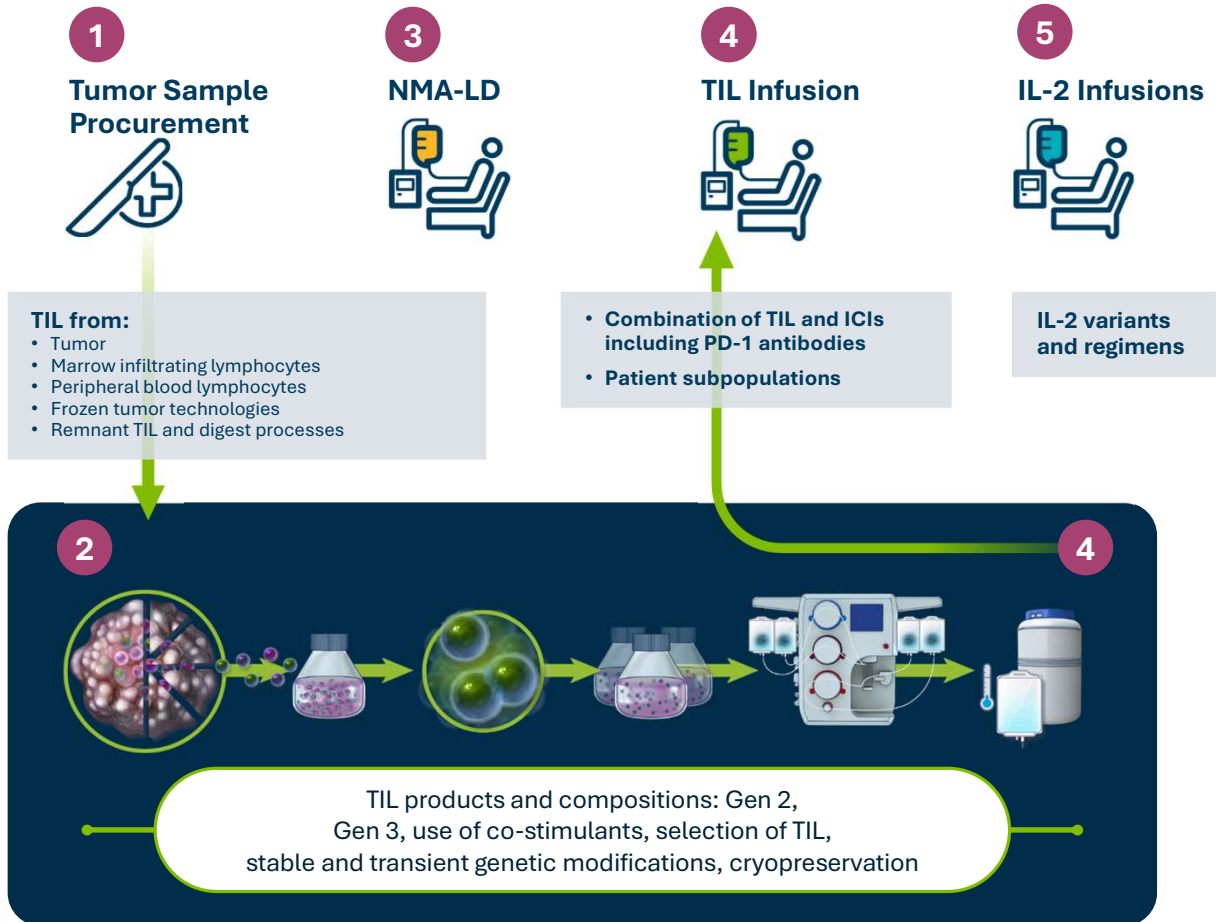
Cash, cash equivalents, investments, restricted cash	\$317.3 ¹
Common shares outstanding	224.7
Preferred shares outstanding	2.9 ²
Stock options and restricted stock units outstanding	23.6

Cash runway is sufficient into the end of 2024*

**Includes estimated proceeds of Iovance's public offering of 23,000,000 shares of common stock at a price of \$7.50 per share which closed July 13, 2023. The gross proceeds from the offering, before deducting the underwriting discounts and commissions and other estimated offering expenses payable by Iovance, are \$172.5 million*

1. Includes Restricted Cash of \$6.4 million as of March 31, 2023.
2. Preferred shares are shown on an as-converted basis

Broad, Iovance-Owned IP Around TIL Therapy



- ✓ 60+ granted or allowed US and international patents
- ✓ Compositions of matter for TIL products
- ✓ Methods of treatment in a broad range of cancers
- ✓ Manufacturing processes

Corporate Highlights

Pioneering a Transformational Approach to Cure Cancer

Large Market Opportunity in High Unmet Need Cancers

- Initial focus in post-ICI solid tumors
- Expansion into combinations, earlier lines of therapy and genetic modifications
- Key late-stage trials in melanoma, NSCLC and cervical cancer
- First-in-human trial of genetically modified TIL, PD-1 inactivated

Potential for First Cell Therapy Approved for Solid Tumors

- BLA filed, 25 Nov 2023 PDUFA for lifileucel in advanced melanoma with Priority Review and RMAT
- TILVANCE-301 Phase 3 frontline advanced melanoma confirmatory trial with FTD
- Defined registration strategy in NSCLC and cervical cancer (BTD)

Efficient and Scalable Proprietary Manufacturing Facility

- Iovance Cell Therapy Center (iCTC) in-house manufacturing
- Additional capacity with contract manufacturers
- Rapid 22-day Gen 2 manufacturing with 90%+ success rate
- >600 patients treated with Iovance proprietary process

Infrastructure for Commercial Success

- Fully integrated company
- Experienced cross-functional cell therapy team
- Partnering with leading U.S. cancer centers to develop TIL service-line capabilities
- IovanceCares™ proprietary platform
- Proleukin® integration

Anticipated 2023 Milestones

- REGULATORY**
 - BLA: Complete rolling BLA submission for lifileucel in post-anti-PD-1 advanced melanoma in Q1 2023
 - BLA: Obtain FDA approval
- PIPELINE**
 - Melanoma: enroll patients in frontline advanced melanoma Phase 3 confirmatory trial
 - NSCLC: report data and continue to enroll IOV-LUN-202, IOV-COM-202, IOV-GM1-201 trials
 - Cervical: enroll additional patients in registrational Cohort 2
 - PD-1 inactivated TIL (IOV-4001): complete Phase 1 safety and proceed to Phase 2 of IOV-GM1-201 trial
 - Research: advance new products toward clinic, including additional genetically-modified TIL therapies
- MANUFACTURING**
 - Execute GMP commercial readiness activities to support BLA approval and supply lifileucel at launch
- COMMERCIAL**
 - Prepare for and execute commercial launch
 - Close transaction and successfully integrate Proleukin® business



IOVANCE

BIO THERAPEUTICS

Thank You

ADVANCING IMMUNO-ONCOLOGY

© 2023, Iovance Biotherapeutics, Inc.